

# INVITATION TO SUBMIT EXPRESSIONS OF INTEREST (“EOI”)



## INTRODUCTION

BHP Billiton Petróleo Operaciones de México, S. De R.L. De C.V. (“BHP”) is currently progressing appraisal activities in the Trion field in Mexico to assess the viability of its development. If the field is declared commercial, the development will require an in-field drilling and completion program (“Drilling Program”) and will require fuel to be supplied to drilling unit and supply vessels.

## PURPOSE OF THIS EOI

BHP is soliciting the interest of reputable Contractors experienced in the provision of diesel fuel to designated offshore supply vessels and fast supply vessels and associated services, to develop a list of suitable Contractors who may subsequently be invited into the bidding process for the execution of the here-in described Scope of Work. This process may eventually lead to the award of a contract for the provision of diesel fuel and associated services.

The EOI seeks to provide prospective Contractors with relevant background information regarding the Trion project and to describe the information to be submitted by prospective Contractors in order to assist BHP in compiling a list of suitable Contractors for further assessment.

### **Key project metrics are as follows:**

- Provision of diesel fuel to designated offshore supply vessels:
  - Diesel fuel delivery to offshore supply vessels in the port of Tampico
  - Rig to be supplied with BHP’s own offshore supply vessels
  
- Specifications:
  - Ultra-Low Sulphur diesel - minimum 10ppm.
  - Compliant with ISO 8217
  - NOR: 24 hours
  - Storage capacity in the port of Tampico
  - **All Goods must be supplied, tested and inspected in accordance with, and otherwise comply with, relevant Mexican Standards**

***Note:** The scopes and specifications presented in this document are the most accurate estimates at this time and are subject to change. Any information included in this EOI is not to be associated with any other EOI or tender from BHP.*

## INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS

Interested Contractors must provide the information requested below in order to be considered for further assessment (this information is also listed in the attached Expression of Interest (EOI) Response Form :

- **Company Information** – please provide your company details, name of the legal entity to be considered in the assessment process, contact person(s) dedicated to address information questions and correspondence relating to this request, company address.
  
- **Relevant Work Experience** – Contractors are requested to provide a list of projects demonstrating proven experience within the last 5 years. Please provide the following details for completed projects/past experience if the above criteria are met:
  - Project Name
  - Year the project was executed
  - Operator Name
  - Project Scope
  - Experience operating in Mexico

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- **Local Content** – prospective Contractors are requested to provide anticipated percentage of local content in operation
- **Confirmation of Interest** – prospective Contractor is requested to confirm their company interest and compliance with requirements outlined in this EOI Letter by completing and signing the EOI Response Form.

## EOI RESPONSE SUBMISSION REQUIREMENTS

Prospective Contractors interested in participating in the identification/assessment process must download, complete and sign the EOI Response Form attached. This Form should be signed by a legal representative of the Contractor. The representative's name should also be printed where requested. The electronic version of the Form is located at <https://www.bhp.com/our-businesses/petroleum/trion/>, and submit to the following inbox:

BHP Petroleum (BHP)  
[sarahbeth.day@bhp.com](mailto:sarahbeth.day@bhp.com)

**Submissions should be made electronically by no later than close of business 5:00 pm (CST) on 9<sup>th</sup> April 2021.** BHP reserves the right not to accept submissions after this time. Submissions must be kept short and concise. Please endeavour to keep the submission under **5 MB**, if possible.

Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between BHP and recipient.

All EOI documents will become and remain BHP's property. BHP shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. BHP reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested. BHP reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Thank you in advance for your willingness to respond to this EOI. We look forward to hearing from you. Should you have any questions or issues regarding the process outlined above, please contact the undersigned at [sarahbeth.day@bhp.com](mailto:sarahbeth.day@bhp.com).

Sincerely,

Sarah Beth Day  
Marketing and Sales  
BHP Billiton Petroleum

Enclosures:  
Expression of Interest (EOI) Response Form