BofA Securities 2022 Global Metals, Mining & Steel Conference

Presentation & speech

17 May 2022



## Good morning everyone.

Thank you for the opportunity to speak with you this morning about how BHP is performing and how we are positioning ourselves for the future. I will talk about two things:

- firstly, the consistency of our business and stability of our cash flow and returns;
- and secondly, value growth, including the opportunity ahead for Jansen.

Let me start by saying how pleased I am with how the company is performing.

As demonstrated in our third quarter results, our business continues to perform well in the face of quite a tough environment.

- Our Western Australian iron ore business remains on track to achieve full year production and unit cost guidance in spite of the state's first COVID-19 wave.
- Amid record high prices, our Queensland metallurgical coal business delivered strong underlying performance.
- In copper, Spence production is increasing and the Olympic Dam smelter is performing strongly as it returns to full production following planned maintenance.

We've done this while delivering on the strategic decisions we announced last year:

- We recently completed the sale of our interest in BMC, further focusing our coal portfolio on higher quality coals for steel-making.
- We are weeks away subject to final approvals from merging our petroleum business with Woodside to create a global top 10 energy company.
- We've entered into a new commodity potash through our investment in Jansen Stage 1. And in doing so we have opened up a new long-term growth front for the company.
- · And we successfully unified our corporate structure.

We also set out our Climate Transition Action Plan, via our "Say on Climate" vote, and received strong support from our shareholders at our 2021 Annual General Meetings.

# **Disclaimer**

This presentation contains forward-looking statements.

This presentation contains forward-looking statements, including statements, including statements regarding: trends in commodity prices and currency exchange rates, demand for commodities; production forecasts; plans, strategies and objectives of management; assumed long-term scenarios; potential global responses to climate change, the potential effect of possible future events on the value of the BHP portfolio; closure or divestment of certain assets, operations; and containing the containing associated costs), articipated production or construction commencement dates, capital costs and scheduling operating costs and substitutions and stated employers, anteriosate production for construction commencement dates, capital costs and scheduling operating costs and substitutions; and state discuss flowing statements may be identified by the use of terminology, including, but not limited by interest processes and containing the containing of the statements contained with the statements contained in this presentation. BHP cautions against relatance on any forward-looking statements are not guarantees or predictions of thurs are productioned. Additionally in light of the current economic climate and the significant volatility, uncertainty and disruption arising in connection with COVID-19.

For example, our future revenues form our assets; professor or impacts against release or miss so, or the continuation of existing assets.

Other factors that may affect the acution control, and with name against existing to differ materially from those expressed in the statements contained in this presentation. BHP cautions against release or miss, or the continuation of existing assets.

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BHP and its subsidiaries
In this presentation, the terms 'BHP', the 'Company', the 'Group', our business', 'organization', 'Group', 'we', 'us' and 'our' refer to BHP Group Limited, BHP

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**BHP** 

# Well positioned amid uncertain environment

Healthy demand and disrupted supply are driving high commodity prices



Macro Global growth solid ~4%, albeit hampered by Ukraine crisis & Chinese lockdowns. Policy uncertainty



Markets High prices supported by strong demand, constrained supply and steeper cost curves



**Supply chains** Bottlenecks remain; Easing expected by end of calendar year



**Labor** Tightness in many markets, with job growth strong and supply not yet back to normal



**Inflation** Lag impact of costs on our operations. Ukraine increases likely duration of cost upswing

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World-class resource basins with growth optionality



Large, long-life and low-cost assets with high margins. Capital efficient



BHP Operating System, organisational design and systems support operational excellence



Capital allocation discipline and strong balance sheet



Social value commitment derisks business and creates optionality



17 May 2022

As I said, we continue to perform well and to execute our strategy.

Notwithstanding the challenging near term environment, we continue to see a generally healthy outlook for demand for our commodities.

It's clear though that the effects of the pandemic are not yet behind us, whilst some geographies are in a recovery phase, some are still seeing substantial and rising case numbers.

China has suffered protracted local lockdowns, but policy support should allow its economy to recover once it is considered safe to do so. We do see a slip of some economic growth in China from this year into next. We expect a degree of catch-up when lockdowns do ease.

Both Ukraine and COVID-19 have led to lowered expectations for Chinese and global GDP growth in the near term. We also expect that the current supply chain disruptions may also take 2-3 years to resolve.

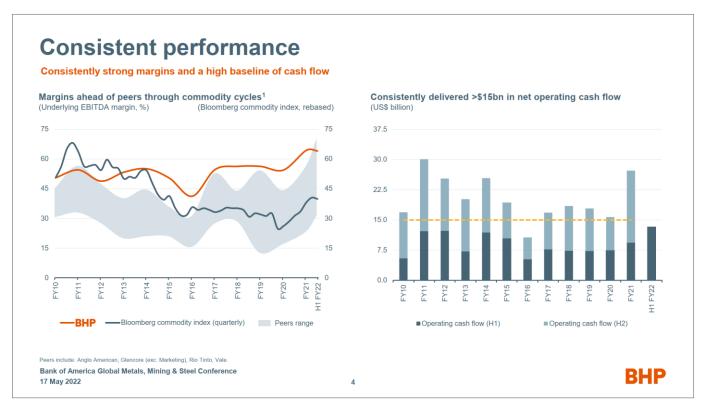
Demand-led inflation though is expected to persist for some time which is a positive for commodity demand and pricing.

There is obviously growing concern in some quarters of a further economic downturn.

However, BHP is very well positioned in this environment to continue to create value for our shareholders, partners, and the communities in which we operate. We bring together world-class resources; a strong balance sheet; and a differentiated operating capability, underpinned by our technical centres of excellence and our BHP Operating System.

We maintain the position we've captured as the lowest cost major iron ore producer globally and are increasing our average product grade through the ramp-up of South Flank – which is ahead of schedule. We have the largest copper resource and the second largest nickel sulphide resource in the world – providing expansion potential. The reliability of our operations enables us to capture maximum value from our installed capital as well as makes us a partner of choice for customers.

We have set ourselves up to win. Increasingly able to deliver strong performance in all circumstances.

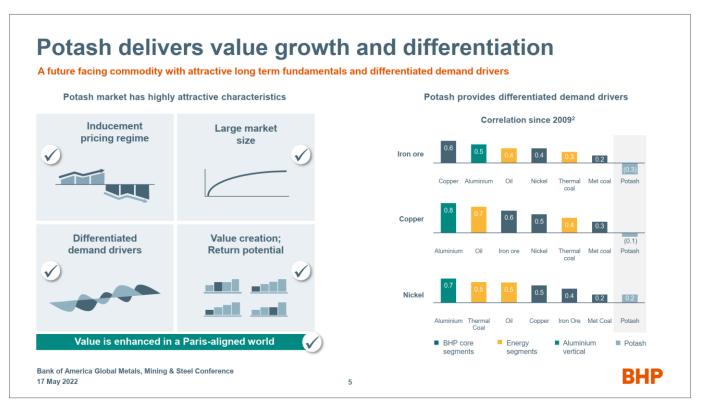


We are delivering strong and consistent results. This has been enabled by the portfolio choices we have made over time, by our operating performance, and through our approach to capital allocation, set out in 2016.

We have consistently achieved higher margins than our peer group. These high margins give us greater throughthe-cycle resilience.

This has all come together to see us deliver over US\$15 billion in net operating cash flows in all bar one of the last dozen years, even though market and operational conditions over those years have varied greatly.

This consistent strong cash flow delivery is a defining feature of BHP. Few others can claim this level of consistency.



Shifting focus now to our largest current growth option, I would like to talk about our investment in the Jansen potash project. This project, as well as the future opportunity it opens up, is pretty exciting.

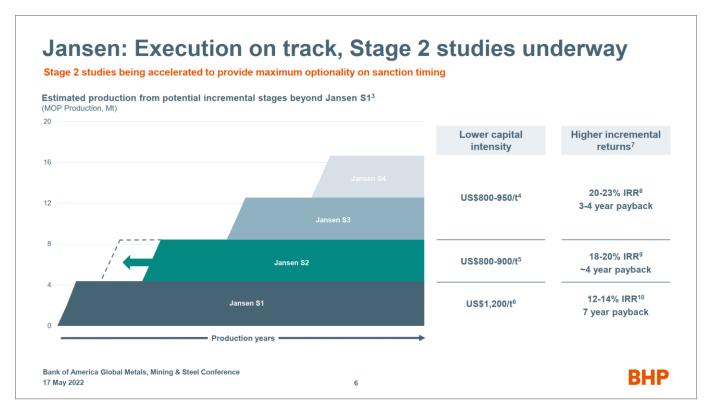
We have been positive on potash fundamentals for many years now. Strong potash demand growth will be driven by global population growth, changing diets, and stronger global expectations with respect to environmental stewardship.

Jansen is a good project in a great commodity and investing in potash will add further resilience to future returns. In addition to being in a different, attractive operating jurisdiction, and likely having a different spread of markets, potash demand and pricing are uncorrelated – or even negatively correlated – with the other commodities we produce. Oil and aluminium on the other hand are quite highly correlated to our existing commodities.

Potash will bring greater cash flow stability and returns resilience.

So the fundamentals for potash remain strong. The tragic events of recent months have highlighted the higher than usual potential for supply side disruption in this market, with Russia and Belarus accounting for almost 40 per cent of global production. This has positively reinforced the decision we've taken to enter potash.

I'd like to talk further about that decision now.



In August last year, we approved the first stage of Jansen.

I only wish we'd approved this a decade ago! We'd be generating an additional US\$2 to US\$3 billion of EBITDA per year. However, all decisions have their right timing and we found Jansen's.

Jansen Stage 1 is tracking to plan. Of the US\$5.7 billion investment, we've awarded around US\$1.4 billion in contracts so far, another US\$200 million since our half year results in February, covering port infrastructure, underground mining systems and other shaft and surface construction activities. The fact that approximately 50 per cent of the engineering was completed before sanction, gives us greater confidence in our schedule and capital cost ranges.

Stage 1 is compelling in its own right, but the overall Jansen proposition is even more attractive. We see Stage 1 unlocking a new future growth front for the Company with significant expansion potential which is expected to support up to a century of production.

It is that longevity which is common to the assets and investments that have been BHP's bedrock over many years, including our Western Australia Iron Ore assets, our Escondida copper mine and our BMA business. As we've demonstrated time and again, good resources get better over time. Large assets with expansion potential provide inherent capital efficient, high-return expansion options...for when the time is right.

So we are making good progress and we're looking at potential to accelerate Jansen Stage 1 first production into 2026. Saskatchewan weather over winter does act as a bit of a handbrake on further acceleration. We've also kicked off our studies for Stage 2.

Jansen Stage 2 would add around an additional 4 million tonnes per year, at a capital intensity of between US\$800 and US\$900 per tonne – almost 30 per cent lower than we expect for Stage 1 given that it will be able to leverage the infrastructure built along with Stage 1, including the shafts.

While early days, it is expected to achieve an internal rate of return of between 18 and 20 per cent and a payback period of around four years at long term consensus prices, which are well below current spot prices.

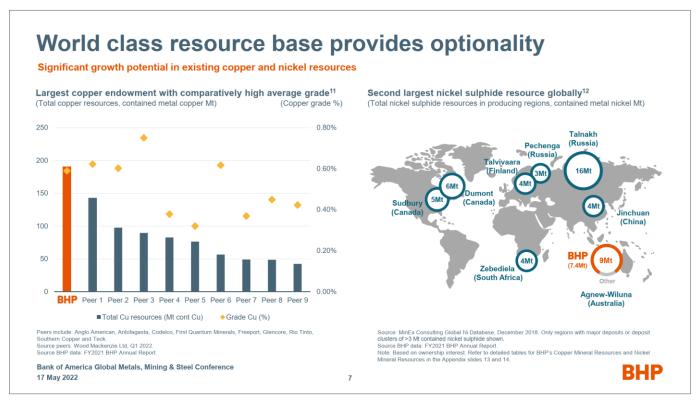
If markets suit, we may be able to bring this product to market more quickly.

### Jansen: Execution on track, Stage 2 studies underway (continued)

Across all four stages at Jansen, we have a path to between 16 and 17 million tonnes of annual production – approximately a quarter of the current market size, although the market will have grown by the time they all come on.

What's more, each of these stages comes at a lower operating cost and capital intensity, faster pay-back and with higher incremental returns than Stage 1. As always, our Capital Allocation Framework will guide our decision making on Jansen, but we can see a strong case forming in its favour.

In effect, we can see a path through to a potash business at least equivalent in scale to our existing Petroleum business. While Stage 1 won't deliver this alone, if we decide to bring on all four stages and at prices just half of where they are today, we'd be generating around US\$4 to US\$5 billion of EBITDA per year. For comparison, our Petroleum business averaged around US\$3 billion per annum over the past five years. And while it will require significant capital to build all four stages, potash requires less ongoing reinvestment than petroleum due to the absence of field decline... so the relative free cash flow of potash vs. petroleum will be even stronger and it will have the added bonus of negative correlation to existing commodities and better long term fundamentals.



The growth optionality that comes with owning a large resource like Jansen is also inherent in our existing copper and nickel resources – an enviable position to be in when recently there have been so few new large scale, high grade, discoveries globally. Having just completed South Flank and the Spence concentrator, and approved Jansen, we are now working hard to unlock more value growth from these large resources. We are looking to create some more capital efficient, high returning growth options that would see us unlock more from these resources, more quickly.

In copper, we have the largest resource endowment, and amongst the highest average grade.

- This includes 27 billion tonnes of ore at an average grade of 0.52 per cent at Escondida, where we're targeting an annual average of 1.2 million tonnes of copper production over the medium term.
- We've increased our copper production at Spence by adding a concentrator stream, extending the life of this
  asset by up to 50 years.
- And at Olympic Dam we've improved operating stability over time and achieved record production last year.
   Smelter operations have come back on strongly following our 2021 major smelter maintenance, with the next major rebuild not expected for 6 years.

We have the second largest nickel sulphide resource base globally and own the majority of tenements of known resource in the Agnew-Wiluna basin in Western Australia.

- Our nickel sulphate plant at Nickel West is now operational, allowing us to capture incremental rent. We intend to capitalise on the surging global demand for nickel for the electric vehicle industry. The method we use to produce nickel sulphate results in a cleaner product ideal for battery production.
- We continue to explore pathways to unlock more nickel, which will turn Nickel West into a materially larger business for BHP.

As you all know it's been difficult for the industry to find more resource – it's harder to access, deeper, lower grade, or in countries with more challenging operating conditions. That makes the enormous endowment we already have under our control even more valuable.



In terms of high returning production growth, our current portfolio of large, long-life resources offers plenty of opportunity for organic growth: making more out of what we already have, which is significant, including for copper and nickel as you have just seen.

In iron ore, we've increased our export licence to 330 million tonnes per year, providing headroom to pursue low-cost initiatives across our supply chain, if market conditions warrant.

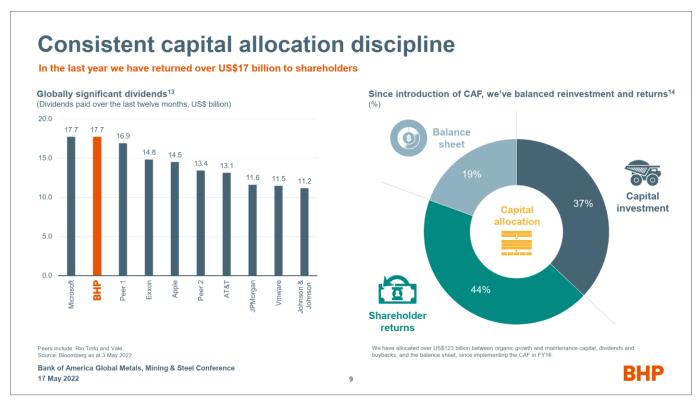
We're also seeking growth through exploration; including at Oak Dam and for nickel in an area called the Seahorse Tenements in Western Australia – as well as moving our exploration team to Toronto and growing our presence in Canada to look at opportunities there.

We're seeking value growth through technology and innovation, including through investing in emerging technologies, working on efficiency-increasing technology like primary sulphide leaching and innovative exploration methods.

And we are securing growth options through investing in early-stage entry opportunities; including:

- Kabanga Nickel in Tanzania;
- SolGold in Ecuador:
- And just recently, Filo Mining in Argentina.

Mergers and acquisitions remain an option, and we keep our eyes open in this space. But any activity would need to be completely 'on-strategy'... deliver clear value for shareholders... and compete well against our other options... so we remain very disciplined and extremely selective.

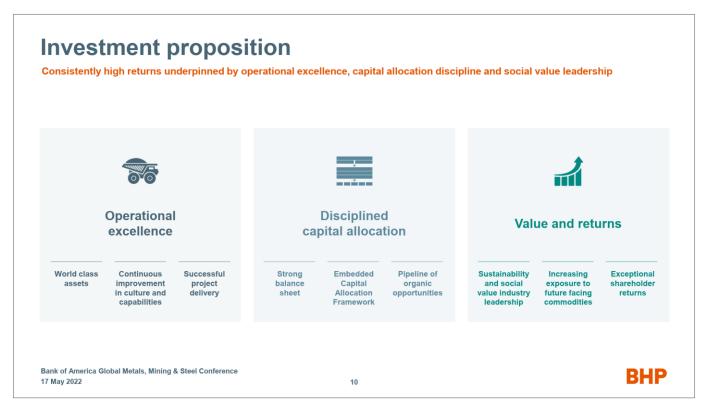


Even as we consider options for growth, we keep a sharp eye on the disciplined and transparent allocation of capital and maintaining a strong balance sheet.

When we look at how we have allocated capital since FY16, we've balanced reinvestment in the business with cash returns to shareholders. We want shareholders to see the short term benefit of these cash returns, and to trust us to plan for the future by investing where it matters.

We've recently delivered the Spence Growth Option, South Flank, and numerous oil & gas projects, on time and on budget, as well as sanctioning Jansen Stage 1. And with the pending separation of our petroleum assets, we will place even greater focus on capital spend in future facing commodities. Again, we will be disciplined, with our capital spend and our cash returns to shareholders.

With the strength I have just spoken to, we have returned over US\$17 billion to shareholders in the last 12 months alone. The scale of our cash returns is worth putting in context; over the past year we were the second largest non-state controlled corporate dividend payer globally, across all sectors.



This is BHP. We continue to demonstrate our ability to execute well through all of the challenges the world and industry have faced over the past twelve months, and continue to face.

We have maintained safe, reliable operations, and progressed a number of strategic decisions and actions in parallel.

We are increasing our leverage to commodities that stand to be positively impacted by the big trends underway in the world, not least of which is action on climate and decarbonisation.

After the divestments we currently have underway, we'll be left with a portfolio that is all, or almost all, comprised of commodities with decarbonisation upside – copper, nickel, potash, and higher quality iron ore and coals for steel-making.

We're delivering more reliable operational outcomes, enabled by our efforts on workforce, the BHP Operating System and technology.

This powerful combination of operational excellence, a stronger portfolio and social value will underpin continued attractive returns and long-term value growth.

Thank you.

# **Appendix**

# **Footnotes**

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# **Competent Person Statement – Copper Mineral Resources**

Copper Mineral Resources Competent Person Statement
The information in this stide related to Copper Mineral Resources as at 30 June 2021. Mineral Resources are inclusive of Ore Reserves and is based on information compiled by Marcelo Cortes as Competent Person (complet) for all declared Mineral Resources. The information in this presentation that relates to the PY/2021 Mineral Resources reported by the Company in compliance with the "Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves, 2012" (The JORC Code 2012 Edition") in the 2021 BHP Annual Report Report is available to view on <a href="https://www.thsp.com">https://www.thsp.com</a>.

Mineral Resources as presented are reported in 100 per cent terms. Dry tonnages are reported and all tonnage and quality information has been rounded, hence small differences may be present in the totals. Total contained copper metal is presented in the totals. Total contained copper metal is presented in the totals. Total contained copper metal is at equity basis. No metallurgical recovery has been applied to the calculation of contained copper metal. Mineral Resources classification is applied based on mineralisation type, geological understanding and an assessment of reasonable prospects for eventual economic extraction.

### Compiled Copper Mineral Resources as at 30 June 2021

Deposit	Ore Type	Measured Resources		Indicated Resources		Inferred Resources		Total Resources			
		Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu	Contained Metal (Cu kt)	BHP Interest (%)
Escondida	Oxide	99	0.60	39	0.58	3.0	0.78	141	0.60	846	57.5
	Mixed	72	0.52	57	0.47	23	0.45	152	0.49	745	57.5
	Sulphide	5,270	0.61	3,690	0.51	10,400	0.53	19,400	0.55	106,700	57.5
Cerro Colorado	Oxide	71	0.61	110	0.64	6.0	0.59	187	0.63	1,178	100
	Supergene Sulphide	48	0.60	87	0.61	20	0.66	155	0.61	946	100
	Transitional Sulphide	81	0.45	105	0.42	26	0.43	212	0.43	912	100
	Hypogene Sulphide	-	_	_	_	1,610	0.37	1,610	0.37	5,957	100
Spence	Oxide	27	0.66	1.6	0.66	-	-	29	0.66	191	100
	Low-grade Oxide	0.6	0.26	0.1	0.26	-	-	0.7	0.26	2	100
	Supergene Sulphide	103	0.59	8.1	0.41	0.2	0.42	111	0.58	644	100
	Transitional Sulphide	20	0.64	0.5	0.49	_	_	21	0.64	134	100
	Hypogene Sulphide	636	0.46	773	0.45	981	0.39	2,390	0.43	10,277	100
Copper projects		Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu	Tonnes (Mt)	% TCu		
Pampa Escondida	Sulphide	294	0.53	1,150	0.55	6,000	0.43	7,440	0.45	33,480	57.5
Pinta Verde	Oxide	109	0.60	64	0.53	15	0.54	188	0.57	1,072	57.5
	Sulphide	-	-	23	0.50	37	0.45	60	0.47	282	57.5
Chimborazo	Sulphide	-	-	139	0.50	84	0.60	223	0.54	1,204	57.5
Copper uranium gold operation		Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu		
Olympic Dam	OC Sulphide	3,600	0.66	3,330	0.60	3,170	0.60	10,100	0.62	62,620	100
	UG Sulphide	510	1.73	480	1.62	80	1.58	1,070	1.67	17,869	100
Copper zinc operation		Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu	Tonnes (Mt)	%Cu		
Antamina	Sulphide Cu only	219	0.83	413	0.85	621	0.82	1,250	0.83	10,375	33.75
	Sulphide Cu-Zn	92	0.81	222	0.95	240	1.03	554	0.96	5,318	33.75
	UG Sulphide Cu only	-	-	-	-	242	1.31	242	1.31	3,170	33.75
	UG Sulphide Cu-Zn	-	-	-	-	168	1.20	168	1.20	2,016	33.75

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# **Competent Person Statement – Nickel Mineral Resources**

Nickel West Mineral Resources Competent Person Statement
The information in this slide relates to Nickel West Mineral Resources as at 30 June 2021. Mineral Resources are inclusive of Ore Reserves and is based on information compiled by Richard Finch as Competent Person (compiler) for all declared Mineral Resources. The information in this slide relates to the Person (compiler) for all declared Mineral Resources. The information in this presentation that relates to the PEPZQ21 Mineral Resources are inclusive of Ore Reserves and is based on information compiled by Richard Finch as Competent Person (compiler) for all declared Mineral Resources. The information in this presentation that relates to the PEPZQ21 Mineral Resources and Ore Reserves, 2012 (The JORC Code 2012 Edition) in the 2021 BHP Annual Report. Report is available to view on <a href="https://www.near.net/sear.net

Mineral Resources as presented are reported in 100 per cent terms. Dry tonnages are reported and all tonnage and quality information has been rounded, hence small differences may be present in the totals. Total contained nickel metal is presented in the table below as kilo tonnes (kt). No metallurgical recovery has been applied to the calculation of contained nickel metal. Mineral Resources classification is applied based on mineralisation type, geological understanding and an assessment of reasonable prospects for eventual economic extraction.

Deposit	Оге Туре	Measured Resources		Indicated Resources		Inferred Resources		Total Resources			
		Tonnes (Mt)	% Ni	Tonnes (Mt)	% Ni	Tonnes (Mt)	% Ni	Tonnes (Mt)	% Ni	Contained Metal (Ni kt)	BHP Interest (%)
Leinster	OC Disseminated Sulphide	4.1	0.72	77	0.58	52	0.64	133	0.60	798	100
	OC Massive Sulphide	0.25	4.4	1.0	4.9	0.37	4.7	1.6	4.8	77	100
	UG Disseminated Sulphide	15	1.9	10	1.3	3.2	1.2	28	1.6	448	100
	UG Massive Sulphide	0.63	4.5	2.4	4.9	1.1	4.1	4.2	4.6	193	100
	Oxide	-	-	-	-	5.2	1.8	5.2	1.8	94	100
	SP	-	-	1.5	0.76	-	-	1.5	0.76	11	100
	SP Oxidised	-	-	-	-	1.9	1.7	1.9	1.7	32	100
Mt Keith	OC Disseminated Sulphide	133	0.54	67	0.52	24	0.52	224	0.53	1,187	100
Mt Keith	SP	3.6	0.49	-	-	-	-	3.6	0.49	18	100
Cliffs	UG Disseminated Sulphide	-	-	6.3	0.86	1.6	1.0	7.9	0.89	70	100
	UG Massive Sulphide	0.79	3.6	1.1	3.6	0.47	3.6	2.3	3.6	83	100
Yakabindie	OC Disseminated Sulphide	137	0.59	107	0.62	170	0.61	414	0.61	2,525	100
rakabindie	SP	2.1	0.59	-	-	-	-	2.1	0.59	12	100
Venus	UG Disseminated Sulphide	1.2	1.5	5.4	1.8	1.1	1.1	7.7	1.7	131	100
	UG Massive Sulphide	0.11	6.0	0.7	6.4	0.35	6.2	1.2	6.3	76	100
Nickel West Projects											
Honeymoon Well	OC Disseminated Sulphide	-	-	138	0.62	6.5	0.66	144	0.62	893	100
	UG Disseminated Sulphide	9.1	0.72	18	0.75	3.8	0.74	31	0.74	229	100
	UG Massive Sulphide	0.35	6.0	0.92	6.4	0.17	6.6	1.4	6.3	88	100
Jericho	OC Disseminated Sulphide	-	-	-	-	31	0.59	31	0.59	183	100
West Jordan	OC Disseminated Sulphide	-	-	-	-	43	0.52	43	0.52	224	100

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