

INVITATION TO SUBMIT EXPRESSIONS OF INTEREST (“EOI”)



INTRODUCTION

BHP Billiton Petróleo Operaciones de México, S. De R.L. De C.V. (“BHP”) is currently progressing appraisal activities in the Trion field in Mexico to assess the viability of its development. If the field is declared commercial, the development will require Tubing Running Services (TRS) for a drilling and completions campaign.

PURPOSE OF THIS EOI

BHP is soliciting the interest of reputable Contractors experienced in the provision of Tubular Running Services to develop a list of suitable Contractors who may subsequently be invited into the bidding process for the execution of the here-in described Scope of Work. This process may eventually lead to the award of a contract for the provision of Tubular Running Services.

The EOI seeks to provide prospective Contractors with relevant background information regarding the Trion project and to describe the information to be submitted by prospective Contractors in order to assist BHP in compiling a list of suitable Contractors for further assessment.

Key background information:

1. Commitment to local employment and use of local suppliers that are properly qualified for any upcoming work
2. Pre-existing or commitment to establish adequately staffed Mexico based office for duration of campaign. Provide the necessary resources and corporate infrastructure to properly manage all aspects of the service.
3. Tubular Running Services (TRS): Contractor shall be responsible for the maintenance, inspection and repair of all equipment in good operable and safe condition in accordance with the standards and specifications. Contractor shall ensure that the preparation, inspection, maintenance, repair and/or any other action necessary to have the Equipment available and in service is performed off the critical path.
4. Contractor shall ensure that they and their equipment are compliant with all applicable laws, regulations, codes and standards, including but not limited to, Mexican, national, regional and local environment regulations.
5. Contractor shall ensure that equipment being used for Company’s operations are of sound condition, fit for purpose and in safe working order, installed by trained and competent personnel in keeping with manufacturer and regulatory requirements and fully functional.
6. Contractor shall be responsible for importation/Exportation of any equipment that may be brought in from another country.
7. Contractor shall have a formal inspection and preventative maintenance system to manage its equipment and its performance internally and fulfil its obligations according to any applicable work schedule.
8. Contractor shall maintain a zero tolerance policy for its personnel regarding the use of alcohol, drugs or narcotics while performing work for Company.
9. Equipment Certification: Contractor shall maintain a register of all lifting equipment and tackle.
10. The scope of work includes, but is not limited to the following:
 - a. Dual rotary activities are anticipated, likely requiring simultaneous stand-building and tubular running operations
 - b. Planned and contingency casing consisting of large OD connectors, flush and semi-flush premium connections based on the following sizes: 36”, 20”, 16”, 14”, 11-7/8”, 9-7/8”.

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- c. Completion tubulars to include but not be limited to large-OD, flush and semi-flush premium connections of the following sizes: 7-5/8”, 7”, 5-1/2”, 5”, 4-1/2”, 3-1/2”, and 2-7/8”.
- d. Provision of casing and tubing running, pulling and racking equipment; slips/spiders, elevators, single joint elevators, tongs, hydraulic power units, fill-up tools, torque-turn monitoring.
- e. Tubulars to include 13Cr and other corrosion resistant alloys (CRA) in sizes from 2-7/8” to 5-1/2” production tubing and 9-7/8” liner.
- f. CRA requires the use of low-marking dies and non-marking handling equipment to meet or exceed tubular OEM guidelines and industry best-practices.
- g. Potential bidders should also have a local (Mexico region) onshore support facility to store, maintain and repair equipment.
- h. Provision of qualified onshore and offshore personnel with Deepwater experience capable of safely maintaining, repairing and operating all supplied equipment.

Note: The scopes and information presented in this document are the most accurate estimates at this time and are subject to change. Any information included in this EOI is not to be associated with any other EOI or tender from BHP.

INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS

Interested Contractors must provide the information requested within the attached form to be considered for further assessment.

- **Company Information** – please provide your company details, name of the legal entity to be considered in the assessment process, contact person(s) dedicated to address information questions and correspondence relating to this request, company address.
- **Tubular Running Services** - Contractors are requested to provide specifications of equipment used in support of Tubular Running Services, in table form as provided in the duty specification noted above.
- **Local Content** – Contractors are requested to give details on their operating base located in Mexico and their ability to supply Mexican local content to a campaign within.
- **Relevant Work Experience** – Contractors are requested to provide a list of drilling and completion projects conducted with the proposed Tubular Running Services and equipment, demonstrating proven experience in water depths > 2,500 m within the last 5 years. Please provide the following details for completed projects/past experience if the above criteria are met:
 - Project Name
 - Year the project was executed
 - Contractor operating base location in Mexico
 - Water Depth (m)
 - Tubular sizes installed
 - Operator Name
 - Delivery Scope
- **Confirmation of Interest** – prospective Contractor is requested to confirm their company interest and compliance with requirements outlined in this EOI Letter by completing and signing the EOI Response Form.

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EOI RESPONSE SUBMISSION REQUIREMENTS

Prospective Contractors interested in participating in the identification/assessment process must download, complete and sign the EOI Response Form attached. This Form should be signed by a legal representative of the Contractor. Requested information may be attached with the completed form. The representative's name should also be printed where requested. The electronic version of the Form is located at <https://www.bhp.com/our-businesses/petroleum/trion/>, and submit to the following email address:

BHP Petroleum (BHP)
Larry.Gonzalez@bhp.com

Submissions should be made electronically by no later than close of business 5:00 pm (CST) on 19 March 2021. BHP reserves the right not to accept submissions after this time. Submissions must be kept short and concise. Please endeavor to keep the submission under **5 MB**, if possible.

Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between BHP and recipient.

All EOI documents will become and remain BHP's property. BHP shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. BHP reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested. BHP reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Thank you in advance for your willingness to respond to this EOI. We look forward to hearing from you. Should you have any questions or issues regarding the process outlined above, please contact the undersigned at Larry.Gonzalez@bhp.com

Sincerely,

Larry Gonzalez
Specialist Procurement – Drilling and Completions
BHP Petroleum

Enclosures:
Expression of Interest (EOI) Response Form