### Mt Arthur Coal

Investor/Analyst Presentation September 2003



#### Agenda

Energy Coal Overview David Lamont, Chief Financial Officer – BHPB Billiton Energy Coal

Mt Arthur Coal Project Stephen David, General Manager – Mt Arthur Coal

Q&A

David Lamont, Chief Financial Officer – BHPB Billiton Energy Coal

Derek Nightingale, Chief Operating Officer – Hunter Valley Energy Coal

Stephen David, General Manager – Mt Arthur Coal

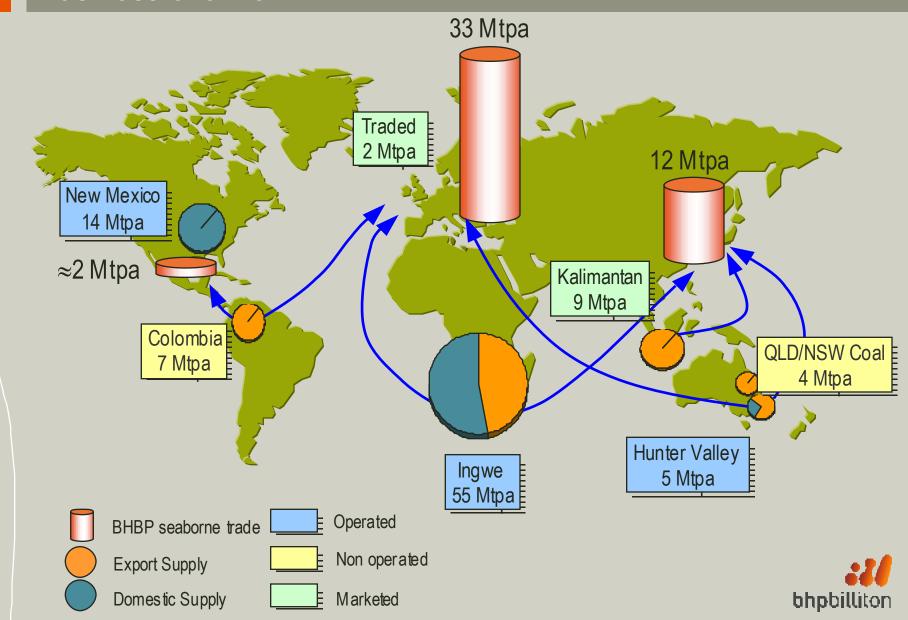


# BHP Billiton Energy Coal

- One of the world's largest producers and marketers of export thermal coal
- Major supplier to domestic markets
- Diverse operations and markets along with multi-source supply capability
- Key assets in South Africa, USA, Colombia and Australia
- Focus on enhancing our world class assets via selective acquisitions, progressing approved capital projects and sustaining business improvement initiatives across our existing assets
- We will continue to build our marketing capabilities in order to deliver enhanced service to our customers and extract greater than commodity value from our product



#### Business overview



# World class asset portfolio

Operated production\* 74 mtpa
Non-operated production\* 11 mtpa
Agency marketing 11 mtpa
Reserves\*\* 3 bt



<sup>\* 100%</sup> production for operated assets, equity production for non-operated assets

<sup>\*\*</sup> Reserves for producing assets only

# Energy Coal – Facts & Figures

	FY 2003	FY 2002	,
Attributable production (million tonnes)	82	83	
	US\$ million	US\$ million	
• Turnover	\$2 089	\$1 919	
• EBITDA	\$367	\$712	
• EBIT	\$190	\$536	
<ul> <li>Net operating assets</li> </ul>	\$2 193	\$2 092	
Capital and investment expenditure	\$ 300	\$295	



#### Moving asset performance to the next level

 Setting performance targets for assets in face of adverse external environment

All assets undergoing performance improvement projects

South Africa and Colombia major focus



# A portfolio of world class assets

#### What are world class assets?

#### **Attributes**

- Low delivered cost quality adjusted
- High margin
- Positive margin throughout commodity cycle
- Long life, sustainable position
- Meets customer needs

- Healthy and safe for workers and community
- Minimised impact on environment
- Integrated with local community
- Contributes to social and economic development

### **AND**

Profits resilient to materially adverse external environment



#### Current market conditions

#### **Pacific**

- AUD appreciating against USD
- USD prices slowly recovering
- Freight rates high

#### **Competitor response**

- •C&A production cuts
- •Xstrata production cuts



- Need to reach minimum efficient volume
- We are not the market leader in Asia



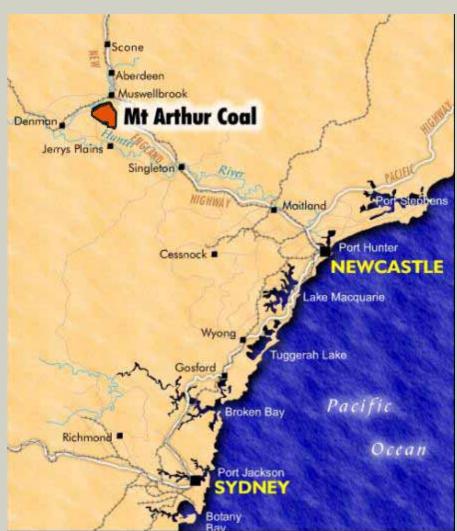


# Mt Arthur Coal



# Regional Locality Plan







# Mining and Exploration Lease Areas





#### **BACKGROUND**

- Bayswater Colliery commenced open cut mining in 1968
  - Purchased by Billiton in 1996
- In 1998 won the tender to develop Mt Arthur North lease area
  - Supplying 3 Mtpa domestic thermal coal for 5 years; and
  - Committing the company to develop an export mine of at least 2 Mtpa
- From 1998 to 2001 exploration and planning proceeded through Environmental Impact Statement, Pre-feasibility and Final Feasibility phases to rapidly bring the Mt Arthur North lease into production



#### **BACKGROUND**

- The company sought and obtained Development Consent to mine up to 15 Mtpa (Run of Mine) from the MAN mining lease over 21 yrs.
- A mining lease was granted in June 2001. "Brownfields" construction commenced in mid 2001. First coal was mined in Apr 2002.
- Bayswater & Mt Arthur North coal resources will be managed and operated as one, having combined Development Consent of 20Mt Saleable Product pa.
- Currently also exploring contiguous coal resources for possible future underground development.

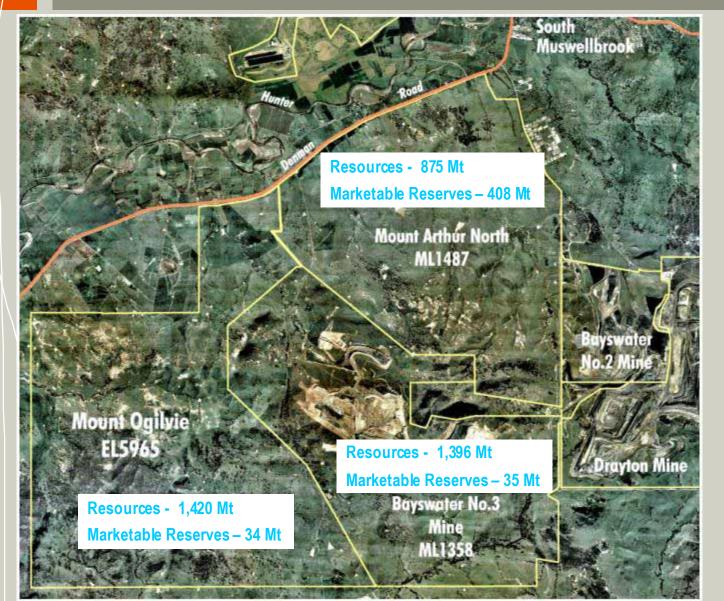


#### Mt ARTHUR COAL ATTRIBUTES

- Estimated Resource for Mt Arthur Coal 3,690 Mt as at 30 June 2003
- Estimated Marketable reserves for Mt Arthur Coal are 472 Mt as at 30 June 2003
- Rail access to Port of Newcastle via new rail loop
- Conveyor access to local power station MacGen
- Relatively constant waste to ROM coal strip ratio of around 4.5:1 over the life of Mt Arthur North
- State-of-the-art coal processing facilities (being commissioned)



#### Mt Arthur Coal – Estimated Coal Resources & Reserves



Estimated as at 30 June 03
As received basis



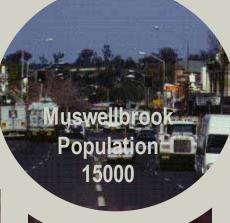
# Social Context





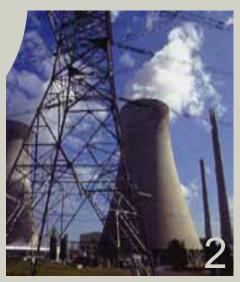














# Licence to Operate

- Commitment to Zero Harm
- ISO 14,001 accreditation
- Comprehensive Environmental Monitoring System
- Integrated Community Plan



#### Monitoring: From Reactive to Proactive

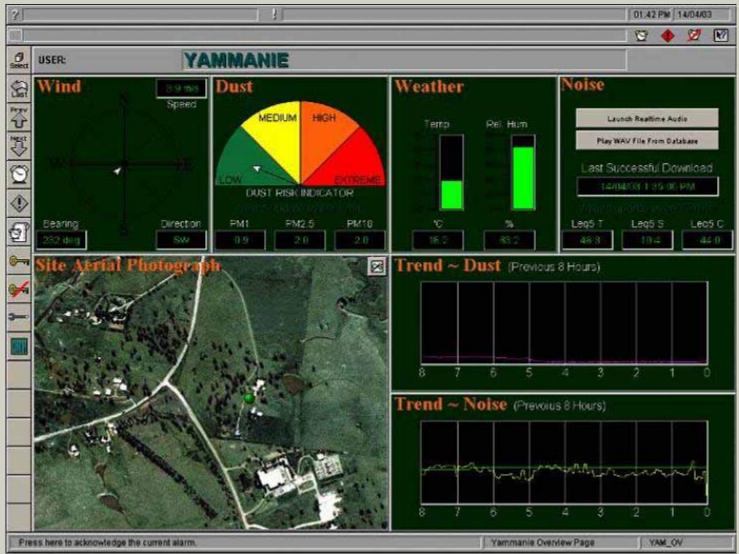
#### Our innovative monitoring system includes:

- 4 real time directional noise monitors
- 4 real time fine dust samplers
- 8 PM 10 dust samplers
- 21 dust deposition gauges
- 26 ground water sites
- 16 surface water sites
- 5 real time weather stations
- 2 weather recording stations
- 11 blast monitoring sites





# Real Time Noise Monitoring System available to Supervisors



# The World's quietest haul trucks





# Mine Operations





# Mt Arthur Coal Development Consent Production Capabilities

**ROM Production** 

Processing

Rail Capacity







MAN 15mtpa BCC 4.8mtpa

MAN 20mtpa BCC 4.8mtpa

Up to 20mtpa 13mtpa ex MAC 7mtpa ex Drayton



# Mining Equipment List









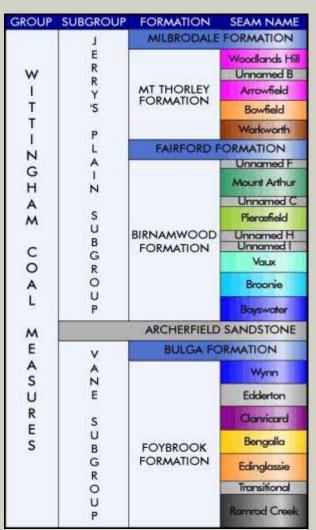
Equipment Fleet	Current Units	Ramp Up Units
P&H 4100 Rope Shovels	2	-
Liebherr R996 Excavators	2	1
Hitachi EX3500	2	1
Cat 793 / Liebherr T282 240t/327t Rear Dump Trucks	20	3
Cat 789 172t haul trucks	7	2
Overburden Drills	4	1
CatD11R Dozers	12	2
Wheel Dozer	3	1
Water Carts	4	1
Graders	5	1



# Typical Stratigraphic Column (MAN Lease Area)

#### 21 Seams

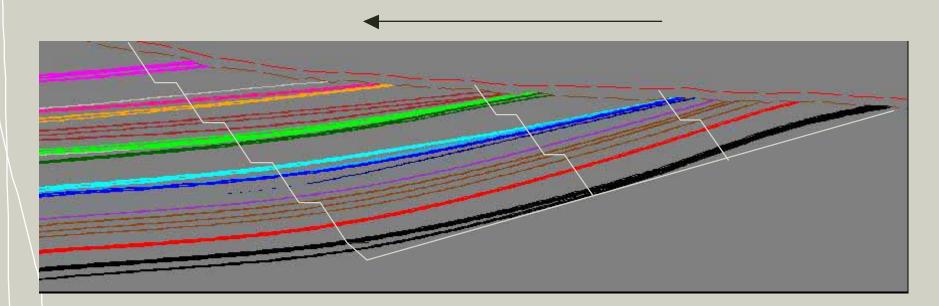






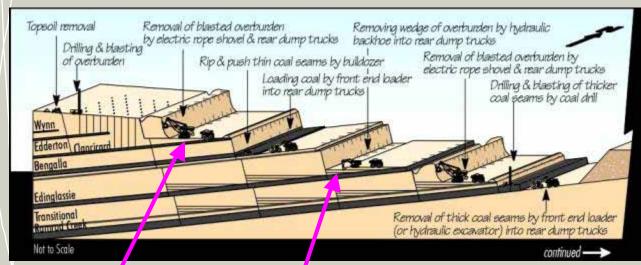
# Background East-West Geological Section Mt Arthur North

#### Direction of Mining (Down Dip)



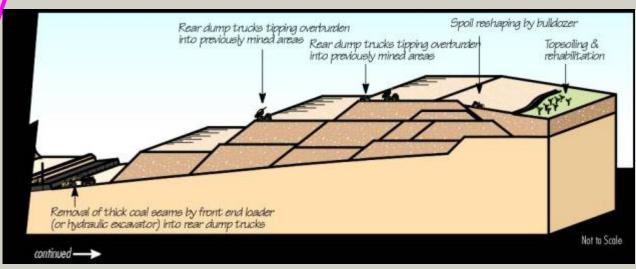


#### MINING OPERATIONS - GENERAL SCHEMATIC



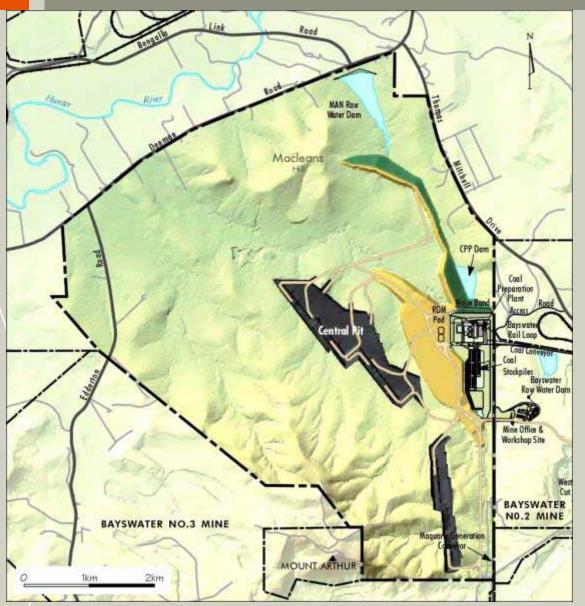








#### YEAR 2 MINE LAYOUT

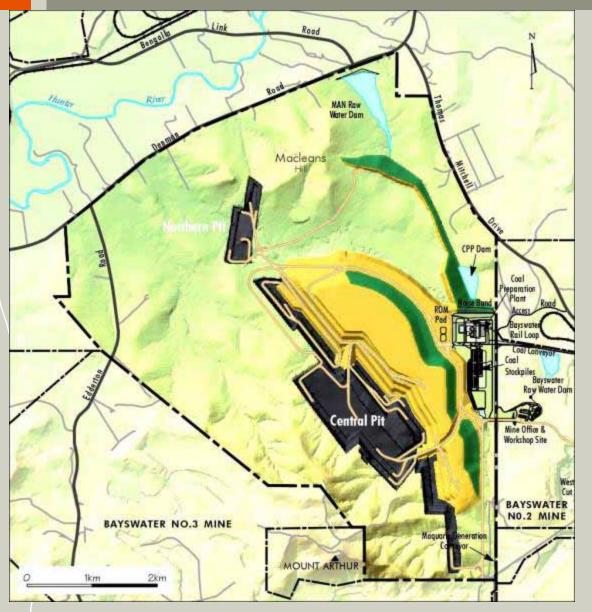


Active Pit

Active Overburden Emplacement



#### YEAR 5 MINE LAYOUT

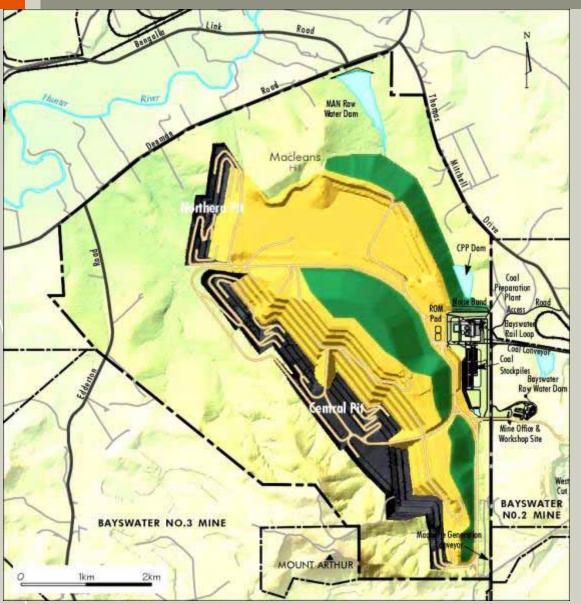


Active Pit

Active Overburden Emplacement



#### YEAR 10 MINE LAYOUT

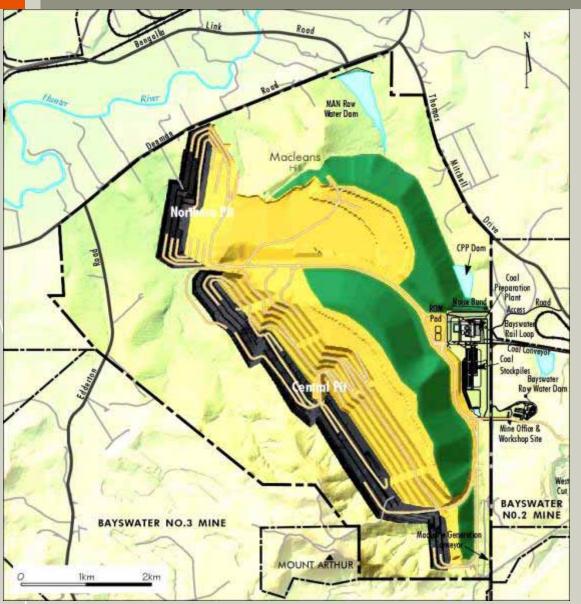


Active Pit

Active Overburden Emplacement



#### **YEAR 15 MINE LAYOUT**

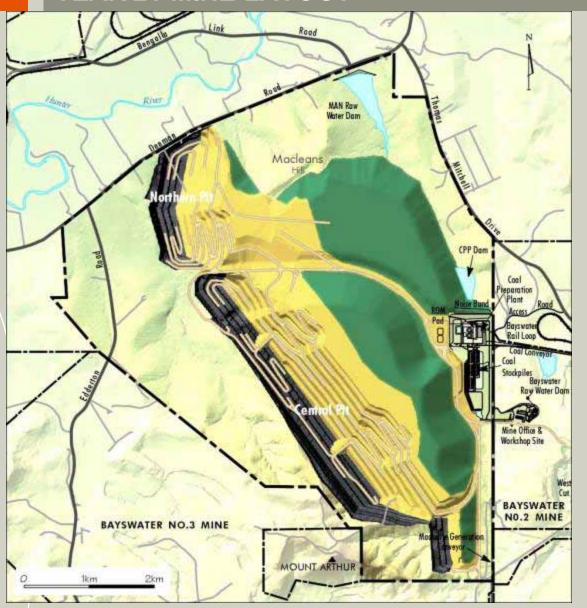


Active Pit

Active Overburden
Emplacement



#### **YEAR 21 MINE LAYOUT**

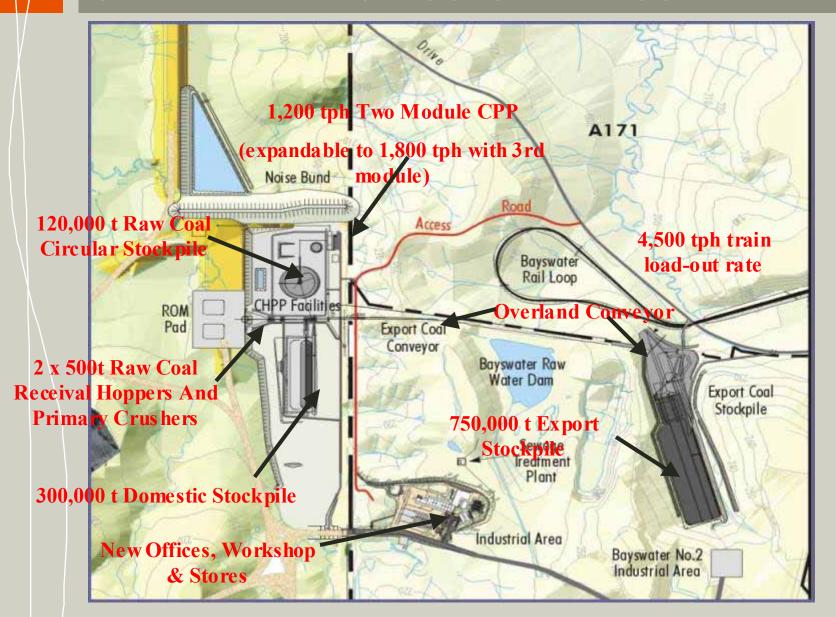


Active Pit

Active Overburden Emplacement



#### GENERAL INFRASTRUCTURE LAYOUT





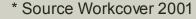
# Construction





# MAN Project Safety

- ~2 million Man-hours worked
- >2900 Inducted contractors
- Construction peaked at 510 contractors on site
- Project LTIFR 1.5 vs NSW Construction Industry average 15.7\*





# MAN Project – Salient Points

- Project approved capital US\$411M
- Final Forecast Costs below budget
- 81% committed
- Project completion 2006



### MAN Project Execution: Project Stages and Milestones

Stage 1 BCC Rail Loading Facility

(Planned 2/02 - Actual 11/01)

Stage 2 Civil and Bulk Earthworks

(Planned 12/02 - Actual 12/02)

Stage 3 Domestic Coal Facilities

(Planned 12/02 – Actual 12/02)

Stage 4 Export Coal Facilities

(Planned 12/03 – Actual 10/03)

First Coal Mined

(Planned 3/02 - Actual 3/02)





# From This.....



# To this.....



in less than two years

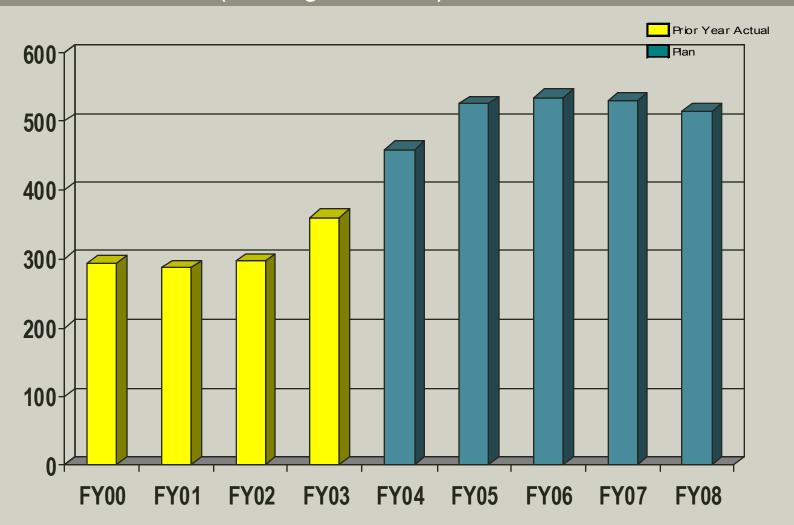


# The Ramp Up



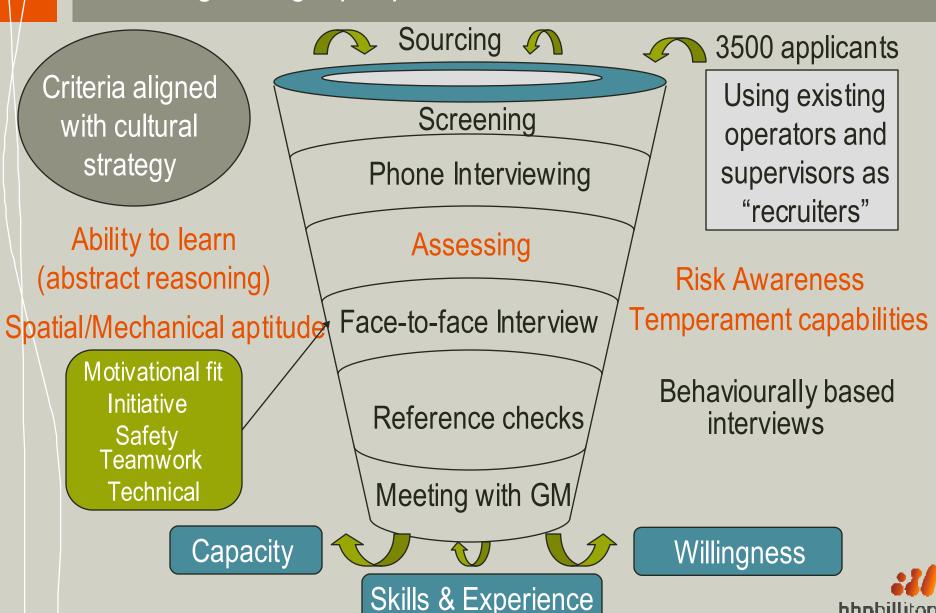


# Labour Numbers (average annual)



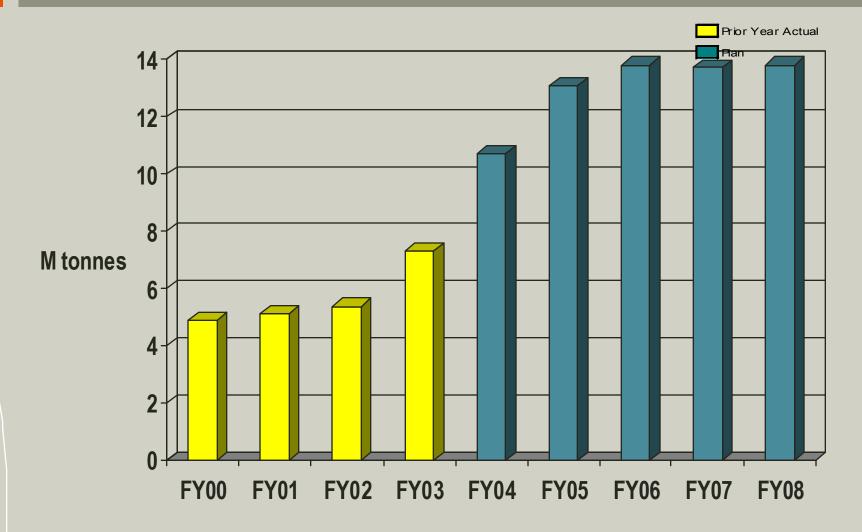


### Selecting the right people



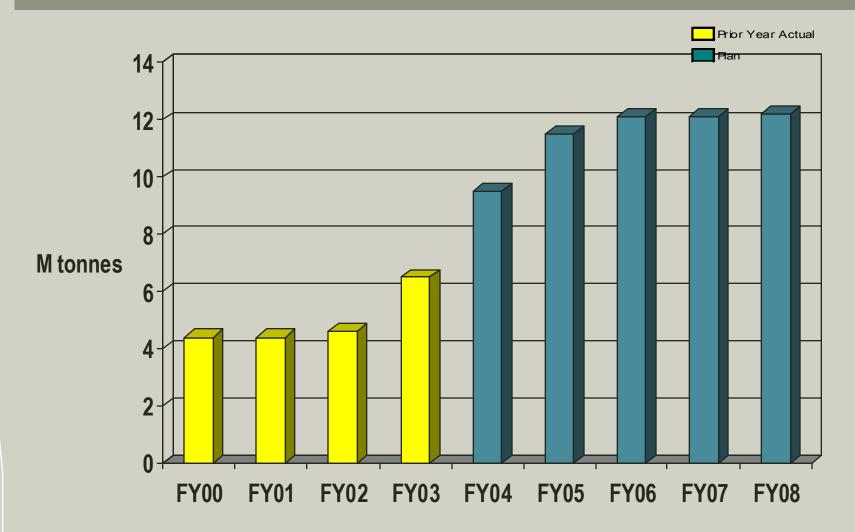
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### Run of Mine Coal - MAN Lease area



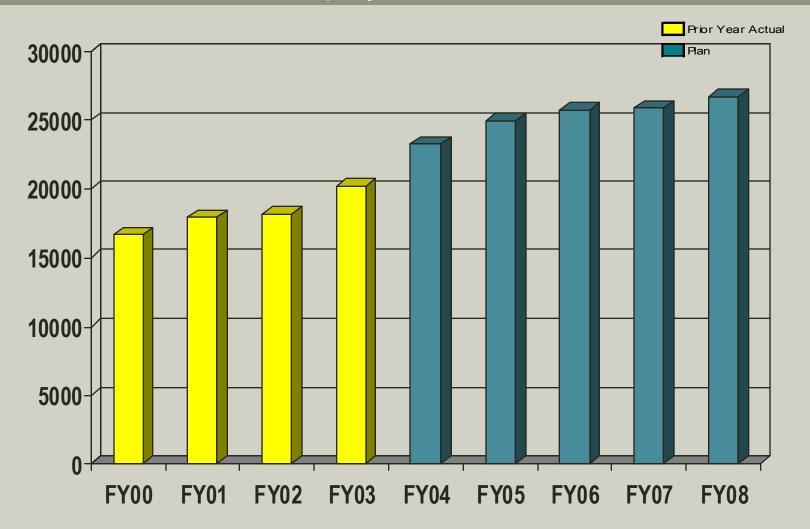


### Saleable Product Coal - MAN Lease area



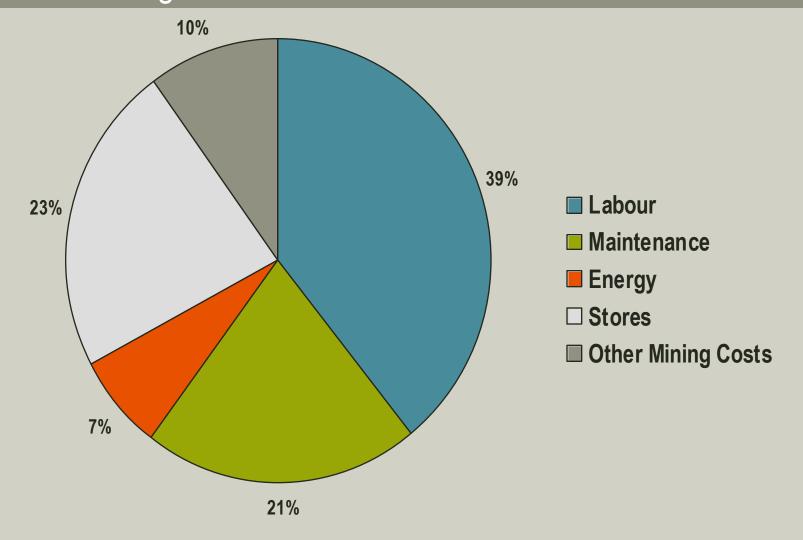


## Run of Mine Tonnes/Employee



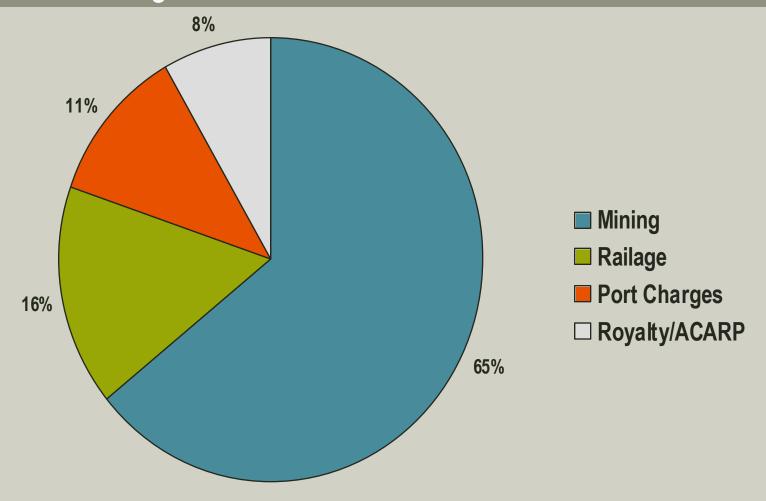


# Mine Gate Cash Costs Split by Expense Type FY2004 Budget



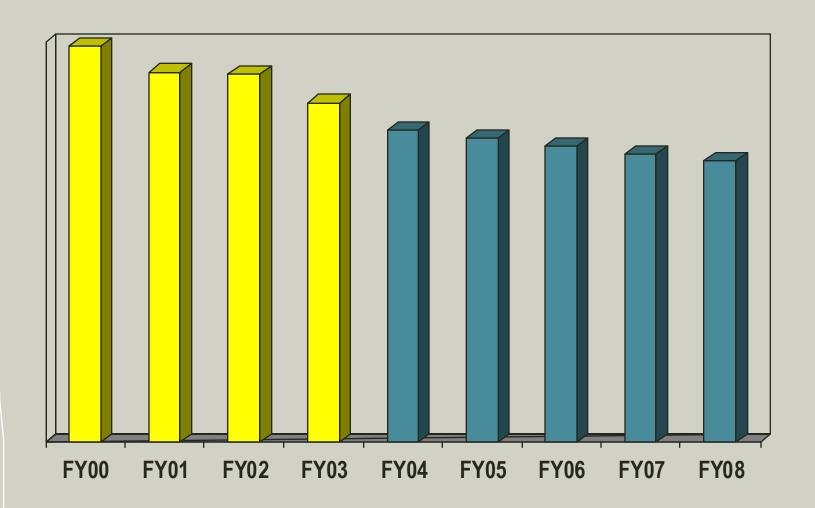


# FOB Cash Costs Split by Expense Type FY2004 Budget





## Mt Arthur Coal Mine Gate Cash Costs (AUD Real)





# Operating Excellence











#### FY02 – Start up

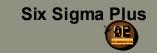
Q3 & Q4: Roll out of Operating Excellence program
Recruitment and training of coaches: 2 full time, 1 part time

### FY03 – 6 Projects Completed

- Increase truck/shovel productivity,
- Increased Coal wash plant production,
- •Improve Cat 793 Haul truck availability,
- •Reduce Cat 793 Haul truck tyre down time,
- Reduce mobile equipment related injuries,
- Upgrade Fleet management system (stage 1)

Savings/Revenue Increase: US \$2.07M





## Operating Excellence

### **FY04 – Currently 4 Active Projects**

- •GSAP implementation
- Upgrade Fleet management system (stage 2)
- Fatigue risk management
- •Reducing cam shaft inspection time on Cat 3500 series engines

**Projected** 

Savings/Revenue increase: US \$1.29M (on going)

•Major focus on enabling (mission critical) projects in Q1 & Q2.



### **Looking Forward**

- Full employment by June 2004
- Further expenditure on Mobile Equipment to meet full production
  - MAN Project complete 2006
- Growth Opportunities
  - BCC approved capacity
  - Mt Ogilvie



# Our Vision.....

Mt Arthur Coal -

Innovative and Caring.

A mine of excellence continuously striving for improvement.



# End



