

Industry Outlook for the Next Decade

Ian R. Ashby BHP Billiton President, Iron Ore April 2011



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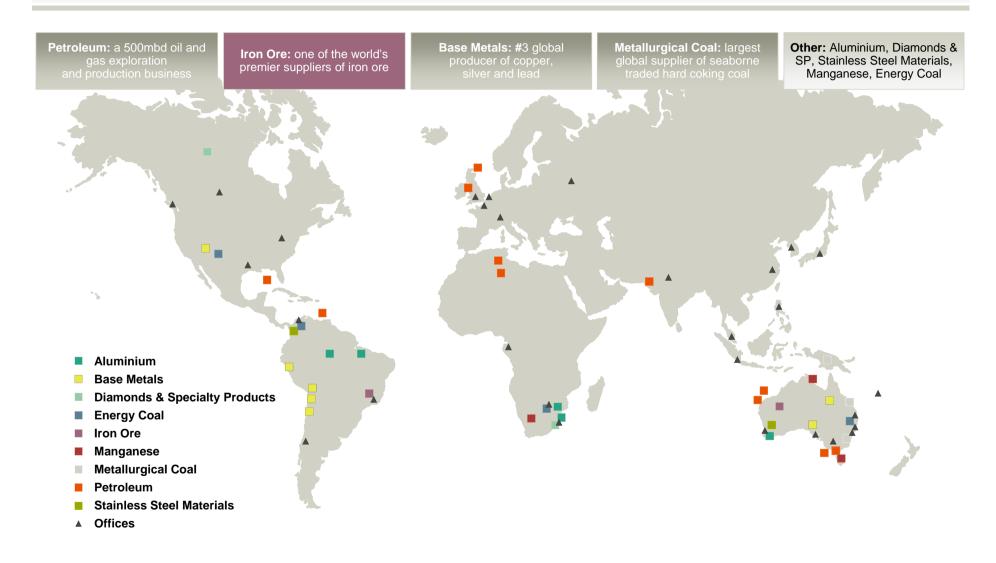
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BHP Billiton: the world's largest diversified resources company



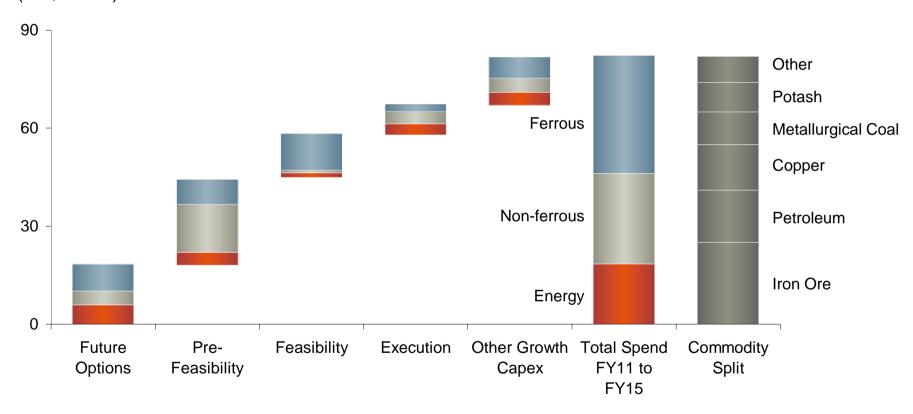


Significant capital expenditure to underpin future BHP Billiton growth



Strong pipeline of investment

(US\$ billion)



Note: Excluding sustaining capital expenditure and exploration expenditure. Excludes capital expenditure related to recently acquired Fayetteville shale gas operation.

Maintaining BHP Billiton's commitment to our core strategy



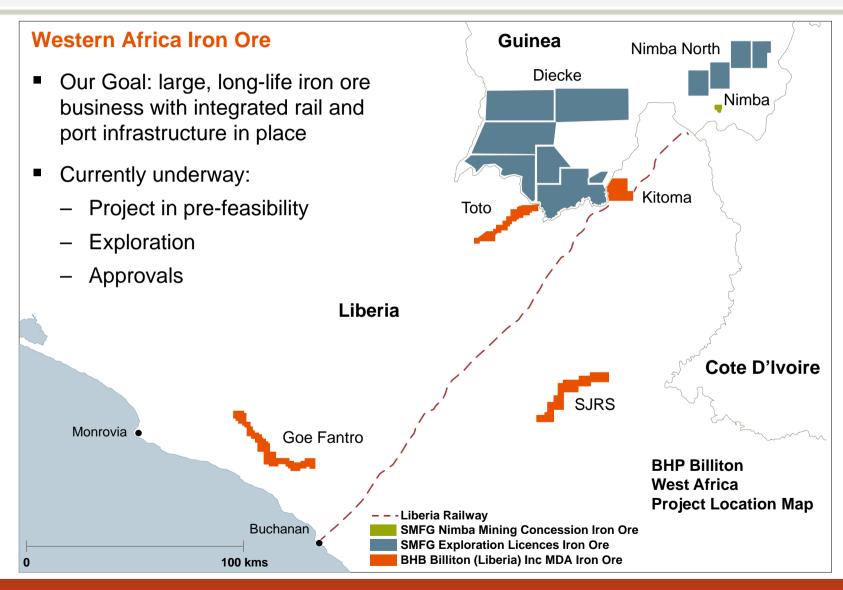
- Large, low-cost, long-life Tier 1 assets
- Export oriented
- Upstream focused
- Diversified by commodity, customer and geography
- Committed to a solid 'A' credit rating
- Deep inventory of growth options
- Ethics, safety, environmental practice and community engagement
- Employer of choice and a preferred partner





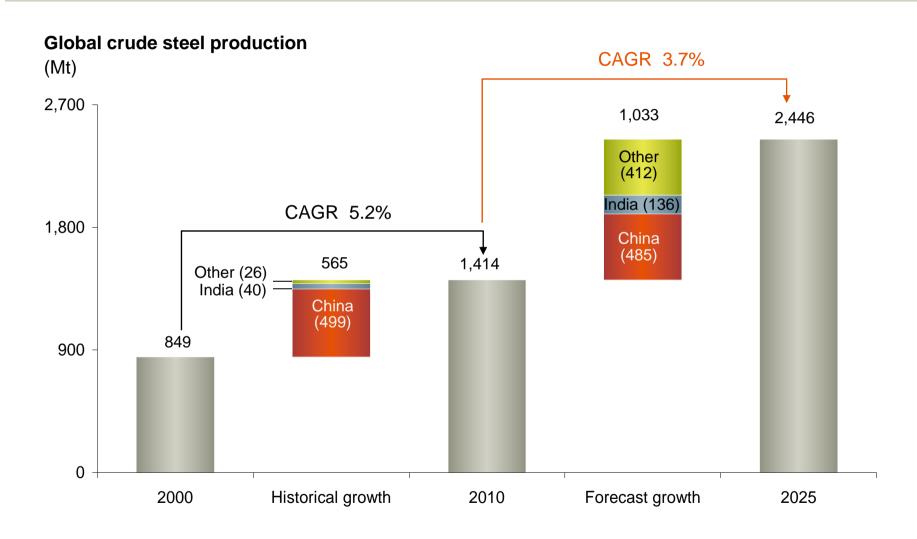
Building a West African Iron Ore Business





Steel production to continue to grow to 2025, driven by Asian production



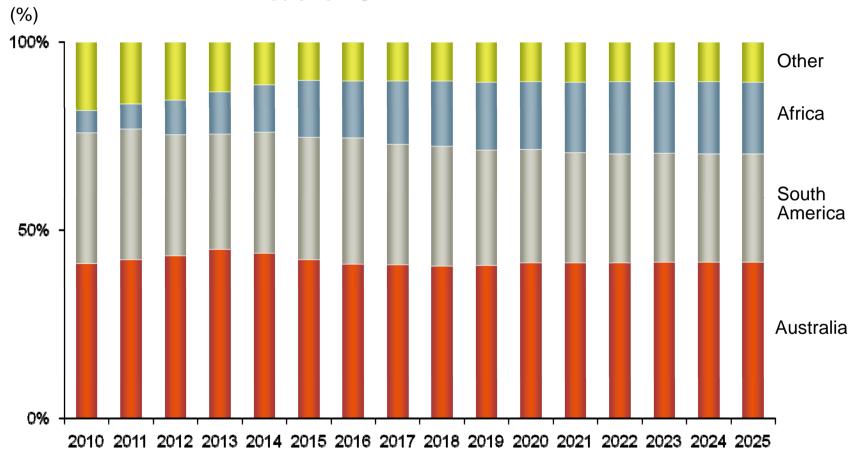


Source: BHP Billiton analysis.

...with new sources of Iron Ore supply required to meet the demand...



Total announced seaborne supply by region



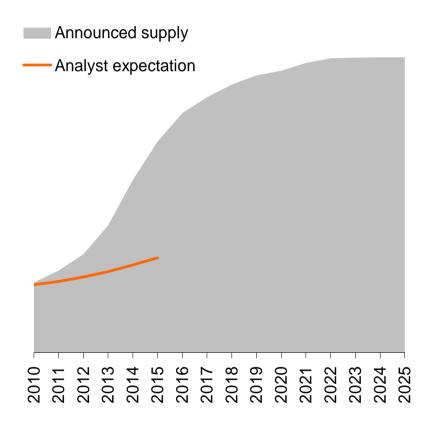
Note: Others includes India, Middle East, CIS, Europe-Other, Asia and New Zealand.

Source: BHP Billiton analysis.

... but numerous challenges will remain



Total announced seaborne supply (Mtpa)



Industry challenges

- Rising capital and operational costs
- Skilled labour availability
- Operational complexity for multiple tie-ins
- Civil Infrastructure strain
- Country political risks

Note: Announced Supply based on BHP Billiton analysis of public announcements.

Analyst expectation based on Goldman Sachs, Macquarie Research, UBS and Barclays Capital and Citigroup Global Markets (January – March 2011).

Source: BHP Billiton analysis.

Iron Ore Outlook Summary



- Growth in China and India likely to sustain strong Iron Ore demand
- A significant **ramp up of supply** is required in next 5-10 years
- Industry challenges will continue to put pressure on supply delivery
- Delivered supply will eventually restore market balance
- Competition between producers will focus on conventional factors such as product quality, reliability and cost position

