

INVITATION TO SUBMIT EXPRESSIONS OF INTEREST (“EOI”)



INTRODUCTION

BHP Billiton Petróleo Operaciones de México, S. De R.L. De C.V. (“BHP”) is currently progressing appraisal activities in the Trion field in Mexico to assess the viability of its development. If the field is declared commercial, the development will require an in-field drilling and completion program (“Drilling Program”) with the use of Open Hole / Cased Hole Wireline Equipment and Services and Reservoir Sample Analysis, Transfer and Storage Services.

PURPOSE OF THIS EOI

BHP is soliciting the interest of reputable Contractors experienced in the provision of Open Hole / Cased Hole Wireline Equipment and Services and Reservoir Sample Analysis, Transfer and Storage Services who may subsequently be invited into the bidding process for the execution of the here-in described Scope of Work. This process may eventually lead to the award of a contract for the provision of these services. BHP intends to work directly with the owners/operators of these services to successfully source and execute a contract; therefore, brokerage or agent services are not required.

The EOI seeks to provide prospective Contractors with relevant background information regarding the Trion project and to describe the information to be submitted by prospective Contractors in order to assist BHP in compiling a list of suitable Contractors for further assessment.

Key drilling program metrics are as follows¹:

- **Location** : Western Gulf of Mexico, Mexico jurisdiction
- **Water depth** : ~ 2,500 meters
- **Drilling depth capability** : > 17,000ft BML
- **Well profiles** : 2D Directional well profiles
- **Number of wells** : approximately 18 wells

Any entity responding to this EOI must have the capacity and capability to provide and safely operate the subject services and provide all well planning, formation evaluation support, and drilling engineering in support of these services.

INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS

Interested Contractors must provide the information requested within the attached form to be considered for further assessment.

- **Company Information** – please provide your company details, name of the legal entity to be considered in the assessment process, contact person(s) dedicated to address information questions and correspondence relating to this request, company address.
- **Shop / Maintenance capabilities Information** - Contractors are requested to provide location and details of service maintenance capabilities.
- **Organizational Chart** – Contractor to provide details of planned staff in support of the Work.
- **Equipment and Services** – Contractor to confirm it has a full complement of Open Hole / Cased Hole Wireline tools and Reservoir Sample Analysis, Transfer, and Storage Equipment and Services for the Work. Listing of Equipment available for the Work is requested.
- **Local Content** – prospective Contractors are requested to provide anticipated percentage of local content in operation

¹ The scopes and specifications presented in this document are the most accurate estimates at this time and are subject to change. Any information included in this EOI is not to be associated with any other EOI or tender from BHP.

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- **HSE Statistics** – prospective Contractor is requested to provide requested statistics from Mexico Operations from the past 3 years.
- **Relevant Work Experience** – Contractors are requested to provide a list of projects experience in Mexican waters demonstrating experience in water depths > 1,000 m within the last 5 years and < 1000m within the past 5 years.
 - Project Name
 - Year the project was executed
 - Water Depth (m)
 - Operator Name
 - Project Scope

EOI RESPONSE SUBMISSION REQUIREMENTS

Prospective Contractors interested in participating in the identification/assessment process must download, complete and sign the EOI Response Form attached. This Form should be signed by a legal representative of the Contractor. Requested information may be attached with the completed form. The representative’s name should also be printed where requested. The electronic version of the Form is located at <https://www.bhp.com/our-businesses/petroleum/trion/>, and submit to the following email address:

BHP Petroleum (BHP)
thomas.claus@bhp.com

Submissions should be made electronically by no later than close of business 5:00 pm (CST) on 19 March 2021. BHP reserves the right not to accept submissions after this time. Submissions must be kept short and concise. Please endeavor to keep the submission under **5 MB**, if possible.

Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between BHP and recipient.

All EOI documents will become and remain BHP’s property. BHP shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. BHP reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested. BHP reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Thank you in advance for your willingness to respond to this EOI. We look forward to hearing from you. Should you have any questions or issues regarding the process outlined above, please contact the undersigned at thomas.claus@bhp.com.

Sincerely,

Thomas Claus
Principal Category Management
BHP Petroleum

Enclosures:
Expression of Interest (EOI) Response Form