

The Outlook For BHP Billiton's Iron Ore Business In Western Australia



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BHP Billiton Iron Ore & Boodarie Iron

A Global Leader



Fundamental Business Strategies

- Sustaining a strong underlying business that continually strives to deliver operating improvements and efficiencies
- Capacity expansion projects that will allow us to manage changes in demand
- A sophisticated marketing approach that aligns the business with the marketplace

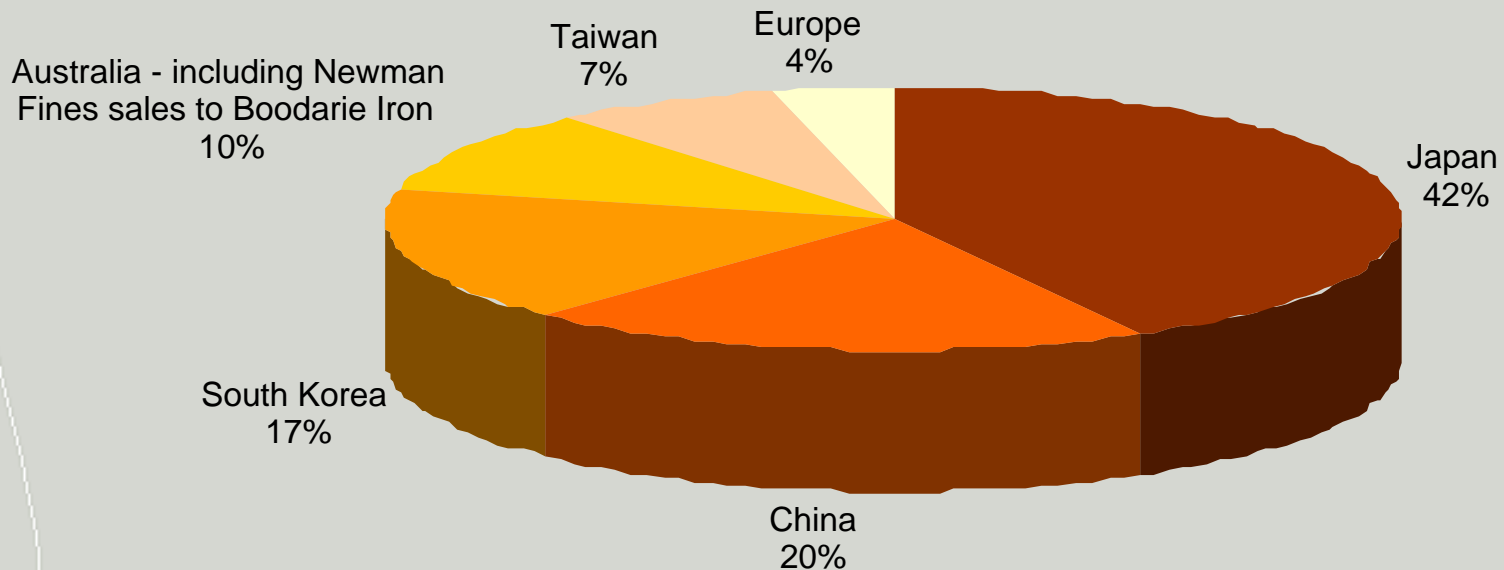


Area of BHP Billiton Operations



BHP Billiton Iron Ore Customers

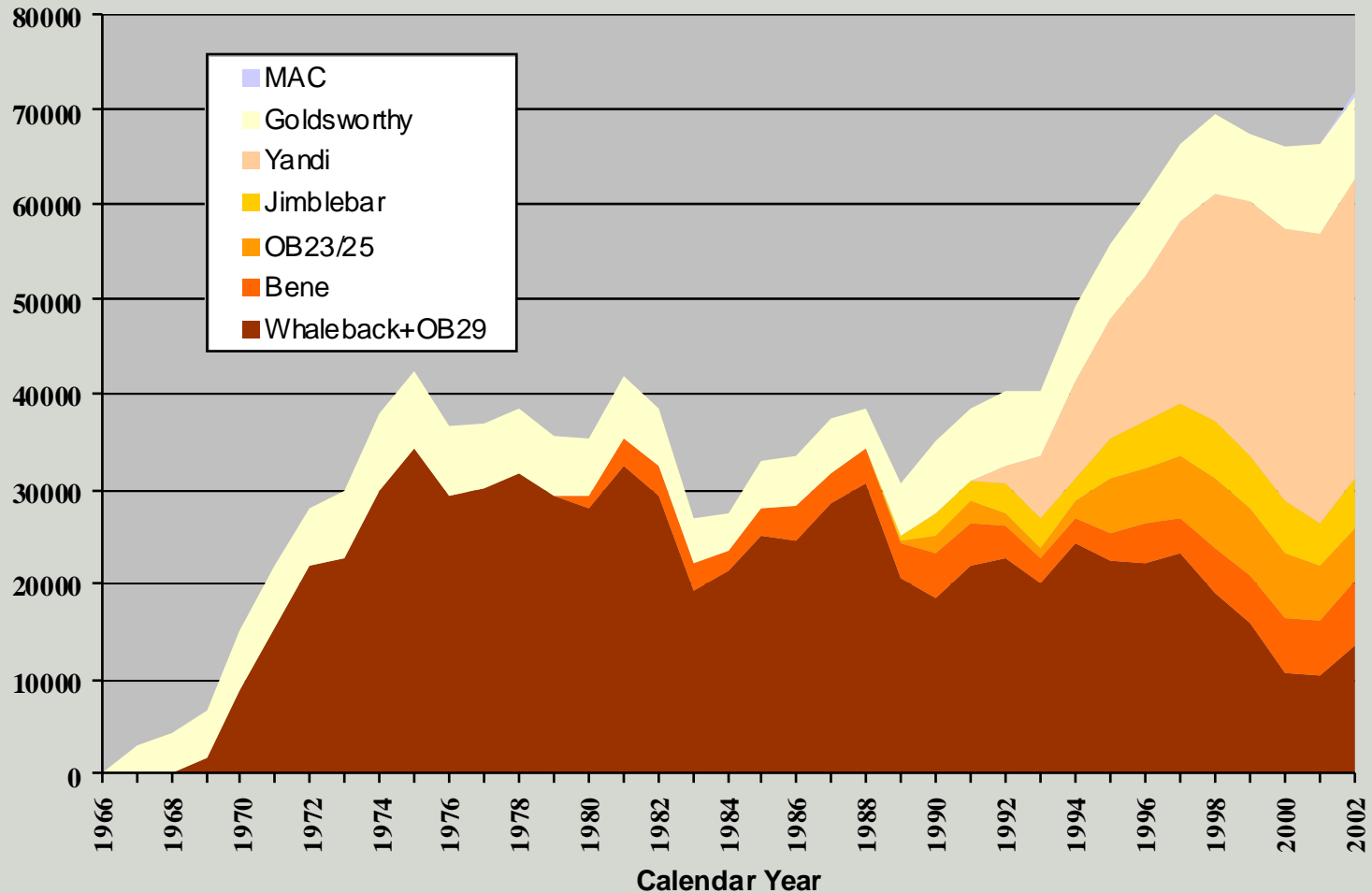
Calendar Year 2002 Total = 74.6 Mwt



Production History 1966-2002

Million Wet Metric Tonnes

'000 Wmt



Mineral Resource Base

Ore Type	Resource (Mwt)
Brockman low P	1,298
Brockman high P *	1,705
Detrital (lump product)	75
Marra Mamba	2,138
Pisolite	1,430
Yarrie low P	59
Yarrie crustal	31
Yarrie detrital	11

* Note 1 : high P ore >0.1 %P

Iron Ore Products



The Iron Ore business is made up of several joint ventures (JV) each having their own range of products:

Mt. Newman Joint Venture

- Mt Newman High Grade Lump (Hematite)
- Mt Newman High Grade Fines (Hematite)
- Port Hedland Sinter Fines (Hematite/Pisolite)

Mt. Goldsworthy Mining Associates Joint Venture

- Goldsworthy High Grade Lump (Hematite)
- Goldsworthy High Grade Fines (Hematite)
- Goldsworthy Siliceous Run-Of-Mine (Hematite)

Mining Area C Joint Venture

- MAC™ Lump (Marra Mamba)
- MAC™ Fines (Marra Mamba)

Yandi Joint Venture

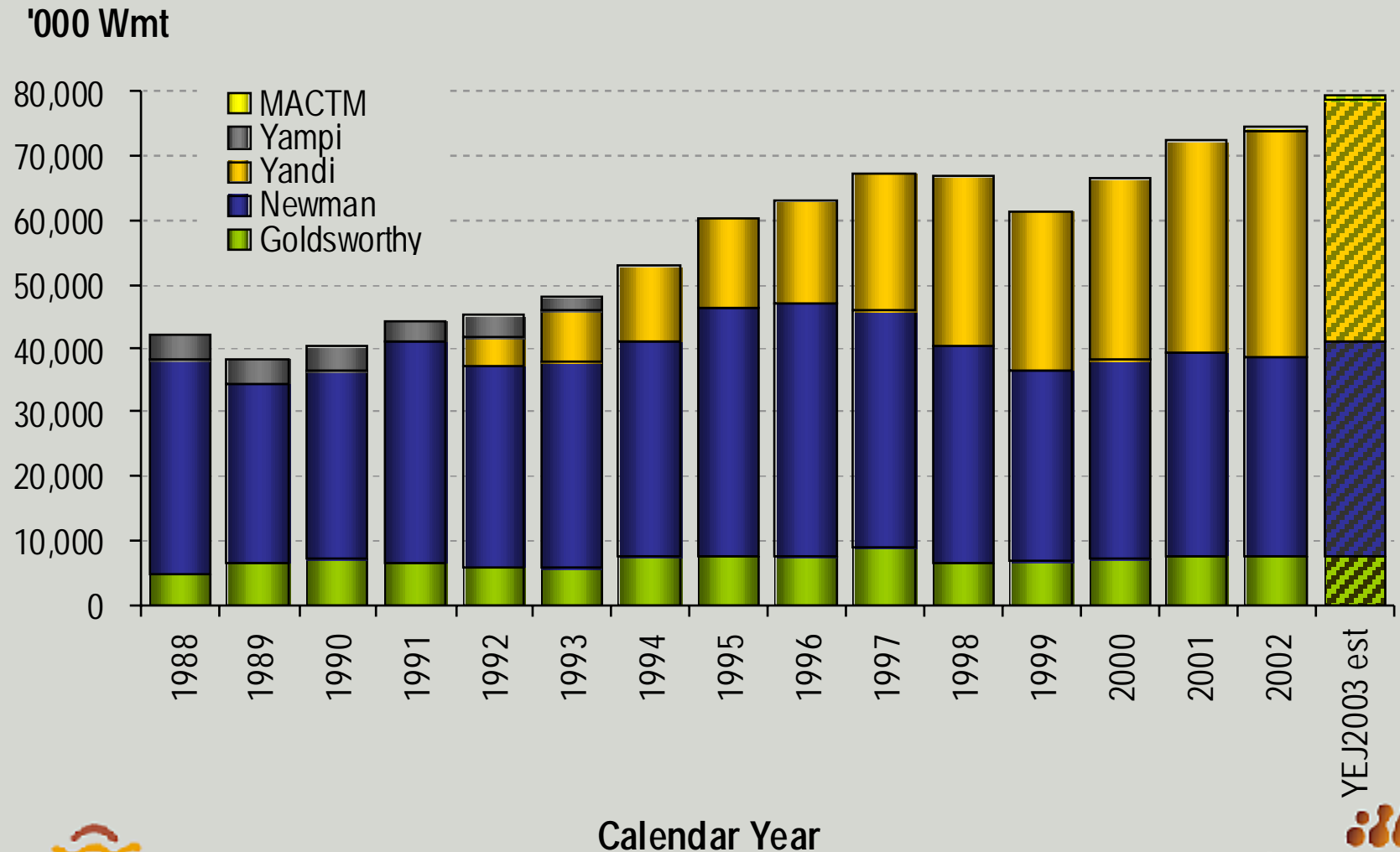
- Yandi Fine Ore (Pisolite)
- Yandi Lump Ore (Pisolite)

Business Performance: June - December 2002

Best On Record

- Sales 40.4Mwt
- Production 38.4 Mwt

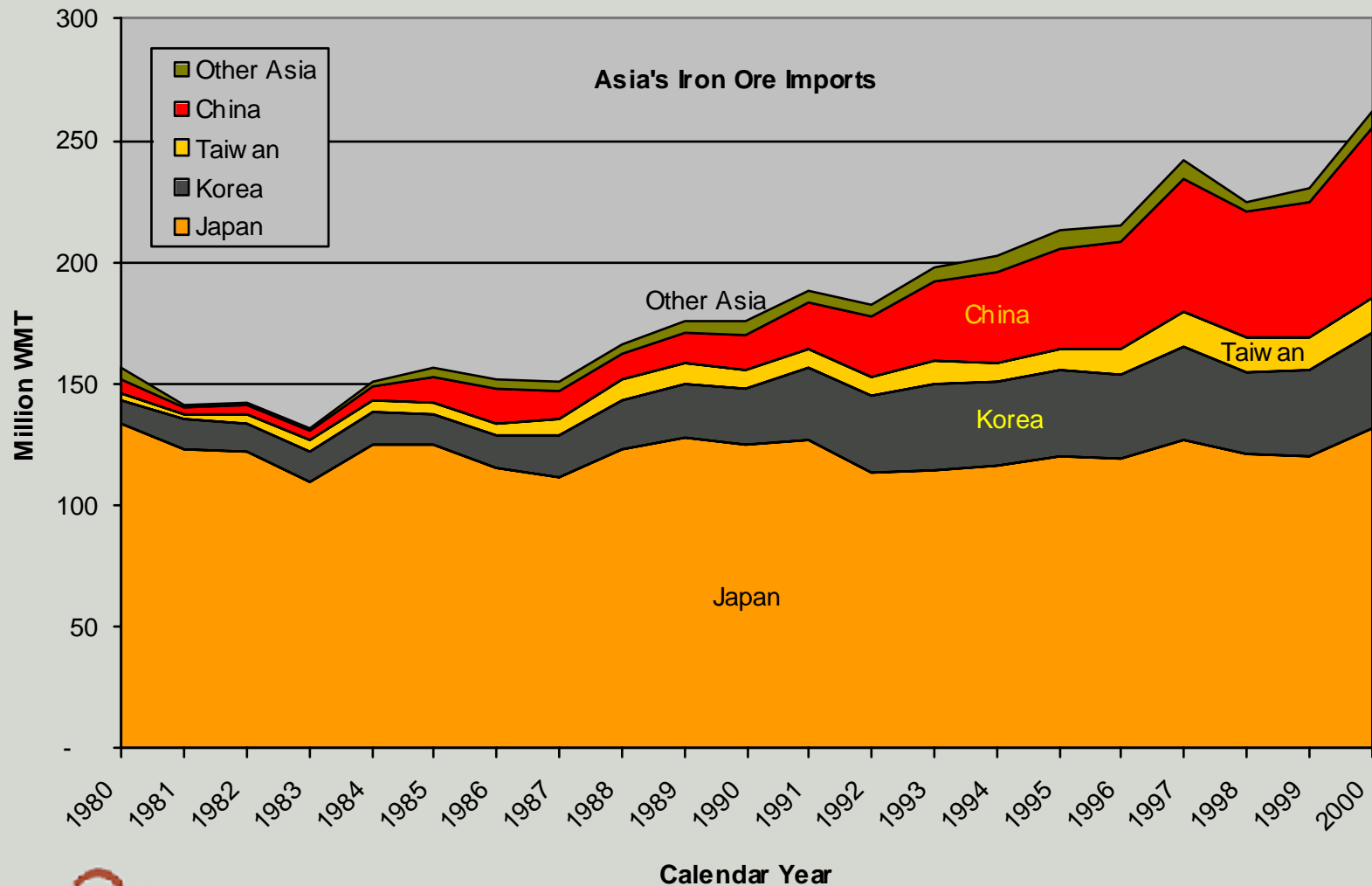
BHP Billiton Iron Ore – Sales



Asian Growth at a Glance

- Asia - 41% of world crude steel production in 2001
- 1990 – 2001 Growth of 3% pa compared with global average of 0.9% pa
- 1980 – 2000: Asian ore imports ↑ 67% while global seaborne ore trade ↑ 27%
- Asian iron ore demand
55% of 455Mt (global demand) in 2001
63% of 480Mt (global demand) in 2002

Asian Market Growth



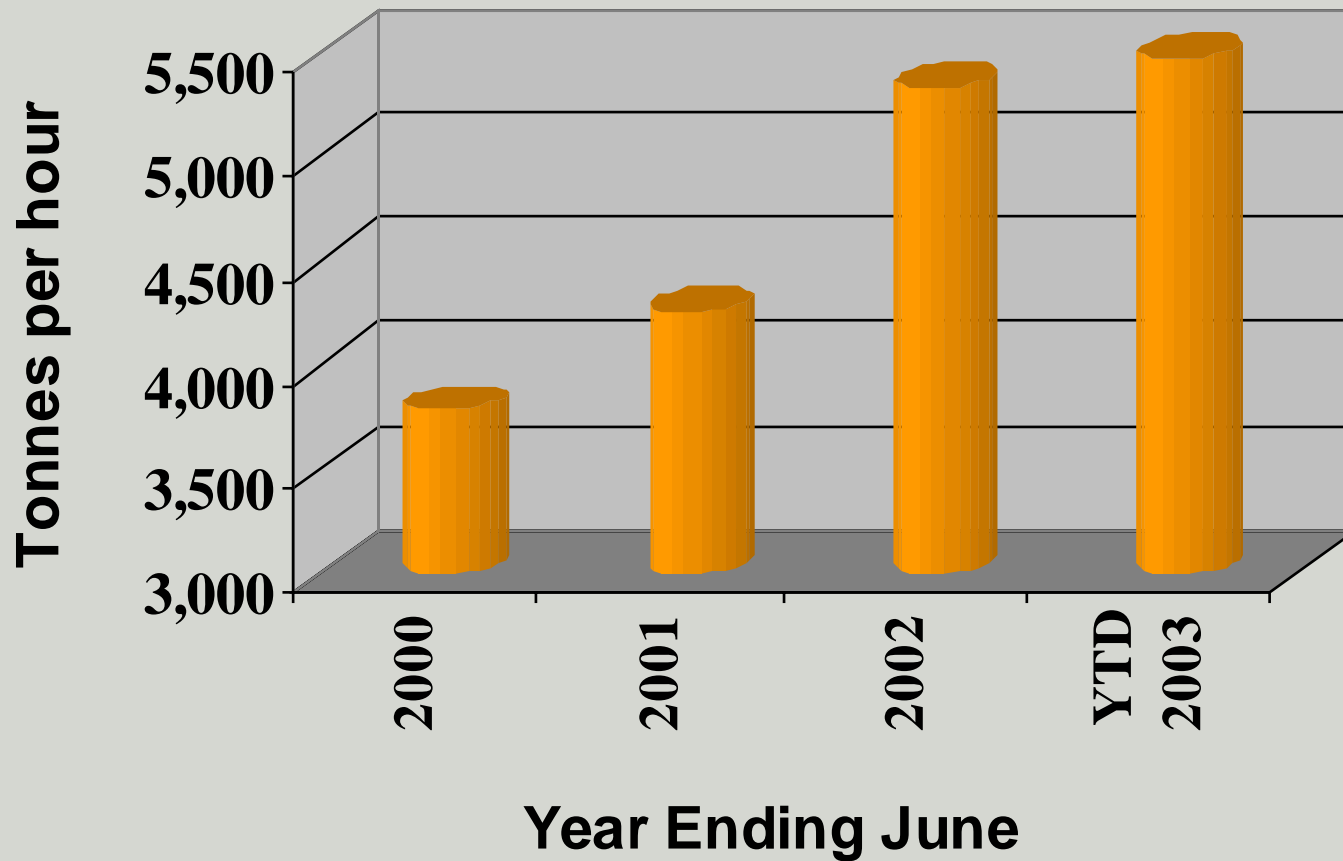
China - Growth Engine of Demand

- 1992 – 2002 Chinese steel production grew by 85Mtpa (8.5% growth pa)
- 200Mt Steel forecast in 2003
- 300Mt Steel forecast in next 5 – 10 years
- Chinese demand
 - ↑ 19Mt in 2002 (80% of total global ↑)
 - 300Mt forecast in next 5 – 10 years

Sustaining the Business



BHP Billiton Iron Ore – Gross Loading Rate



Sustaining the Business - Operating Efficiencies



Operating Excellence - Increased Rail Tonnages

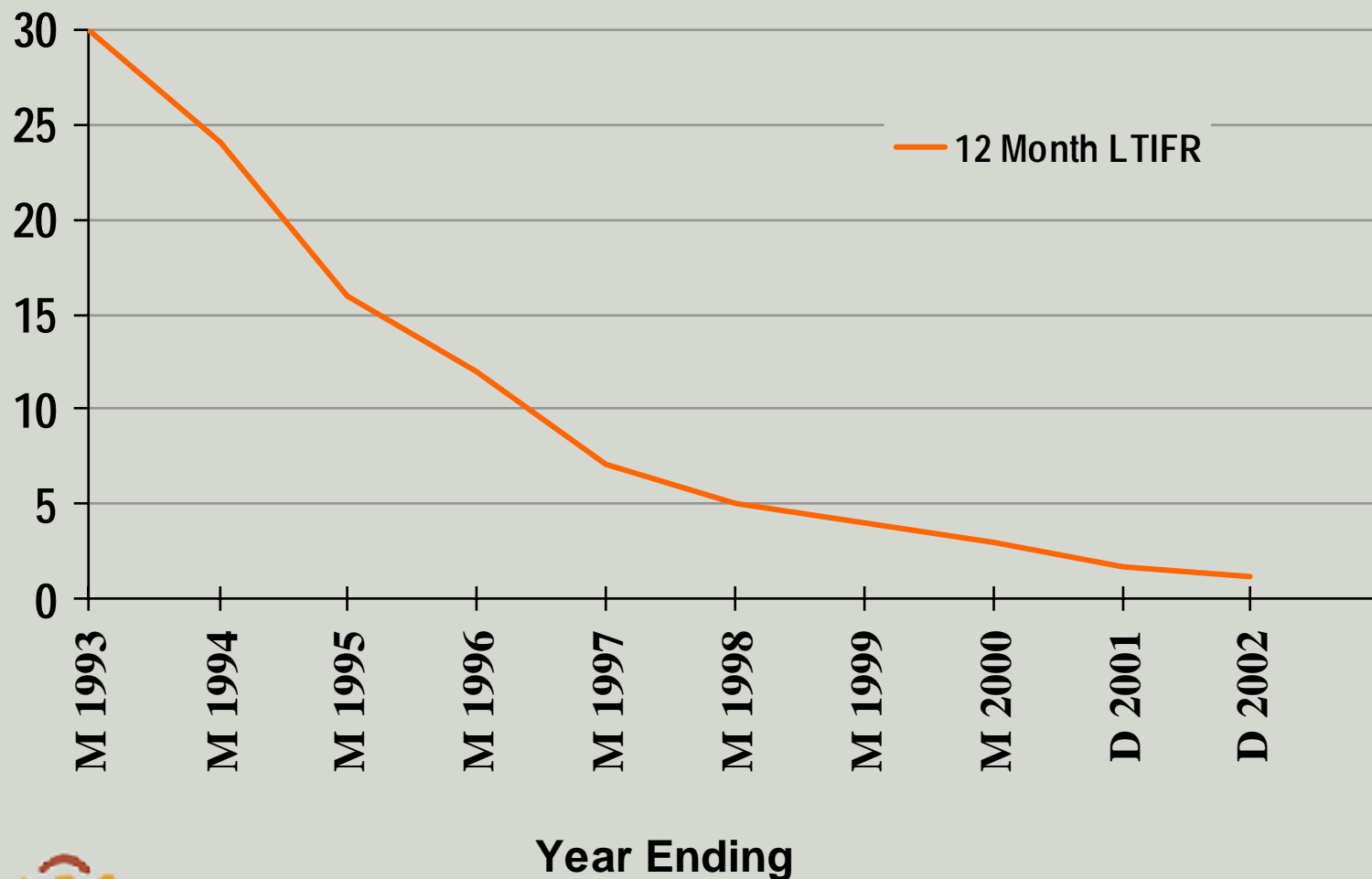


Safety

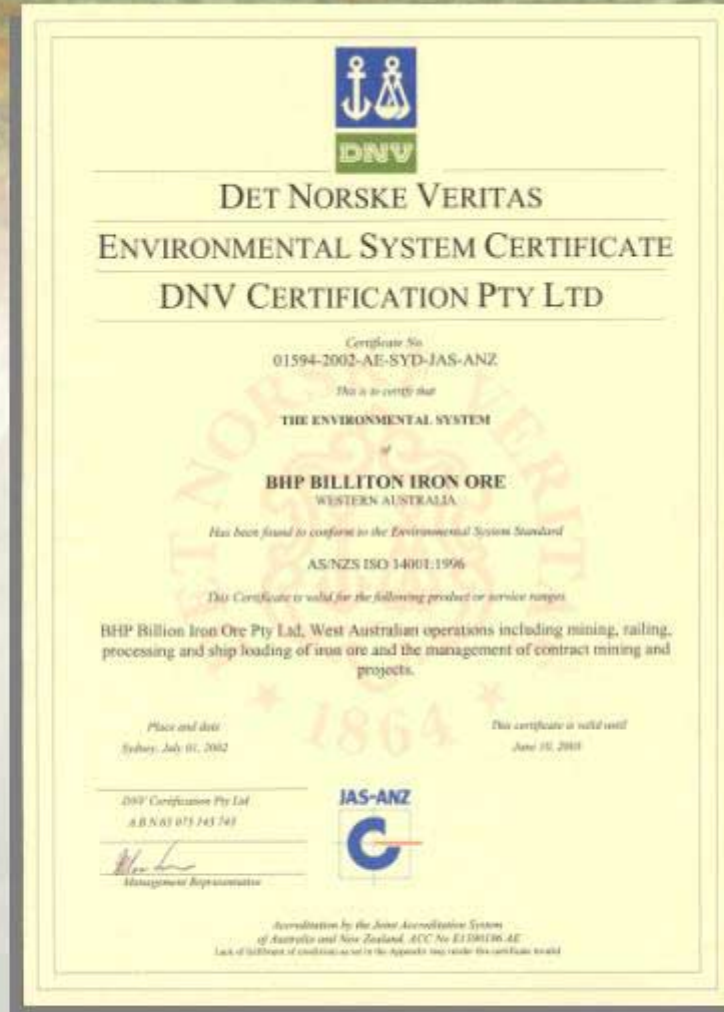


- Leadership
- Systems
- Maturity

Our Improving Safety Performance



ISO 14001 International Accreditation



Expansion Projects



Picture: Foundations for Area C crusher

Yandi Lump



Expansion Projects

Authorised Capital Cost



Mining Area C

- US\$213 million
(BHP Billiton share)

PACE

- US\$351 million
(BHP Billiton share)

Area C Bulk Sample



Marketing



New Product Development

- Yandi Lump
- MAC™ Fines
- MAC™ Lump

Newman Ore Upgrade Project



BHP Billiton Iron Ore Customer Support Network



Regional Offices

BHP Billiton Iron Ore has regional offices in Tokyo, Seoul, Shanghai and London. Each of these offices are the first point of contact for the customer.



Perth Office

is the centre for operations and technical services.



Singapore & The Hague Offices

are the marketing centres.



BHP Billiton Iron Ore uses it's **Newcastle Technology Centre and Wollongong Centre** to provide fundamental research and investigate technical issues to optimise the value-in-use of its ores at customers' facilities.

Conclusion

- World Leader
- Quality Asset Base
- Large Product Range
- Large Scale
- Technology

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