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Unless specified otherwise: variance analysis relates to the relative performance of BHP and/or its operations during the December 2019 half year compared with the December 2018 half year; operations includes operated assets and non-operated assets; total operations refers to the combination of continuing and discontinued operations; continuing operations refers to data presented excluding the impacts of South32 from the 2017 financial year onwards; copper equivalent production based on 2019 financial year average realised prices; references to Underlying EBITDA margin exclude third party trading activities; data from subsidiaries are shown on a 100 per cent basis and data from equity accounted investments and other operations is presented, with the exception of net operating assets, reflecting BHP's share; medium term refers to our five year plan. Queensland Coal comprises the BHP Mitsubishi Alliance (BMA) asset, jointly operated with Mitsubishi, and the BHP Mitsui Coal (BMC) asset, operated by BHP. Numbers presented may not add up precisely to the totals provided due to rounding. All footnote content (except in the Annexures) is contained on slide 37.

#### Alternative performance measures

We use various alternative performance measures to reflect our underlying performance. For further information please refer to alternative performance measures set out on pages 53 to 64 of the BHP Results for the half year ended 31 December 2019.

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# BHP



# **Exceptional performance in a dynamic world**

BHP aims to be the sector's best operator and reliably deliver leading financial returns and social value

#### **Maintain**

Social value

Capital discipline

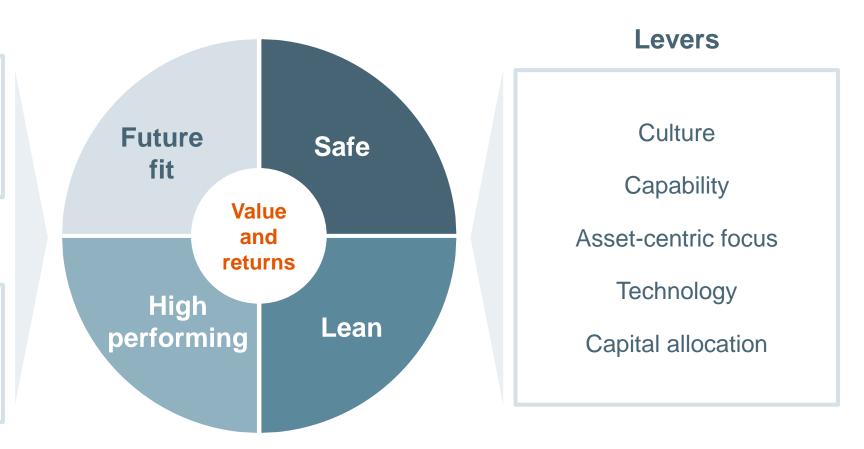
Simple portfolio

## Strengthen

Safety

Performance

Portfolio options





# H1 FY20 financial highlights

Solid operational performance and strong earnings

## **Profitability**

US\$12.1 bn
Underlying EBITDA up 15%

## Margin

**56%**Underlying EBITDA margin

## Free cash flow

US\$3.7 bn

## **Net debt**

us\$12.8 bn

## **Shareholder returns**

**65** US cps

payout ratio of 63% dividend determined

## ROCE

19%

Note: Net debt up US\$3.4 bn since June 2019 (US\$1.9 bn relating to IFRS 16).



# H1 FY20 operational highlights

We will continue to improve safety and performance at our operations

## Safety

## **Zero fatalities**

TRIF ↓2%;

High Potential Injuries<sup>1</sup> ↑5%

## **Production**

## **Volumes stable**

On track to full year guidance

## **Unit costs**

## On track

to full year guidance

H1 FY20: WAIO ↓10%; Escondida ↓6%

Petroleum ↓14%; Queensland Coal ↑1%

## **GHG** emissions

## On target

7.3 Mt CO<sub>2</sub>-e, equivalent to FY17 target baseline on an annualised basis

## **Exploration**

# Successful

Ongoing drilling program at Oak Dam

Exploration program complete at T&T North

## **Major projects**

# First production

at SGO and AP3 in the next 12 months

Note: TRIF - Total recordable injury frequency; WAIO - Western Australia Iron Ore; T&T - Trinidad and Tobago; SGO - Spence Growth Option; AP3 - Atlantis Phase 3.



# BHP

# **Financial results**

Half year ended 31 December 2019

Peter Beaven Chief Financial Officer



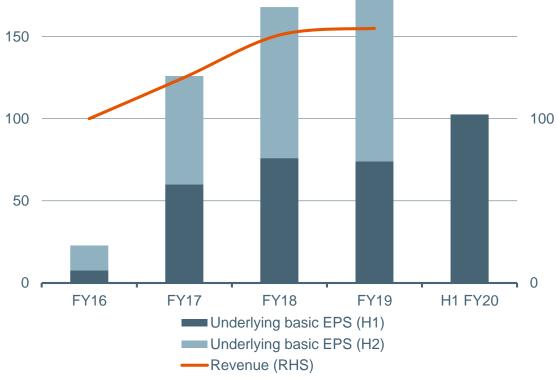
# Financial performance

#### EBITDA margin 56% and strong earnings growth

Summary income statement (US\$ billion)	H1 FY20	% change
Underlying EBITDA	12.1	<del>1</del> 15%
Underlying EBITDA margin	56%	
Underlying EBIT	9.0	<b>†</b> 21%
Adjusted effective tax rate <sup>2</sup>	33.4%	
Adjusted effective tax rate incl. royalties <sup>2</sup>	41.4%	
Underlying attributable profit	5.2	<b>†</b> 29%
Net exceptional items	(0.3)	
Attributable profit	4.9	
Underlying basic earnings per share (total ops.)	102.6 US cps	<b>†</b> 46%
Interim dividend per share	65 US cps	<b>†</b> 18%

#### **Strong earnings delivery**

(US cent per share) (Index, FY16=100) 200 \_\_\_\_\_\_\_ 200



Note: Presented on a total operations basis.

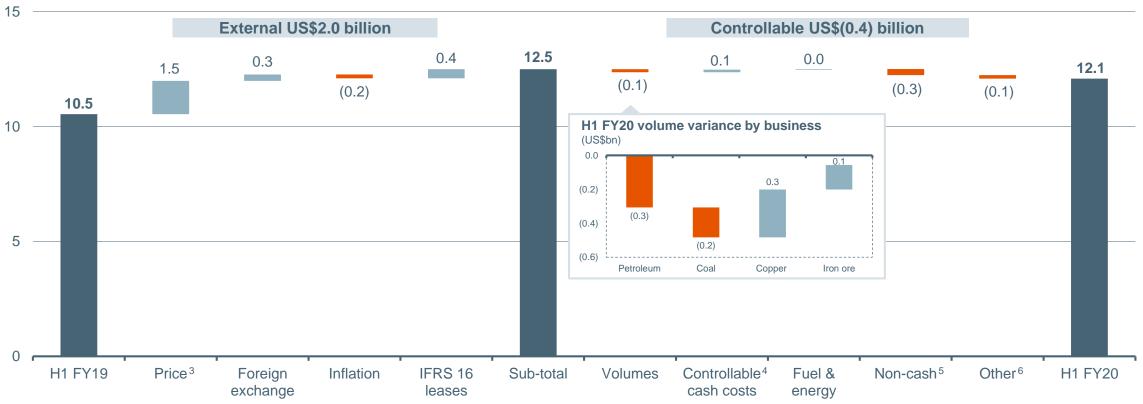


# **Group EBITDA waterfall**

#### Solid underlying performance across the portfolio

#### **Underlying EBITDA variance**

(US\$ billion)





# **Segment performance**

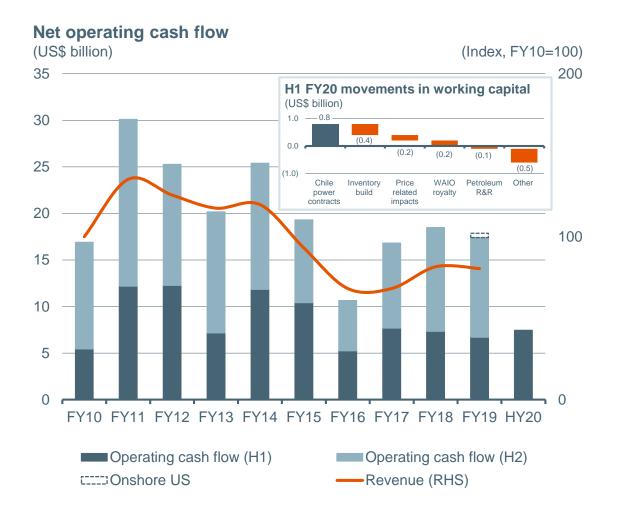
Prices and solid operational performance offset H1 planned maintenance

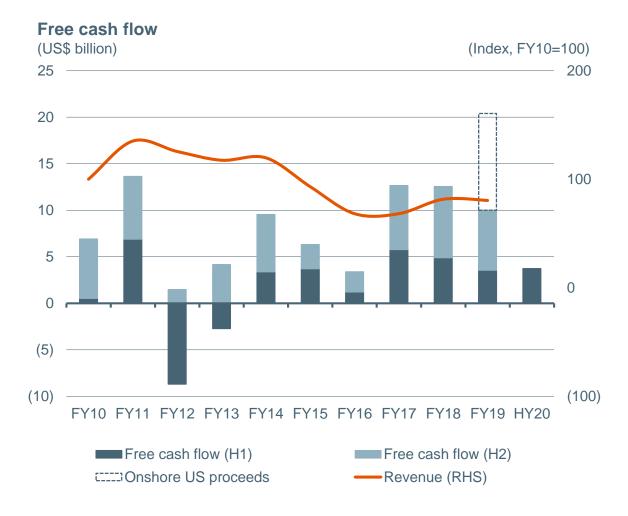
	Iron Ore <sup>8</sup>	Copper	Metallurgical Coal	Petroleum <sup>10</sup>	
	Continued unit cost reduction	Record throughput at Escondida	Solid underlying performance	Delivering strong margins	
% of Group EBITDA <sup>7</sup>	60%	20%	9%	13%	
EBITDA:	US\$7.1 bn	US\$2.4 bn	US\$1.1 bn	US\$1.6 bn	
EBITDA margin:	69%	47%	37%	65%	
ROCE:	49%	9%	13%	15%	
Unit cost:  Cost Cost at FX guidance Guidance	WAIO (US\$/t) 15 14 13 13 12 H1 FY20 FY20e MT H1 FY20 C1 costs US\$12.75/t (ex. 3 <sup>rd</sup> party royalties) <sup>9</sup>	Escondida (US\$/lb) 1.40 1.20–1.35 1.00 1.10 <1.15 0.60 -1	Queensland Coal (US\$/t) 80 60 60 H1 FY20 FY20e MT	Petroleum (US\$/boe) 15	
Performance drivers:	<ul> <li>H1 cost reduction reflects higher volumes and inventory build during major car dumper maintenance campaign</li> <li>Volumes weighted to H2</li> </ul>	<ul> <li>H1 improved concentrator throughput, inventory build, higher deferred stripping, prior period bonus payment</li> <li>FY20 unit costs to be at lower end of range, including lower by-product credits and higher deferred stripping</li> </ul>	<ul> <li>H1 higher maintenance costs from planned major wash plant shutdowns</li> <li>Volumes weighted to H2</li> </ul>	<ul> <li>H1 lower maintenance main driver on costs</li> <li>FY20 field decline partially offset by strong performance in the Gulf of Mexico</li> </ul>	



# **Cash generation**

#### Stable operating performance, and solid free cash flow generation





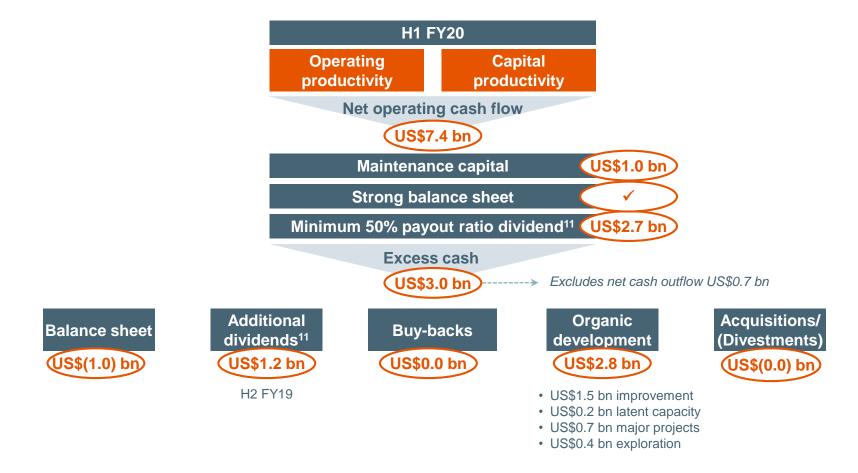
Note: Presented on a total operations basis.

Financial results
18 February 2020



# **Capital allocation**

**Disciplined adherence to our Capital Allocation Framework** 



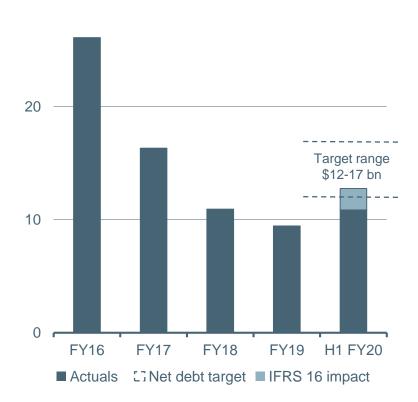
Note: Excess cash includes total net cash outflow of US\$0.7 billion (H1 FY19: US\$0.8 billion) which comprises dividends paid to non-controlling interests of US\$0.6 billion); net investment and funding of equity accounted investments of US\$0.3 billion (H1 FY19: US\$0.4 billion) and an adjustment for exploration expenses of US\$(0.2) billion (H1 FY19: US\$(0.2) billion) which is classified as organic development in accordance with the Capital Allocation Framework.



## Maximise value and returns

Net debt US\$12.8 billion at lower end of the range; since 2016 ~US\$31 billion reinvested; ~US\$33 billion returned to shareholders<sup>13</sup>

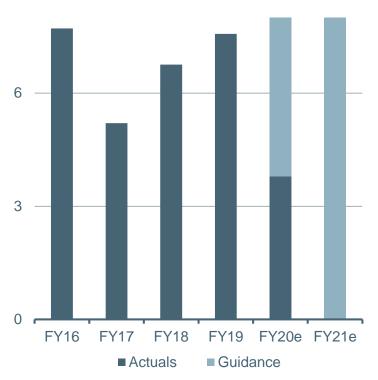




#### **Disciplined investment**

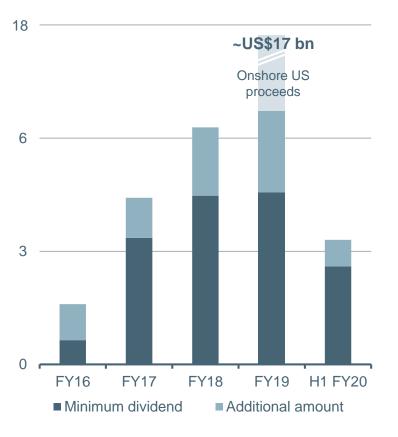
(Capital and exploration expenditure, US\$ billion)





#### Returns to shareholders

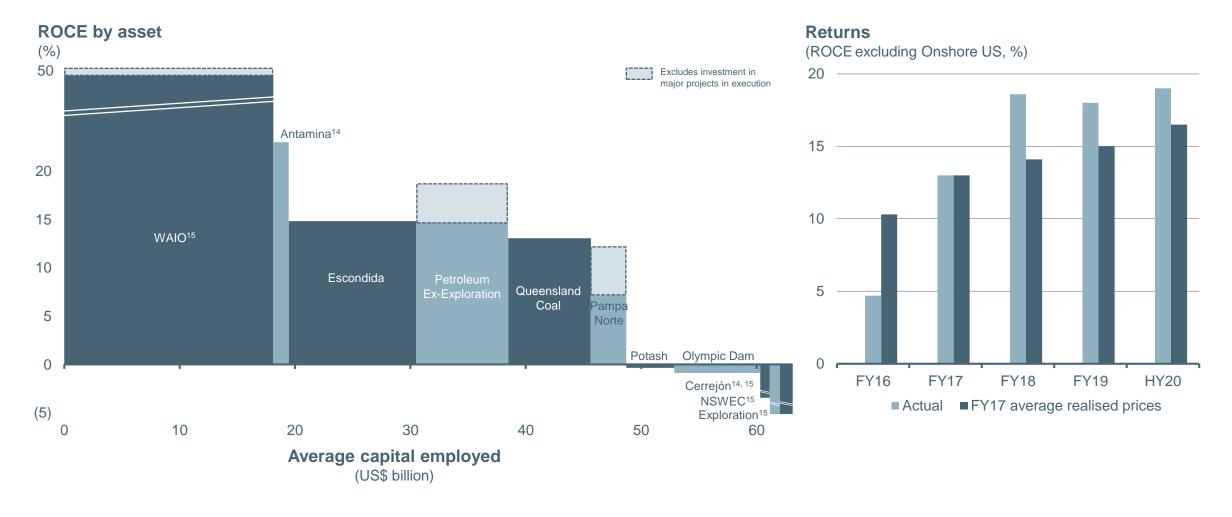
(Dividends determined and share buy-backs, US\$ billion)



Note: FY19 net debt restated due to definition change. Net debt target range after IFRS 16 Leases adjustments. Capital and exploration expenditure presented on a total operations basis.

# **Return on Capital Employed**

H1 FY20 ROCE 19%; plans to improve ROCE at every asset

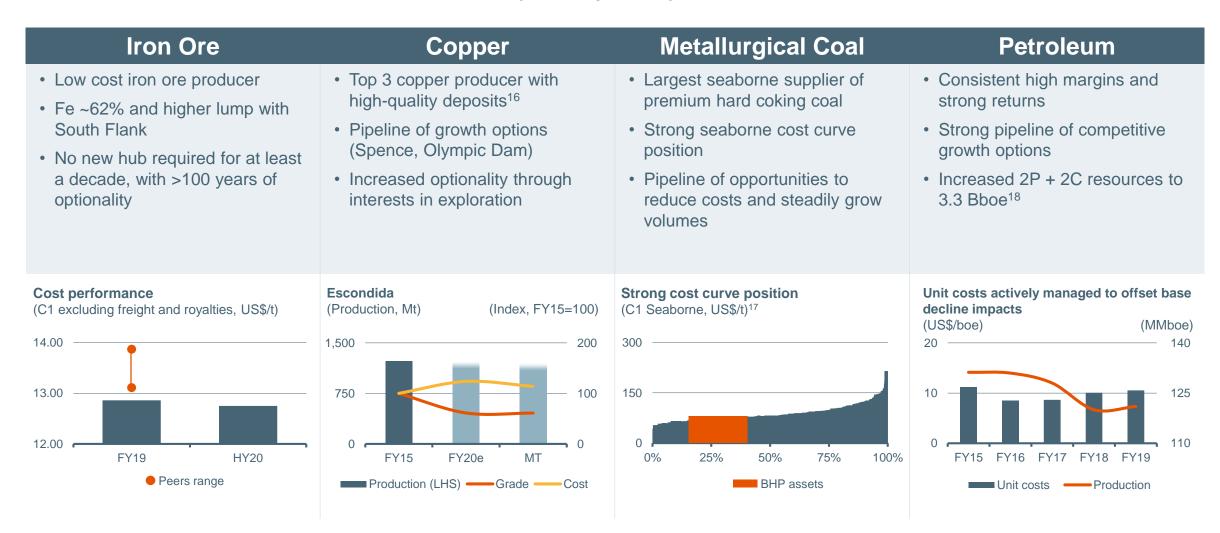






# We have a strong foundation

World class assets across the best commodities, underpinned by the Capital Allocation Framework





# **Asset performance**

Building momentum to further unlock value; South Flank on track to CY21 first production

#### WAIO

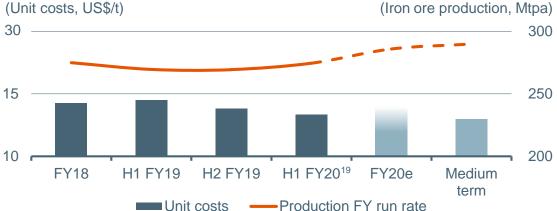
#### Improving supply chain reliability

- Car Dumper 2 major overhaul as part of port stabilisation program
- Cost reductions and volume creep enabled through BOS, technology and improved maintenance strategies

#### South Flank progressing well (58% complete)

- All major construction contractors now mobilised to site, first modules for the stacker and reclaimer arrived in Port Hedland
- · Focus on quality: improving grade and consistency

### Continued unit cost reduction at WAIO



#### **Queensland Coal**

#### Improving cost performance

- Extensive planned maintenance program completed on time and on budget in H1
- Focus on improving truck and shovel productivity over the medium term to enable continuous wash plant feed

#### Acceleration of improved safety and performance

- Continued ramp up of Operational Services
- Autonomous truck roll-out at Goonyella Riverside

#### Strip ratio headwinds to unwind over the medium term





# **Asset performance**

Continuous improvement in maintenance and operating performance; throughput records at Escondida

#### **Escondida**

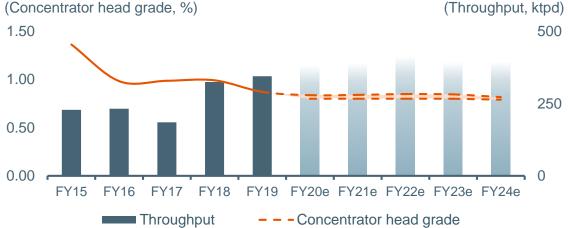
#### **Strong operating performance**

- Record concentrator throughput of 367 ktpd at Escondida with further performance improvements to be enabled by deployment of BOS
- EWSE completed on schedule and budget, increasing Escondida total desalinated water capacity to 3,800 l/s

#### Leap forward on sustainability

- Ceased water drawdown from aquifers at Escondida, 10 years ahead of target
- Escondida and Spence targeting 100% renewable energy from mid-2020s: new renewable power contracts to ensure security of supply and competitive costs

## Concentrator performance to offset grade decline impacts (Concentrator head grade, %) (Throu



#### **Pampa Norte**

#### Continuous improvement in maintenance and operating performance

- Successful replication of recovery optimisation technology at Cerro Colorado, after deployment at Spence improved recoveries by 14% in two years
- Over the last five years, Spence throughput increased by 23% following maintenance and operational improvements to partially offset grade decline

#### Spence growth on track

- SGO to produce first copper in H1 FY21
- SGO to support ~300 ktpa Spence production for first four years, together with current leaching operations

#### **Olympic Dam**

#### Stabilising operations

- Multi-year asset integrity program over 50% complete
  - Refinery crane replacement progressing well; to be completed in H2
- Continue to progress underground development of Southern Mine Area

#### **Growth options**

BFX continues to be evaluated

Note: BOS – BHP Operating System; EWSE – Escondida Water Supply Expansion; SGO – Spence Growth Option; BFX – Brownfield Expansion Option.



# **Asset performance**

#### A strong base combined with high-return projects and exploration growth opportunities

#### **Petroleum**

#### High-return options within current portfolio to offset field decline

- Scarborough FID expected from mid-2020
- Several high-return brownfield opportunities going to FID in the next 12 months
- · Pipeline of projects to lift production in the medium term
  - Mad Dog 2, Ruby and West Barracouta tracking to plan
  - Atlantis Phase 3 development drilling commenced in October 2019
  - Trion development planning underway after successful 3-DEL drilling

#### CY2020 2021 2022 2023 2024 2025 2026 2027 2028 Atlantis Phase 3 Mad Dog Phase 2 Scarborough Mad Dog – Water Injection Shenzi SSMPP Wildling Phase 1 T&T North Trion Western GoM Eastern Canada FID range First production range Appraise Explore

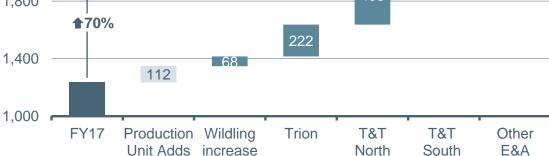
#### **Petroleum exploration**

#### **Exploration and appraisal program continues progressing well**

- Deepwater Invictus rig contract extended at competitive rate
- Environmental and Social Impact Assessments approved for two offshore blocks in Barbados, exploration program planning underway
- Western GoM OBN seismic under evaluation
- Industry competitive average discovery size at low finding costs over the last five years

#### Substantial increase in 2C<sup>20</sup> resources

(Net 2C resources, MMboe)
2,200
1.800
408



Note: FID - Final Investment Decision; OBN - Ocean Bottom Node; Shenzi SSMPP - Shenzi Sub-Sea Multi-Phase Pumping; GoM - Gulf of Mexico.



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# **Investment proposition**

We have the assets, options, capabilities and discipline to sustainably grow long-term shareholder value and returns

## **Maximise cash flow**

## Low-cost producer

efficiency, technology, culture

## **Volume growth**

performance, project delivery

### **Constructive outlook**

for our commodities, solid demand, disciplined supply

## Capital discipline

#### Net debt

targeting lower end of US\$12-17 bn range

## <US\$8 bn capex

in FY20 and ~US\$8 bn in FY21

## **Organic opportunities**

rich option set across commodities and time periods assessed on risk and return metrics

## Value and returns

**18% ROCE** 

at spot prices

#### **Portfolio**

creating and securing options

## **Shareholder returns**

US\$3.3 bn dividends determined in H1



# **Exceptional performance in a dynamic world**

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#### **Maintain**

Social value

Capital discipline

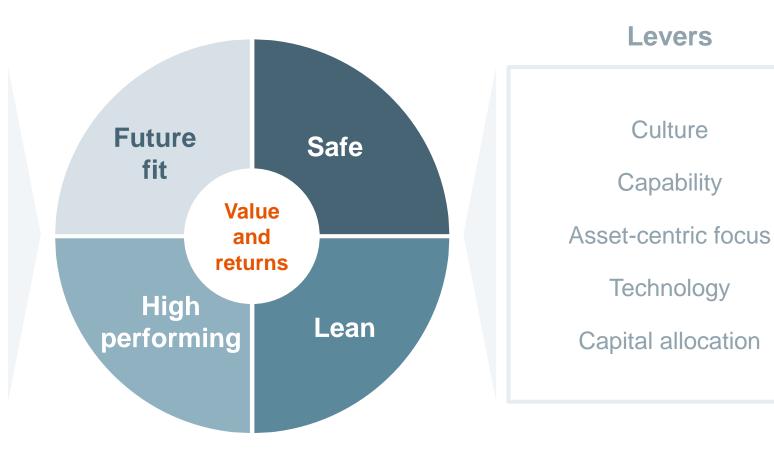
Simple portfolio

## Strengthen

Safety

Performance

Portfolio options





# 

# **BHP**

# **Appendix**

# Safety and sustainability

We transparently track our performance on our social value commitments and we are making good progress

Category	Key indicators	H1 FY20	H2 FY19	H1 FY19	FY19	Target
	Fatalities <sup>1</sup>	0	0	1	1	Zero work-related fatalities
Safety & Health	High Potential Injury (HPI) rate (per million hours worked) <sup>1</sup>	0.32	0.33	0.28	0.31	Year-on-year improvement of our HPI rate
	Total Recordable Injury Frequency (TRIF) (per million hours worked) <sup>1</sup>	4.6	5.0	4.3	4.7	Year-on-year improvement of our TRIF
Fundament	Operational greenhouse gas (GHG) emissions (Mt CO <sub>2</sub> -e)	7.3	7.1	7.2	14.3 <sup>2</sup>	Maintain FY22 operational GHG emissions at or below FY17 levels <sup>3</sup>
Environment	Fresh water withdrawals (GL)	75.0	78.5	77.0	155.5	Reduce FY22 fresh water withdrawal by 15 per cent from FY17 levels <sup>4</sup>
Community	Social investment (US\$m) <sup>1</sup>	29.8	78.4	15.1	93.5	No less than one per cent of pre-tax profit (three-year rolling average)
Inclusion & Diversity	Female workforce participation (%)1	24.8	24.5	23.3	24.5	Aspirational goal for gender balance by CY2025

Work is progressing on the implementation of the climate change initiatives announced in July 2019, including the setting of Scope 3 emissions goals, a science-based target for Scope 1 and 2 emissions to set the trajectory towards our longer term goal of net-zero operational emissions, the US\$400 million Climate Investment Program, updating our climate portfolio analysis, and clarifying and strengthening the link between performance against emissions targets and BHP's executive pay plans. We will provide an update later in the 2020 calendar year.

#### Notes

- Presented on a total operations basis.
- 2. FY19 operational GHG emissions has been adjusted; previously reported as 14.2 Mt.
- 3. In FY17, our operational GHG emissions were 14.6 Mt CO2-e (excluding Onshore US).
- 4. In FY17, our fresh water withdrawals were 157.3 GL (on an adjusted basis, excluding Onshore US).



18 February 2020



## Samarco and Renova Foundation

#### Resettlement remains a priority social program

# Rehabilitation (Renova Foundation)

#### **Communities**

- Paracatu: 60 of 116 house designs completed in collaboration with families, some construction permits for them issued
- Bento Rodrigues: Construction of healthcare centre, public school and houses underway
- Gesteira: urban plan being discussed with community

#### **River recovery**

 Removal of Linhares barrier in the Pequeno River, allowing free flow of water between the river and the Juparana lake

# Compensation (Renova Foundation)

- BRL\$2.3 billion indemnification and financial aid paid to December 2019
- More than 9,500 general damages claims resolved
- 14,400 families continue to receive income support through emergency financial aid



#### Samarco restart

- Received LOC (Corrective Operating Licence) - key licence required to progress to restart with one concentrator
- Works for construction of filtration plant underway, with plant foundation completed in December 2019
- Plan to restart after the filtration plant completion, all safety requirements are met and final Samarco shareholders' approval is received
- Decommissioning plan for the two upstream dams in the Germano complex ongoing; expected start during Q2 CY20



## **Market outlook**

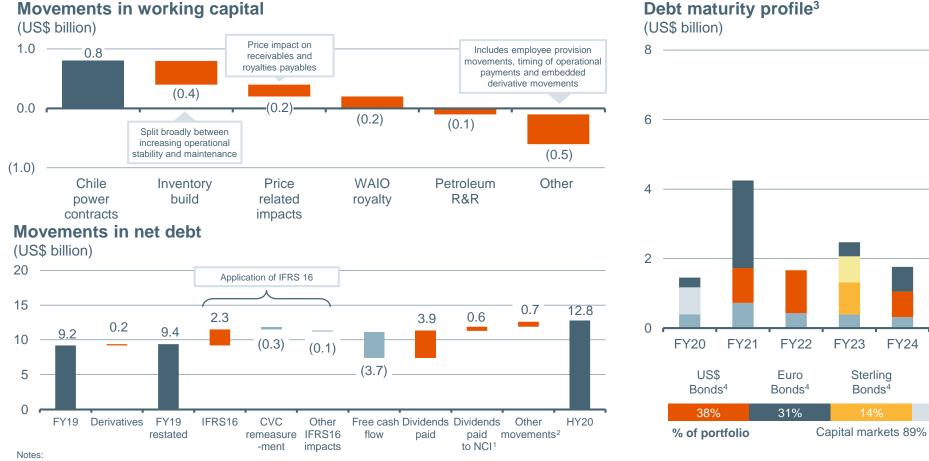
Near-term uncertainty, attractive medium-term fundamentals, long run strategic themes

Short	term	Mediu	m term	Long term		
Policy uncertainty	Demand uncertainty	New supply	Steeper cost curves	Growth in population, wealth	Electrification of transport	
Sentiment mixed	Prudently cautious	Sustainable productivity	Emerging Asia	Decarbonisation of power	Biosphere stewardship	



# Working capital and balance sheet

Net debt of US\$12.8 billion and gearing of 19.7%



- 1. NCIs: dividends paid to non-controlling interests of US\$0.6 billion predominantly relate to Escondida.
- 2. Other: Non-cash fair value movement: relates to foreign exchange variance due to the revaluation of local currency denominated cash and debt to USD and movements in interest rates
- 3. Debt maturity profile: all debt balances are represented in notional USD values and based on financial years; as at 31 December 2019; subsidiary debt is presented in accordance with IFRS 10 and IFRS 11.
- 4. Debt maturity profile: includes hybrid bonds (27% of portfolio: 14% in USD, 9% in Euro, 4% in Sterling) with maturity shown at first call date.

#### Financial results





Post FY29

Subsidiaries 11%

Asset financing 11%

FY25

A\$

**Bonds** 

FY26

C\$

**Bonds** 

3%

FY27

FY28

## Net debt: definition and IFRS 16

#### Operating lease commitments brought onto balance sheet from 1 July 2019

# Net debt definition

#### Net debt target range US\$12-17 bn

- change in net debt definition to include fair value of debt-related derivatives at 30 June 2019 (US\$0.2 bn increase), unrelated to IFRS 16
- initial impact of IFRS 16 on 1 July 2019 (~US\$2.3 bn increase)
- new leases commencing in FY20 (including SGO desalination plant) and renewals of existing lease arrangements (~US\$1.3 bn increase, the majority will be incurred in H2 FY20)

#### IFRS16

- Removes distinction between operating and finance leases; introduces new identification criteria
- Results in operating leases being recognised on balance sheet; no change to treatment of existing finance leases
- No change to underlying cash flows
- Short term, variable payment and low-value leases will remain off-balance sheet and continue to be recorded as operating expenses

#### Implementation approach

- Applied on a modified retrospective basis (i.e. additional lease assets equal additional lease liabilities; no restatement of historical financials)
- Applied to all existing contracts on 1 July 2019 (i.e. grandfathering rules not applied)

## Key impacts

No material impact on NPAT; calculation of minimum dividend unaffected

- Lease Liability H1 FY20 US\$1.9 bn increase
  - Initial recognition of ~US\$2.3 bn on 1 July 2019
  - additional new leases commencing in H1 FY20 ~US\$0.2 bn increase
  - revaluations (inc CVC¹) ~US\$0.3 bn decrease
  - lease payments ~US\$0.4 bn decrease

#### Lease Liability H2 FY20

- additional new leases commencing in H2 FY20 (including SGO desalination plant) and renewals of existing lease arrangements (~US\$1.1 bn increase)
- impacts of revaluations<sup>1</sup> and lease payments

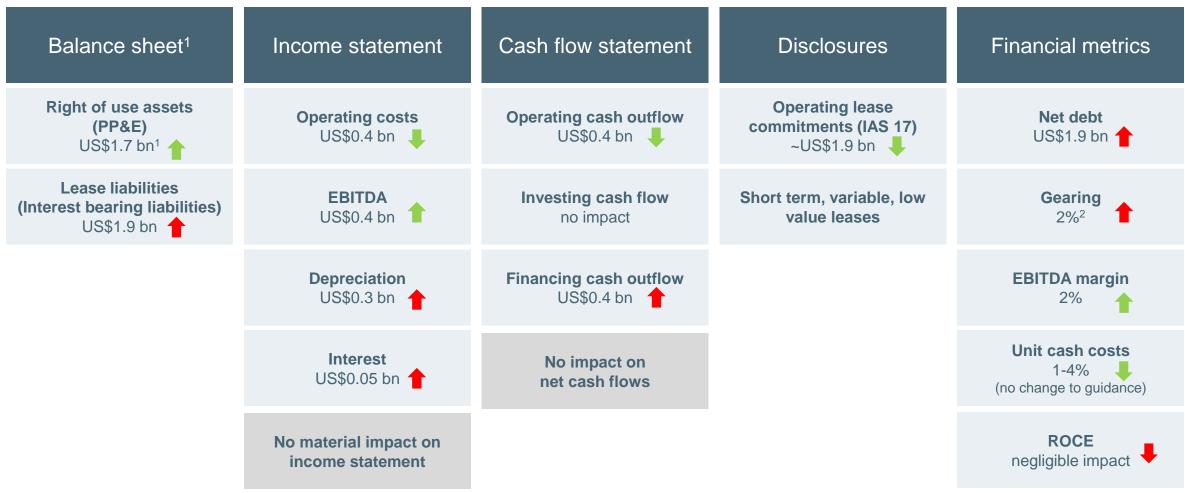
Note:

1. CVCs (Continuous Voyage Charter contracts) are priced with reference to the volatile freight index (C5 Dry Baltic) and the lease liability must be remeasured at each period end



# IFRS 16 leases: H1 impacts

Accounting change only; no impact to net cash flows



#### Notes

<sup>2.</sup> Gearing as at 30 June 2019 was 15.4% (pre IFRS 16). Gearing at 31 December 2019 adjusted to exclude IFRS 16 is 17.2%.





<sup>1.</sup> As at 31 December 2019. PP&E: Excludes small decrease for change in classification of onerous lease provisions on implementation of IFRS 16.

# IFRS 16 leases: H1 impacts

#### Accounting changes only, no impact to net cash flows



#### Notes:

- 1. Difference between depreciation impact and EBITDA reflects interest impact.
- 2. Impact primarily relates to other leases (including mining and other equipment, rigs and accommodation). There is no change to the treatment of intercompany freight expenses that are allocated from G&U.
- 3. Impact primarily relates to freight contracts and office buildings. Freight costs are no longer included in underlying EBITDA for G&U, as operating leases are now recognised on the balance sheet with associated depreciation and interest charges expensed over the term of the lease. There is no change to how the expense is allocated to and recorded within assets.



# **Projects in feasibility**

	Autonomous truck hauling	Jansen Stage 1	Scarborough
	Australia	Saskatchewan, Canada	Australia
	Automating up to ~500 haul trucks across Western Australia Iron Ore and Queensland Coal sites (150 currently under feasibility or execution and 350 included in medium term plans)	Shaft equipping, mine development, processing facility, site infrastructure and outbound logistics	13 subsea wells tied back to a semisubmersible FPU <sup>2</sup> ; dry gas pipeline ~435 km in length transports dry gas from the FPU to the onshore LNG plant at Pluto
Operator	ВНР	BHP	Woodside (75%)
BHP ownership	Various	100%	26.5% (25% in WA-1-R and 50% in WA-62-R)
Capex (US\$m)	<800 (includes US\$250 m capex for sites in feasibility and execution and up to US\$550 m included in medium-term plans)	5,300 – 5,700 Sustaining capital ~US\$15/t (real) long term average; +/- 20% in any given year.	1,400 – 1,900 (BHP share)
Phase / timing	Combination of feasibility study phase and execution phase First investment decision taken in CY19, site by site decision on roll out (capex represents full amount)	Feasibility study phase	Feasibility study phase Final investment decision expected from mid CY20
First production / Project delivery	Staged site rollout from CY20 onwards	~5 years from sanction to commissioning ~2 years from first production to ramp up	CY24 onwards
Volumes	n/a	4.3 – 4.5 Mtpa (Potassium chloride, KCL)	6.5 Mtpa (100% basis, LNG); and 160MMscf/d (100% basis at peak, domestic gas)
Other considerations	Gooneylla Riverside in Queensland first site approved in November 2019 Eastern Ridge and Daunia in feasibility study phase	6% royalty Federal and Provincial Corporate income tax and Potash Production Tax <sup>1</sup> Jansen Stage 1 expected mine life of 100 years	Non-binding Heads of Agreement signed in November 2019, which, amongst other terms, includes agreement on a competitive tariff for gas processing through the Pluto LNG facility.

#### Notes



<sup>1.</sup> Tax consideration for Jansen Stage 1 project includes Royalties, Federal and Provincial Corporate Income taxes, and Potash Production Tax (PPT). Withholding tax on dividend payments under the current corporate structure is 5%.

<sup>2.</sup> FPU: Floating production unit.

# **BHP** guidance

Group	FY20e	FY21e	
Capital and exploration expenditure (US\$bn)	<8.0	~8.0	Cash basis.
Including:			
Maintenance	2.1		Includes non-discretionary capital expenditure to maintain asset integrity, reduce risks and meet compliance requirements. Also includes capitalised deferred development and production stripping (FY20e: US\$0.8 billion).
Improvement	2.9		Includes Petroleum infill drilling and South Flank.
Latent capacity	0.4		Includes EWSE, WAIO to 290 Mtpa and West Barracouta.
Major growth	1.7		Includes Spence Growth Option, Mad Dog Phase 2, Jansen, Atlantis Phase 3 and Ruby
Exploration	0.9		Includes US\$0.7 billion Petroleum and ~US\$60 million Copper exploration programs planned for FY20.

Petroleum	FY20e	Medium term					
Petroleum production (MMboe)	110 – 116	~110		early February 2020. Declin	the guidance range as a result of ne of ~1.5% p.a. over medium te		
Capital expenditure (US\$bn)	1.2			Sanctioned	Capex (BHP share)	First production	Production (100% basis at peak)
			Mad Dog Phase 2	February 2017	US\$2.2 bn	CY22	140,000 boe/d
			West Barracouta	December 2018	~US\$140 m	CY21	104 MMscf/d
			Atlantis Phase 3	February 2019	~US\$700 m	CY20	38,000 boe/d
			Ruby	August 2019	~US\$340 m (~US\$280 m excl. pre-commitment)	CY21	16,000 bopd (oil) and 80 MMscf/d (gas)
Exploration expenditure (US\$bn)	0.7		Focused on Mexico, the	Gulf of Mexico, Canada and	d the Caribbean.		
Unit cost (US\$/boe)	10.5 – 11.5	<13	Excludes inventory move Based on exchange rate		ves movements, freight, third par	ty product purchases and	d exploration expense.



# **BHP** guidance (continued)

Copper	FY20e	Medium term					
Copper production (kt)	1,705 – 1,820		Escondida: 1.16 – 1.23 Mt; (	Olympic Dam: 180 – 205 ki	t; Pampa Norte 230 – 250 k	t; Antamina: 135 kt (zinc 11	Okt).
Capital and exploration expenditure (US\$bn)	2.6		Includes ~US\$60 million exp	oloration expenditure.			
				Sanctioned	Capex (BHP share)	First production	Production (100% basis)
			Spence Growth Option	August 2017	US\$2.46 bn	H1 FY21	~185 ktpa of incremental copper (over first 10 years)
Escondida							
Copper production (kt, 100% basis)	1,160 - 1,230	~1,200	~1,200 kt represents averag	e over medium term.			
Unit cash costs (US\$/lb)	1.20 – 1.35	<1.15	Excludes freight; net of by-p product credits (compared to				

Iron Ore	FY20e	Medium term						
Iron ore production (Mt)	242 – 253		Excludes production f	excludes production from Samarco. Major car dumper maintenance in September 2019 quarter.				
Capital and exploration expenditure (US\$bn)	2.3			Sanctioned	Capex (BHP share)	First production	Production (100% basis)	
			South Flank	June 2018	US\$3.1 bn	CY21	80 Mtpa sustaining mine	
Western Australia Iron Ore								
Iron ore production (Mt, 100% basis)	273 – 286	290						
Unit cash costs (US\$/t)	13 – 14	<13	Excludes freight and royalties; based on an exchange rate of AUD/USD 0.70.					
Sustaining capital expenditure (US\$/t)		4	Medium term average; +/- 50% in any given year. Includes South Flank; excludes costs associated with Value Chain Automation.					



# **BHP** guidance (continued)

Coal	FY20e	Medium term	
Metallurgical coal production (Mt)	41 – 45	49 – 54	Planned wash plant shutdowns in Sept Q19 at Goonyella, Peak Downs and Caval Ridge
Energy coal production (Mt)	24 – 26		NSWEC: 15 – 17 Mt; Cerrejón: ~9 Mt.
Capital and exploration expenditure (US\$bn)	0.7		
Queensland Coal			
Production (Mt, 100% basis)	73 – 79		
Unit cash costs (US\$/t)	67 - 74	54 – 61	Excludes freight and royalties; based on an exchange rate of AUD/USD 0.70.
Sustaining capital expenditure (US\$/t)		8	Medium term average; +/- 50% in any given year. Excludes costs associated with Value Chain Automation.

Other	FY20e	
Other capex (US\$bn)	0.6	Includes Nickel West and Jansen.
Including: Jansen current scope (US\$bn)	~0.25	US\$2.7 billion.



# **Key Underlying EBITDA sensitivities**

Approximate impact <sup>1</sup> on FY20 Underlying EBITDA of changes of:	US\$ million
US\$1/t on iron ore price <sup>2</sup>	233
US\$1/bbl on oil price <sup>3</sup>	38
US\$1/t on metallurgical coal price	39
US¢1/lb on copper price <sup>2</sup>	36
US\$1/t on energy coal price <sup>2</sup>	16
US¢1/lb on nickel price	1.5
AUD (US¢1/A\$) operations <sup>4</sup>	120
CLP (US¢1/CLP) operations <sup>4</sup>	23

#### Notes

- 1. EBITDA sensitivities: assumes total volume exposed to price; determined on the basis of BHP's existing portfolio.
- 2. EBITDA sensitivities: excludes impact of equity accounted investments.
- 3. EBITDA sensitivities: excludes impact of change in input costs across the Group.
- 4. EBITDA sensitivities: based on average exchange rate for the period





## Statement of petroleum resources

The estimates of Petroleum Reserves and Contingent Resources contained in this presentation are based on, and fairly represent, information and supporting documentation prepared under the supervision of Mr. A. G. Gadgil, who is employed by BHP. Mr. Gadgil is a member of the Society of Petroleum Engineers and has the required qualifications and experience to act as a qualified Petroleum Reserves and Resources evaluator under the ASX Listing Rules. This presentation is issued with the prior written consent of Mr. Gadgil who agrees with the form and context in which the Petroleum Reserves and Contingent Resources are presented.

Reserves and Contingent Resources are net of royalties owned by others and have been estimated using deterministic methodology. Aggregates of Reserves and Contingent Resources estimates contained in this presentation have been calculated by arithmetic summation of field/project estimates by category with the exception of the North West Shelf (NWS) Gas Project in Australia. Probabilistic methodology has been utilised to aggregate the NWS Reserves and Contingent Resources for the reservoirs dedicated to the gas project only and represents an incremental 16 MMboe of Proved Reserves. The barrel of oil equivalent conversion is based on 6000 scf of natural gas equals 1 boe. The Reserves and Contingent Resources contained in this presentation are inclusive of fuel required for operations. The respective amounts of fuel for each category are provided by footnote for the resource graphics in this presentation. Production volumes exclude fuel. The custody transfer point(s)/point(s) of sale applicable for each field or project are the reference point for Reserves and Contingent Resources estimates have not been adjusted for risk. Unless noted otherwise, Reserves and Contingent Resources are as of 30 June 2019.

Where used in this presentation, the term Resources represents the sum of 2P reserves and 2C Contingent Resources.

BHP estimates Proved Reserve volumes according to SEC disclosure regulations and files these in our annual 20-F report with the SEC. All Unproved volumes are estimated using SPE-PRMS guidelines, which among other things, allow escalations to prices and costs, and as such, would be on a different basis than that prescribed by the SEC, and are therefore excluded from our SEC filings. All Resources and other Unproved volumes may differ from and may not be comparable to the same or similarly-named measures used by other companies. Non-proved estimates are inherently more uncertain than proved.

The SEC permits oil and gas companies, in their filings with the SEC, to disclose only Proved, Probable and Possible Reserves, and only when such Reserves have been determined in accordance with SEC guidelines. We use certain terms in this presentation such as "Resources," "Contingent Resources," "2C Contingent Resources," and similar terms as well as Probable Reserves not determined in accordance with the SEC's guidelines, all of which measures we are strictly prohibited from including in filings with the SEC. These measures include Reserves and Resources with substantially less certainty than Proved Reserves. US investors are urged to consider closely the disclosure in our Form 20-F for the fiscal year ended 30 June 2019, File No. 001-09526 and in our other filings with the SEC, available from us at http://www.bhp.com/. These forms can also be obtained from the SEC as described above.



## **Footnotes**

- 1. Slide 6: High Potential Injury frequency: number of injuries from events where there was the potential for a fatality per million hours worked, presented on a total operations basis.
- 2. Slide 8: Adjusted effective tax rate and Adjusted effective tax rate incl. royalties: excludes the influence of exchange rate movements and exceptional items.
- 3. Slide 9: Price: net of price-linked costs.
- 4. Slide 9: Controllable cash costs: Operational stability underpinned net favourable inventory movements across our assets. Lower labour costs at Escondida due to the prior period end-of negotiation bonus payments. This was partially offset by increased maintenance activities during the period.
- Slide 9: Non-cash: includes net deferred stripping costs.
- Slide 9: Other: includes other items (including profit/loss from equity accounted investments).
- 7. Slide 10: Segment EBITDA: percentage contribution to Group Underlying EBITDA, excluding Group and unallocated items. Energy coal and Nickel have not been presented.
- 8. Slide 10: Iron ore: unit cost, C1 unit cost excluding third party royalties, EBITDA margin and ROCE refer to Western Australia Iron Ore.
- 9. Slide 10: WAIO C1 cost: excludes third party royalties, exploration expenses, depletion of production stripping, demurrage, exchange rate gains/losses, net inventory movements and other income.
- 10. Slide 10: Petroleum: excludes closed mines, which is now reported within Group and unallocated items.
- 11. Slide 12: Dividend: represents final dividend determined by the Board for FY19 and paid in September 2019.
- 12. Slide 12: NCIs: dividends paid to non-controlling interests of US\$0.6 billion predominantly relate to Escondida
- 13. Slide 13: Shareholder returns: dividends determined since FY16.
- 14. Slide 14: Antamina and Cerrejón: equity accounted investments; average capital employed represents BHP's equity interest.
- 15. Slide 14: WAIO, Cerrejón, NSWEC & Petroleum Exploration: ROCE truncated for illustrative purposes.
- 16. Slide 16: Wood Mackenzie data, Q4 2019 report. Production reported in equity share of paid metal.
- 17. Slide 16: Coal cost curve data for all companies including BHP have been sourced from Wood Mackenzie and are shown on a VIU adjusted basis. BHP assets relates to the average cost for Queensland Coal operations.
- 18. Slide 16: Results as at 30 June 2019 plus Bele and Tuk discoveries as at 30 September 2019, 1P: 841 MMboe (58 MMboe fuel); 2P: 1,147 MMboe (75 MMboe fuel); 2C: 2,104 MMboe (69 MMboe fuel).
- 19. Slide 17: H1 FY20 unit cost at FX of AUD/USD 0.70.
- 20. Slide 19: T&T North 408 MMboe includes FY19 Bongos 2C of 228 MMboe and FY20 Bele and Tuk discoveries which represent combined 2C of 180 MMboe as of 30 September 2019 (net, no fuel). Samurai 19 MMboe (net, no fuel) exited for value. The sale closed on 4 Nov 2019.



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