

INVITATION TO SUBMIT EXPRESSIONS OF INTEREST (“EOI”)



INTRODUCTION

BHP Billiton Petróleo Operaciones de México, S. De R.L. De C.V. (“BHP”) is currently progressing appraisal activities in the Trion field in Mexico to assess the viability of its development. If the field is declared commercial, the development will require an in-field drilling and completion program (“Drilling Program”) with the use of a Helicopter.

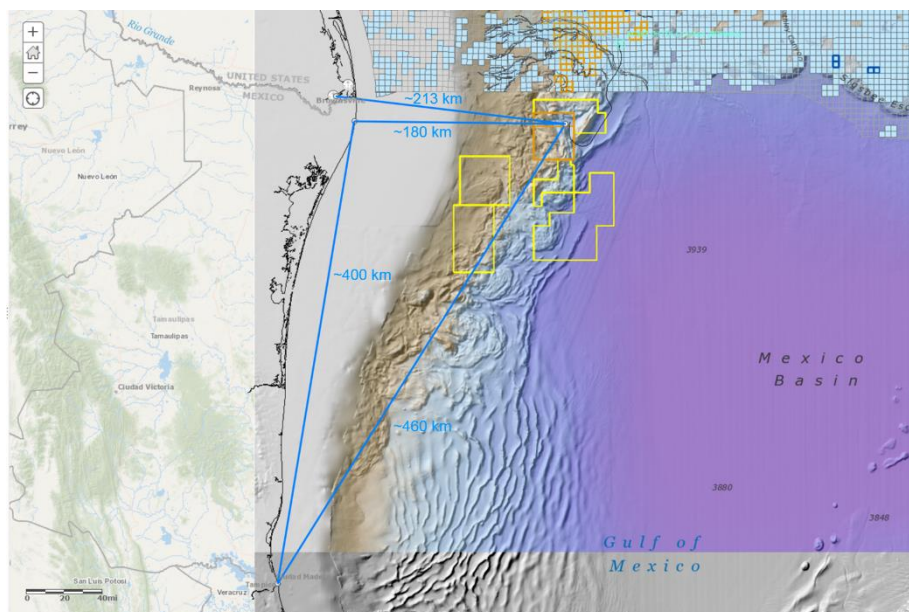
PURPOSE OF THIS EOI

BHP is soliciting the interest of reputable helicopter operators (hereinafter referred to as “Contractors”) experienced in the provision of offshore crew transfer, search and rescue, medical evacuation and associated services in support of offshore deep water drilling operations, in order to develop a list of suitable Contractors who may subsequently be invited into the bidding process for the execution of the here-in described Scope of Work. This process may eventually lead to the award of a contract for the provision of such services. BHP intends to work directly with the Contractors to successfully source and execute a contract, therefore brokerage or agent services are not required.

The EOI seeks to provide prospective Contractors with relevant background information regarding the Trion project and to describe the information to be submitted by prospective Contractors in order to assist BHP in compiling a list of suitable Contractors for further assessment.

Key project metrics and Helicopter duty specifications are as follows:

- **Scope:** Super medium or larger offshore helicopter crew change service, appropriate back-up, medevac, limited search and rescue, and heliport capabilities to support a deep water drilling campaign in the location provided below.
- **Location:** The Trion field is located 28 km south of the US Mexico border in Blocks AE -0092 and AE-0093, at a distance of ~ 180 km from the east coast of Mexico in the Perdido area and ~ 460 km from Tampico. The location of the Trion field is presented in the map below.



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INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS

Interested Contractors must provide the information requested below in order to be considered for further assessment (this information is also listed in the attached Expression of Interest (EOI) Response Form).

Company Name:	
Legal Entity Name (if different from Company Name):	
Company Type (Please check one):	<input type="checkbox"/> Local <input type="checkbox"/> Foreign <input type="checkbox"/> Joint Venture (JV) <i>If JV, please list involved Companies:</i>
Mailing Address:	
Country:	
Designated Contact (name and title):	
Email Address:	
Telephone:	
Year Company founded:	
Website URL:	
Please list your top three (3) competitors:	
Please list your top five (5) clients:	
Number of years’ experience operating helicopters in Mexico:	
Number and type of helicopters in your current Mexican fleet:	
Number and type of Super medium or larger offshore helicopters in your global fleet:	
Anticipated lead time required to support the proposed scope:	
Anticipated Mexican content in your operation:	
Ability to obtain Flight Safety Foundation – Basic Aviation Risk Standard (Offshore Helicopter Operator) certification:	

Confirmation of Interest – prospective Contractor is requested to confirm their company interest and compliance with requirements outlined in this EOI Letter by completing and signing the EOI Response Form.

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EOI RESPONSE SUBMISSION REQUIREMENTS

Prospective Contractors interested in participating in the identification/assessment process must download, complete and sign the EOI Response Form attached. This Form should be signed by a legal representative of the Contractor. The representative's name should also be printed where requested. The electronic version of the Form is located at <https://www.bhp.com/our-businesses/petroleum/trion/>, and submit to the following inbox:

BHP Petroleum (BHP)
cat_man_trion_dev@bhp.com

Submissions should be made electronically by no later than close of business 5:00 pm (CST) on 20th November 2020. BHP reserves the right not to accept submissions after this time. Submissions must be kept short and concise. Please endeavor to keep the submission under **5 MB**, if possible.

Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between BHP and recipient.

All EOI documents will become and remain BHP's property. BHP shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. BHP reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested. BHP reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Thank you in advance for your willingness to respond to this EOI. We look forward to hearing from you. Should you have any questions or issues regarding the process outlined above, please contact the undersigned at john.stummer@bhp.com

Sincerely,

John Stummer
Principal, Category Management – Helicopter Services
BHP Billiton

Enclosures:
Expression of Interest (EOI) Response Form