

INVITATION TO SUBMIT EXPRESSIONS OF INTEREST (“EOI”)



INTRODUCTION

BHP Billiton Petróleo Operaciones de México, S. De R.L. De C.V. (“BHP”) is currently progressing appraisal activities in the Trion field in Mexico to assess the viability of its development. If the field is declared commercial, the development will require Subsea Wellheads for a drilling and completions campaign.

PURPOSE OF THIS EOI

BHP is soliciting the interest of reputable Contractors experienced in the manufacture and installation of Subsea Wellheads in order to develop a list of suitable Contractors who may subsequently be invited into the bidding process for the execution of the here-in described Scope of Work.

The EOI seeks to provide prospective Contractors with relevant background information regarding the Trion project and to describe the information to be submitted by prospective Contractors in order to assist BHP in compiling a list of suitable Contractors for further assessment.

Key project background information:

- **Location** : Western Gulf of Mexico, Mexico jurisdiction
- **Water depth** : ~ 2,500 meters
- **Maximum Wellhead Pressure** : 15K PSI
- **Maximum Wellhead Temperature** : 200 deg F

Any entity responding to this EOI must have the capacity and capability to manufacture and safely install wellhead systems that meets or exceeds the duty specification noted.

INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS

Interested Contractors must provide the information requested below in order to be considered for further assessment (this information is also listed in the attached Expression of Interest (EOI) Response Form):

- **Company Information** – please provide your company details, name of the legal entity to be considered in the assessment process, contact person(s) dedicated to address information questions and correspondence relating to this request, company address.
- **Wellhead System** – Contractors are requested to provide the name of the wellhead system and the corresponding specifications.
- **Local Content** – Contractors are requested to give details on their operating base located in Mexico and their ability to supply Mexican local content to a campaign within.
- **Relevant Work Experience** – Contractors are requested to provide a list of drilling and completion projects conducted with the proposed wellhead system, demonstrating proven experience in water depths > 2,500 m within the last 5 years. Please provide the following details for completed projects/past experience if the above criteria are met:
 - Project Name
 - Year the project was executed
 - Contractor operating base location in Mexico
 - Water Depth (m)
 - Wellhead System utilized with specifications
 - Operator Name
 - Delivery Scope
- **Confirmation of Interest** – prospective Contractor is requested to confirm their company interest and

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compliance with requirements outlined in this EOI Letter by completing and signing the EOI Response Form.

EOI RESPONSE SUBMISSION REQUIREMENTS

Prospective Contractors interested in participating in the identification/assessment process must download, complete and sign the EOI Response Form attached. This Form should be signed by a legal representative of the Contractor. The representative's name should also be printed where requested. The electronic version of the Form is located at <https://www.bhp.com/our-businesses/petroleum/trion/>, and submit to the following inbox:

BHP Petroleum (BHP)
WS&D
Larry.Gonzalez@bhp.com

Submissions should be made electronically by no later than close of business 5:00 pm (CST) on 20th November 2020. BHP reserves the right not to accept submissions after this time. Submissions must be kept short and concise. Please endeavour to keep the submission under **5 MB**, if possible.

Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between BHP and recipient.

All EOI documents will become and remain BHP's property. BHP shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. BHP reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested. BHP reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Thank you in advance for your willingness to respond to this EOI. We look forward to hearing from you. Should you have any questions or issues regarding the process outlined above, please contact the undersigned at Larry.Gonzalez@bhp.com

Sincerely,

Larry Gonzalez
Specialist Procurement – Drilling and Completions
BHP Billiton Petroleum

Enclosures:
Expression of Interest (EOI) Response Form