

## Interim Results 31 December 2009

Marius Kloppers Chief Executive Officer Alex Vanselow Chief Financial Officer 10 February 2010



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BHP Billiton results are reported under International Financial Reporting Standards (IFRS). References to Underlying EBIT and EBITDA exclude any exceptional items. A reconciliation to statutory EBIT is contained within the profit announcement, available at our website www.bhpbilliton.com.



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Marius Kloppers Chief Executive Officer



### **Financial Results**



- Underlying EBITDA of US\$10.8 billion, down 22.2%
- Underlying EBIT of US\$8.5 billion, down 28.5%
- Attributable profit (excluding exceptionals) of US\$5.7 billion
- Net operating cash flow of US\$5.7 billion
- Earnings per share (excluding exceptionals) of 102.5 US cents
- Interim dividend of 42 US cents per share
- Strong financial position **Net gearing** at 15.1%

## **Operating Performance**



- Safety
- Good operating performance
- Volume growth from new projects
  - RGP4, Alumar, Klipspruit
- Record production in key commodities
  - Petroleum and Iron Ore
- Portfolio simplification
  - Sale of Ravensthorpe and Yabulu
  - Exit from Suriname alumina





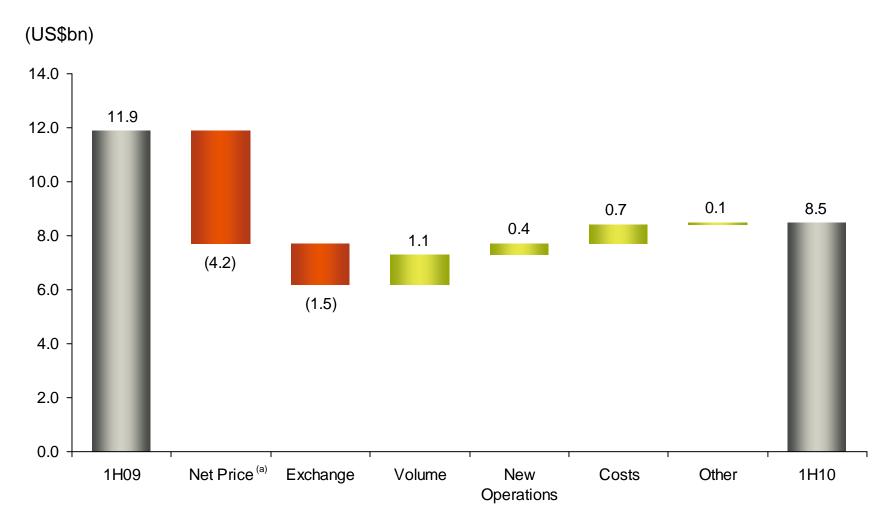
## Interim Results 31 December 2009

**Alex Vanselow** Chief Financial Officer



# **Underlying EBIT Analysis Half-year Ended Dec 2009 vs Dec 2008**



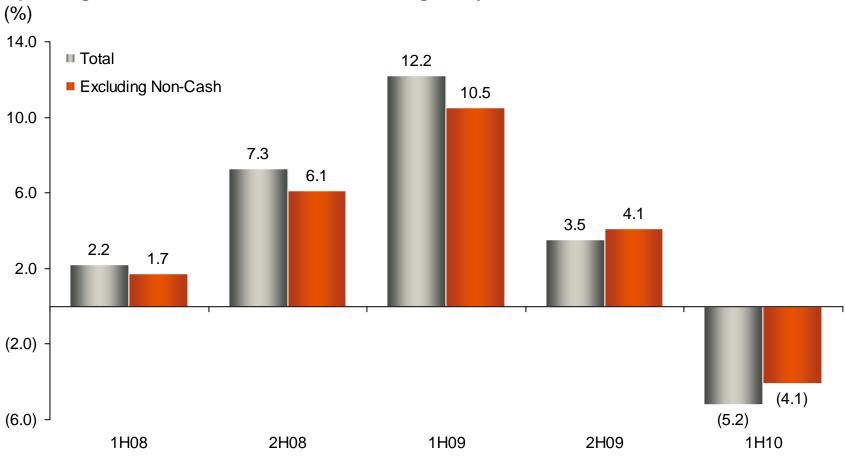


(a) Including impact of price-linked costs.

### **Rate Of Cost Decrease**



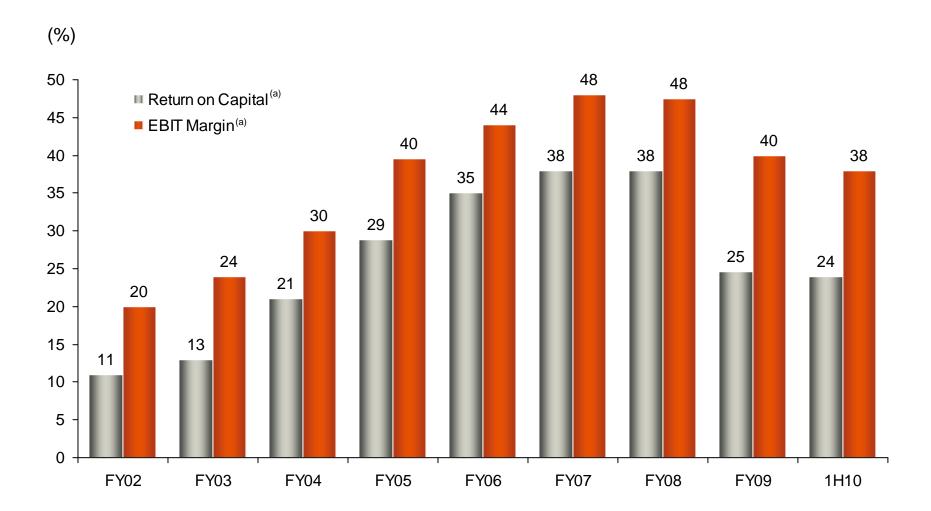
### Operating Cost Movement Relative to Preceding Half-year<sup>(a)</sup>



(a) All periods excluded third party trading.

## **Return On Capital and Margins**

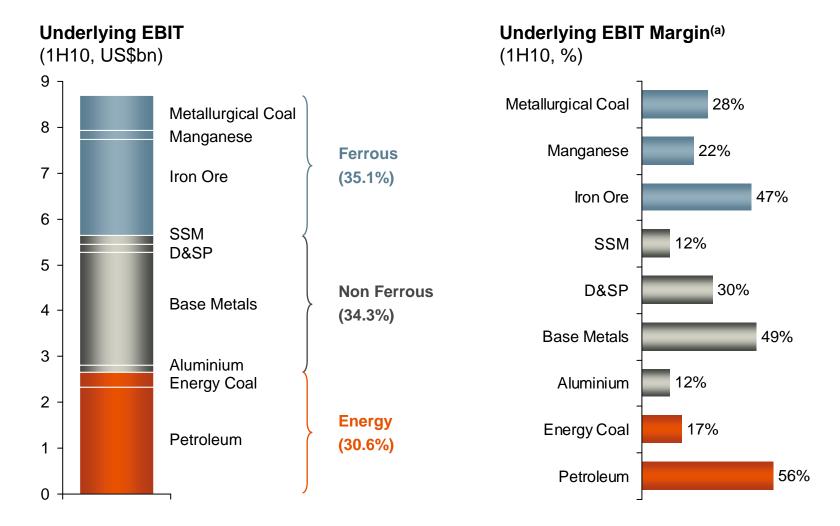




<sup>(</sup>a) Calculated on the basis of UKGAAP for periods prior to FY05. All periods exclude third party trading and exceptional items.

# Diversified and Balanced Across High Margin Commodities

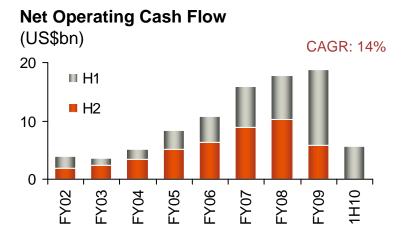




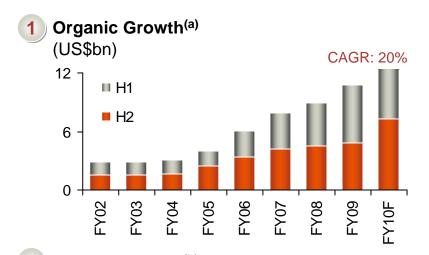
<sup>(</sup>a) EBIT margin excludes third party trading.

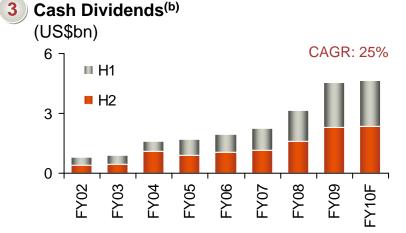
### **Progressive Investment and Returns**











Calculated on the basis of UKGAAP for periods prior to FY05. Cashflow reflects proportional consolidation of joint ventures for FY07 and future periods.

<sup>(</sup>a) Includes capital and exploration expenditures (excludes investment).

<sup>(</sup>b) H2 FY10 payment includes dividend declared on 10 February 2010.



## Interim Results 31 December 2009

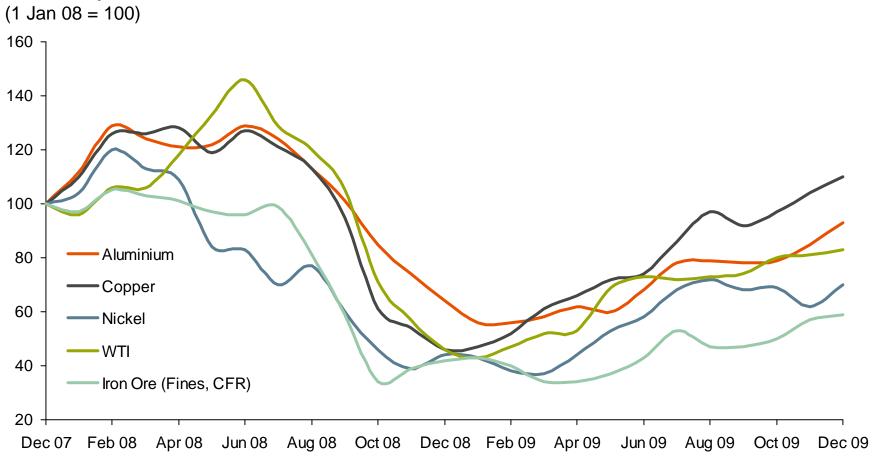
Marius Kloppers Chief Executive Officer



### **Commodity Prices Have Generally Recovered**





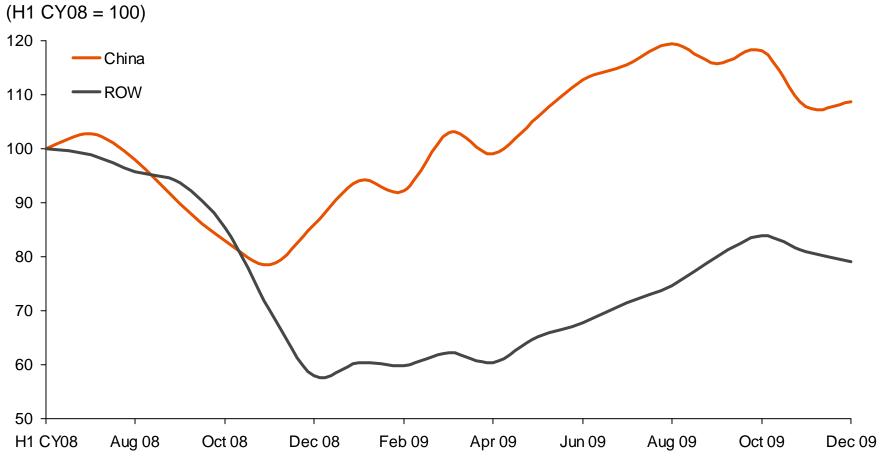


Source: Bloomberg.

### The Short Term Is Largely Driven By China





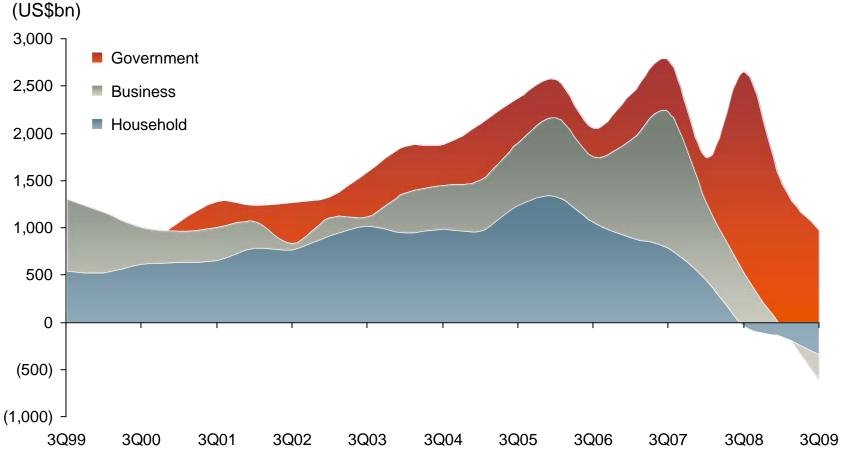


Source: WSA.

## **Economies Are Still Dependent On Stimulus**







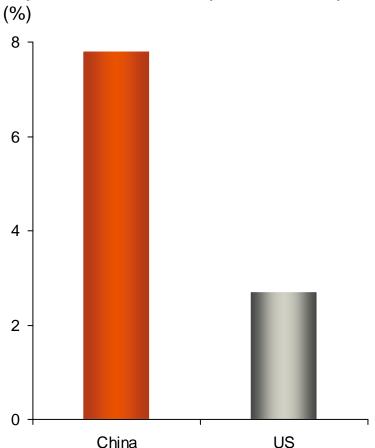
Source: US Federal Reserve Flow of Funds.

Annualised Borrowing calculated from the quarterly change in debt outstanding.

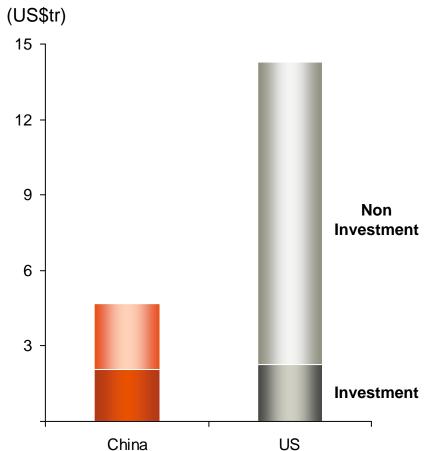
## **Longer Term Fundamentals Remain Strong**







### 2009 Nominal GDP

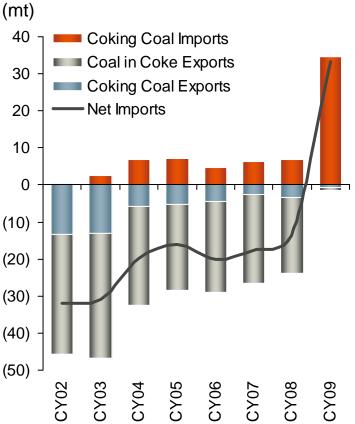


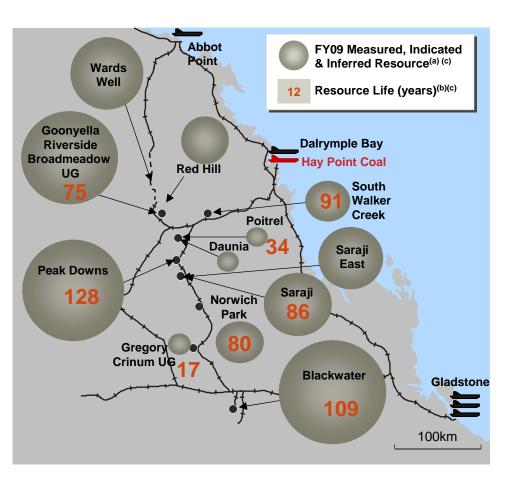
Source: Global Insight.

### We Are Well Positioned



### **Chinese Net Coking Coal Imports**





<sup>(</sup>a) Bubble size depicts relative coal resource size on a 100% basis. On an equity basis, as at end June 2009, BMA/BMC's Marketable coal reserves total 1,145mt, Measured plus Indicated plus Inferred coal resources total 6,925mt. FY09 production was 30.1mt on BHP Billiton share basis.

<sup>(</sup>b) 'Resource Life' is indicative only and is calculated on the basis of [(Total Resource x Estimated Saleable Conversion Factor) / current mining rate].

<sup>(</sup>c) The resource and reserve information in this slide was compiled from the BHP Billiton 2009 Annual Report by Douglas Dunn, a Member of the AuslMM and full time employee of BMA who has sufficient experience to qualify as a Competent Person and who consents to publication of the estimates in the form and context in which they appear above. Source: Chinese coal imports - China Customs Statistics.

# Focussed On Long Term Value Creation From An Unchanged Strategy



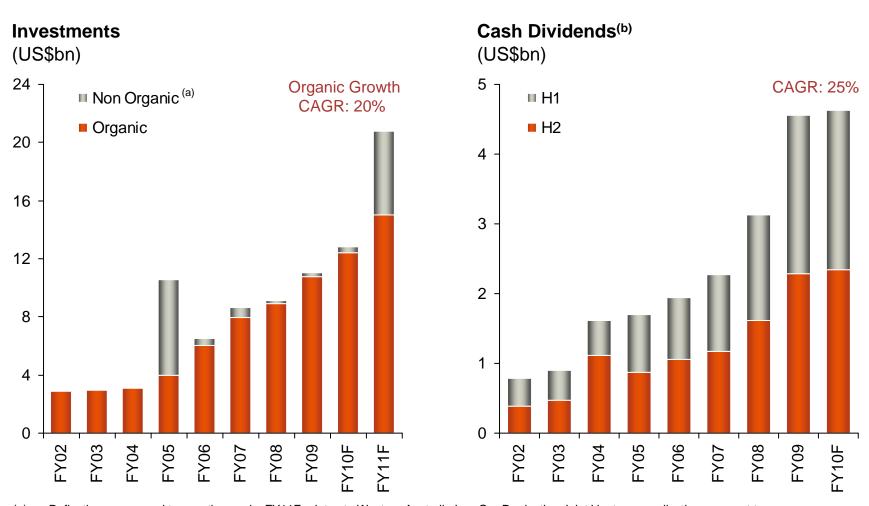
- Overriding commitment to HSEC
- A long life, low cost, Tier 1 resource base
- Deep inventory of growth projects
- Diversified by commodity, geography and customer
- Financial strength and stability from a solid A credit rating



Kwinana, Australia

### **Progressive Growth and Income**





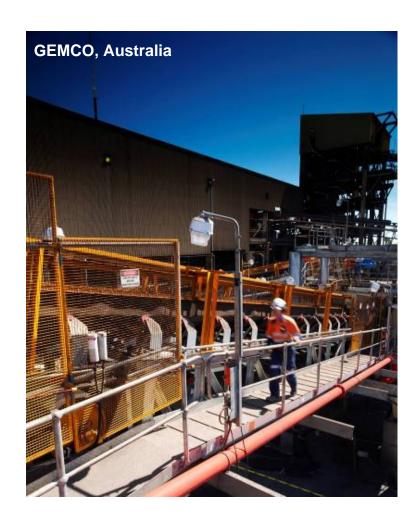
<sup>(</sup>a) Reflecting announced transactions only. FY11F relates to Western Australia Iron Ore Production Joint Venture equalisation payment to Rio Tinto which is subject to finalisation adjustments.

<sup>(</sup>b) H2 FY10 payment includes dividend declared on 10 February 2010. Calculated on the basis of UKGAAP for periods prior to FY05.

### **Delivering Strong Results**



- Emerged from the downturn well positioned
- Ensuring the portfolio remains low cost
- Maintaining a strong balance sheet
- Continuing to invest in high quality growth



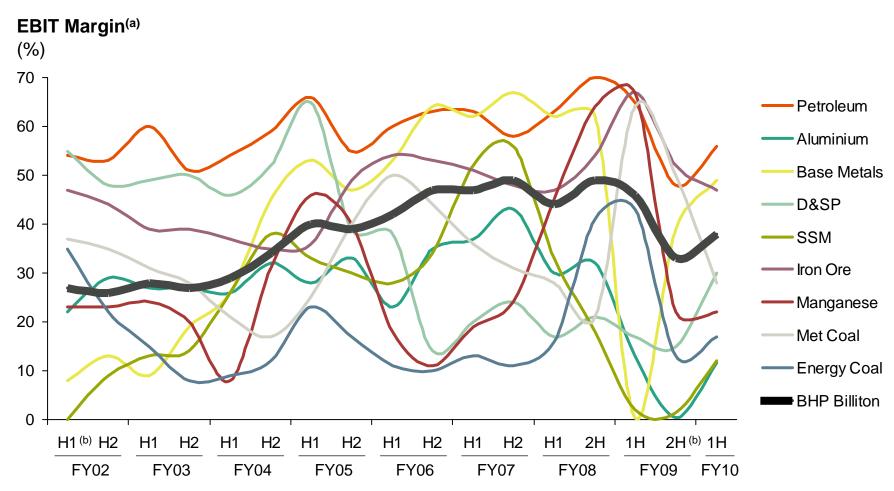


## **Appendix**



### **Diversity = Stability and Strength**





<sup>(</sup>a) Calculated on the basis of UKGAAP for periods prior to FY05, except for the exclusion of PRT from Petroleum's and BHP Billiton Group's results for all periods. All periods exclude third party trading activities. The Exploration and Technology business has been included in BHP Billiton Group's results from FY02 to FY05 and excluded from Diamonds and Speciality Products.

<sup>(</sup>b) Negative margins are not shown as the y-axis is set at zero. SSM had a negative EBIT margin in H1 FY02, both Base Metals and SSM had negative EBIT margins in H1 FY09 and both Aluminium and SSM had negative EBIT margins in H2 09.

## **Underlying EBIT By Customer Sector Group**



Half-year Ended 31 December (US\$m)	2009	2008	Change %	
Petroleum	2,326	2,675	(13.0)	
Aluminium	154	289	(46.7)	
Base Metals (including Uranium)	2,462	(111)	N/A	
Diamonds & Specialty Products	170	79	115.2	
Stainless Steel Materials	200	(752)	N/A	
Iron Ore	2,091	4,143	(49.5)	
Manganese	190	1,245	(84.7)	
Metallurgical Coal	772	3,123	(75.3)	
Energy Coal	332	1,072	(69.0)	
Group & Unallocated Items	(195)	136	N/A	
BHP Billiton Group	8,502	11,899	(28.5)	

## **Financial Highlights**



Half-year Ended 31 December (US\$m)	2009	2008	Change %	
Revenue	24,576	29,780	(17.5)	
Underlying EBITDA	10,838	13,939	(22.2)	
Underlying EBIT	8,502	11,899	(28.5)	
Attributable Profit (excluding exceptionals)	5,702	6,128	(7.0)	
Attributable Profit	6,135	2,617	134.4	
Net Operating Cash Flow	5,716	13,094	(56.3)	
EPS (excluding exceptionals) (US¢)	102.5	110.1	(6.9)	
Dividend per Share (US¢)	42.0	41.0	2.4	

### **Cash Flow**



Half-year Ended 31 December (US\$m)	2009	2008
Operating Cash Flow and Dividends	8,895	17,004
Net Interest Paid	(144)	(147)
Tax Paid (a)	(3,035)	(3,763)
Net Operating Cash Flow	5,716	13,094
Capital Expenditure	(4,606)	(5,345)
Exploration Expenditure	(439)	(620)
Purchases of Investments and Other Assets	(302)	(423)
Proceeds from Sale of Fixed Assets & Investments	117	83
Net Cash Flow Before Dividends and Funding	486	6,789
Dividends Paid (b)	(2,451)	(2,486)
Net Cash Flow Before Funding & Buy-backs	(1,965)	4,303

<sup>(</sup>a) Includes royalty related taxes paid.(b) Includes dividends paid to minority interests.

### **Net Interest and Tax**



Half-year Ended 31 December (US\$m)	2009	2008	Change %	
Net Interest Expense	232	332	(30.1)	
Taxation Expense/(Income)				
Income Tax Expense	2,494	3,537	(29.5)	
Royalty Related Taxation	188	351	(46.4)	
Total Taxation Expense	2,682	3,888	(31.0)	
Foreign Exchange Impacts	(306)	1,163	N/A	
Underlying Effective Rate	31.6%	30.6%		

# **Summary Of Key FX Components** In Tax Expense/(Income)



Restatement of	December 2009 Expense / (Income)	December 2008 Expense / (Income)	
	US\$m	US\$m	
Current Tax Payable	152	(1,047)	
Deferred Tax Balances on Fixed Assets	(900)	2,655	
Deferred Tax Balances on US\$ Debt	351	(392)	
Deferred Tax Balances on Timing Differences	111	(84)	
Other Items	(20)	31	
Total	(306)	1,163	

## **Key Net Profit Sensitivities**



Approximate Impact <sup>(a)</sup> on FY10 Net Profit After Tax of Changes of	US\$m
US\$1/t on Iron Ore Price	80
US\$1/bbl on Oil Price	40
US\$1/t on Metallurgical Coal Price	20
US¢1/lb on Aluminium Price	25
US¢1/lb on Copper Price	20
US\$1/t on Energy Coal Price	20
US¢1/lb on Nickel Price	2
AUD (US¢1/A\$) Operations <sup>(b)</sup>	75
RAND (0.2 Rand/US\$) Operations(b)	25

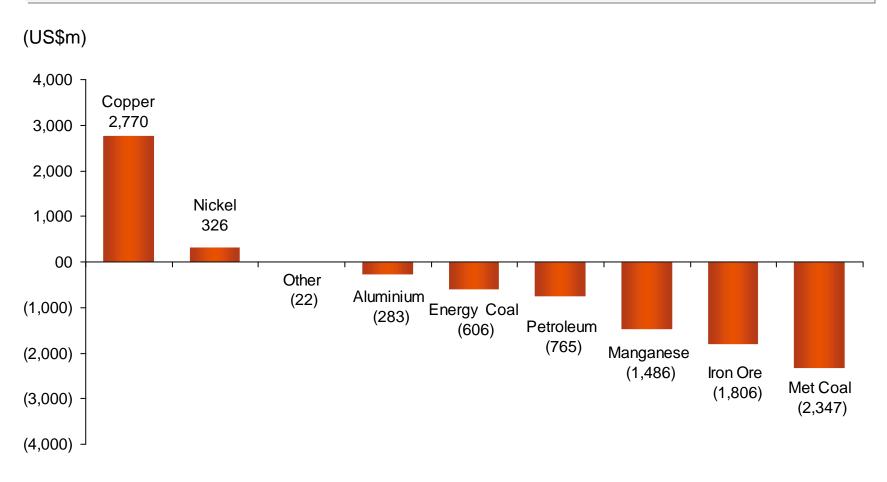
<sup>(</sup>a) Assumes total volumes exposed to price.

<sup>(</sup>b) Impact based on average exchange rate for the period.

# Impact Of Major Commodity Price Movements Half-year Ended Dec 2009 vs Dec 2008





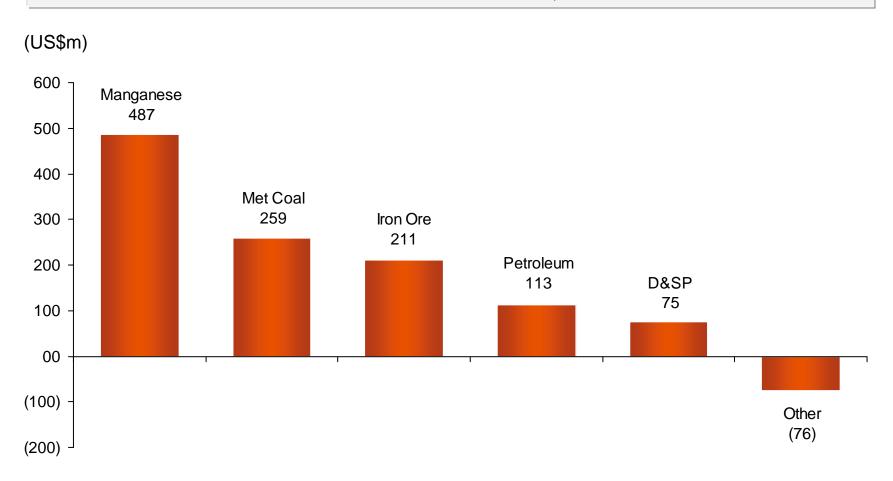


(a) Net of \$476m impact of price-linked costs.

# Impact Of Major Volume Changes Half-year Ended Dec 2009 vs Dec 2008



### Total Volume<sup>(a)</sup> Variance – US\$1,069 million

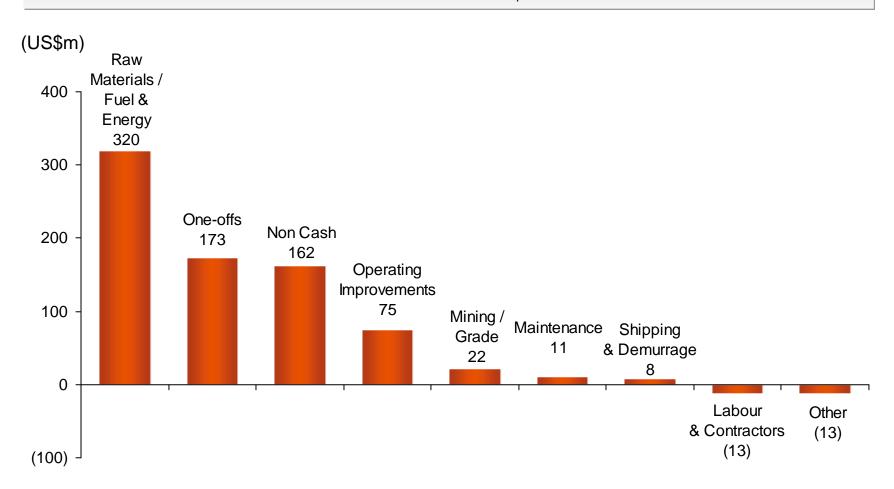


<sup>(</sup>a) Volume variances calculated using previous year margin and includes new operations.

# Impact Of Major Cost Changes Half-year Ended Dec 2009 vs Dec 2008



### Total Cost Variance - US\$745 million

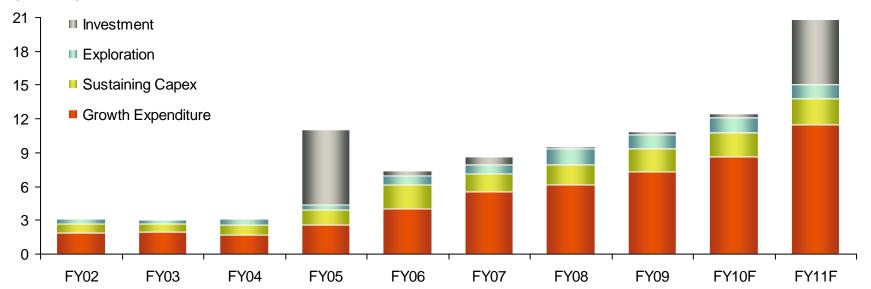


### **Investments**



US\$bn	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10F	FY11F
Growth	1.9	2.0	1.7	2.6	4.0	5.5	6.1	7.3	8.9	11.5
Sustaining and Other	0.8	0.7	0.9	1.3	2.1	1.6	1.8	2.0	2.2	2.3
Exploration <sup>(a)</sup>	0.4	0.3	0.5	0.5	0.8	0.8	1.4	1.3	1.3	1.2
Investment <sup>(b)</sup>	0.0	0.0	0.0	6.6	0.5	0.7	0.2	0.3	0.4	5.8
Total	3.1	3.0	3.1	11.0	7.4	8.6	9.5	10.9	12.8	20.8



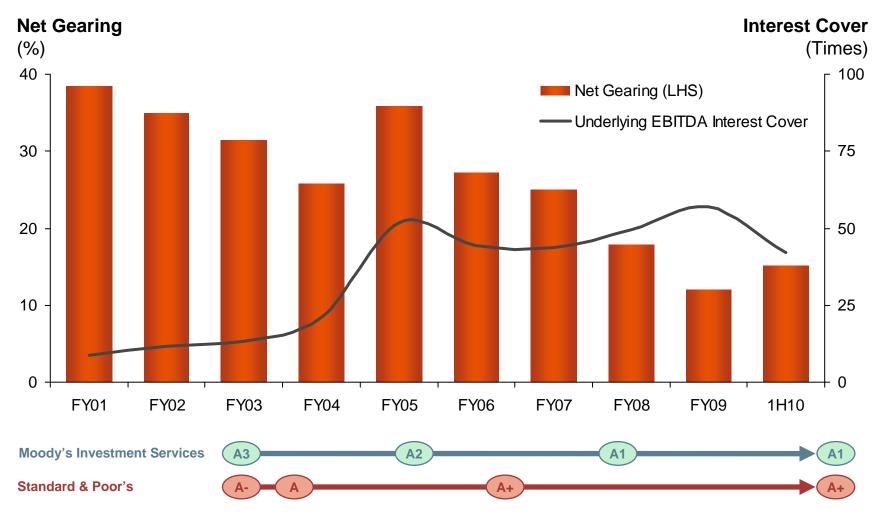


(a) FY10F includes U\$\$800m for Petroleum.(b) Reflecting announced transactions only. FY11F relates to Western Australia Iron Ore Production Joint Venture equalisation payment to Rio Tinto which is subject to finalisation adjustments.

Calculated on the basis of UKGAAP for periods prior to FY05.

### We Are In A Unique Position

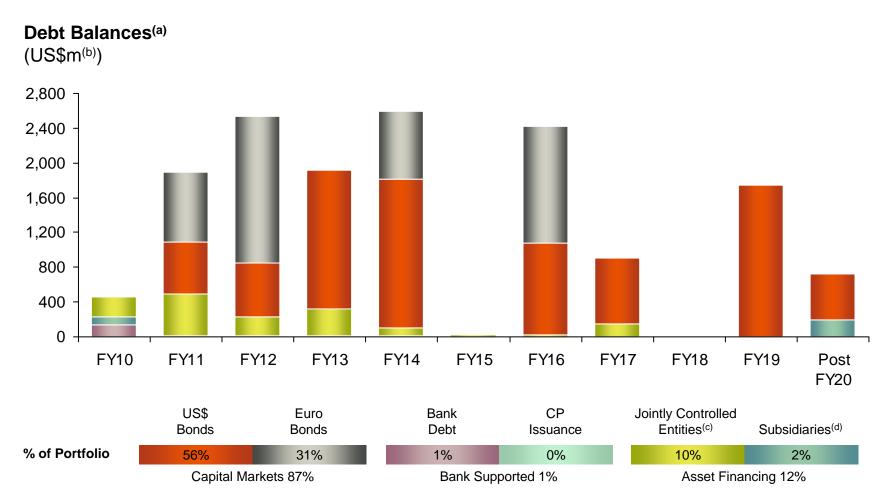




Underlying Gearing and Underlying EBITDA interest cover shown for FY05 to 1H10. Calculated on the basis of UKGAAP for periods prior to FY05.

### **Maturity Profile Analysis**





<sup>(</sup>a) Based on debt balances as at 31 December 2009.

<sup>(</sup>b) All debt balances are represented in notional US\$ values and based on financial years.

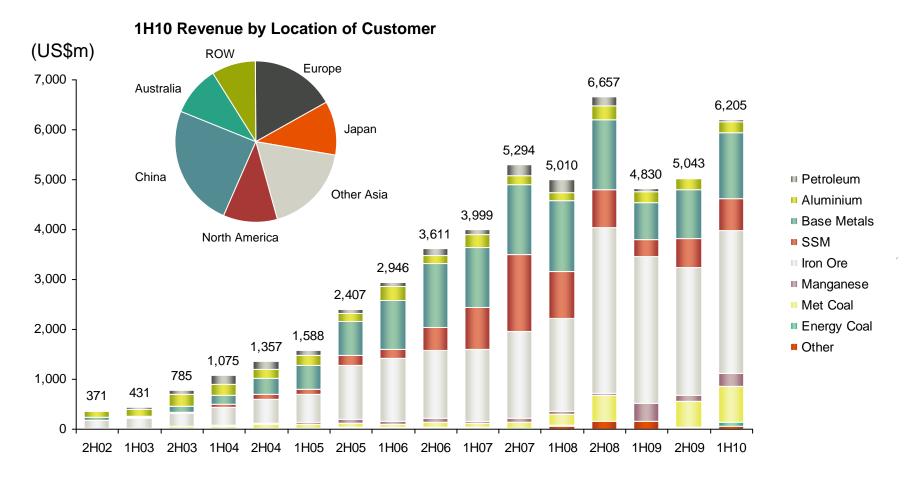
<sup>(</sup>c) Jointly Controlled Entity debt represents BHP Billiton share subject to governing contractual arrangements.

<sup>(</sup>d) Subsidiary debt represents BHP Billiton share of subsidiary debt based on BHP Billiton effective interest.

### **Diversification Remains For Sales Into China**

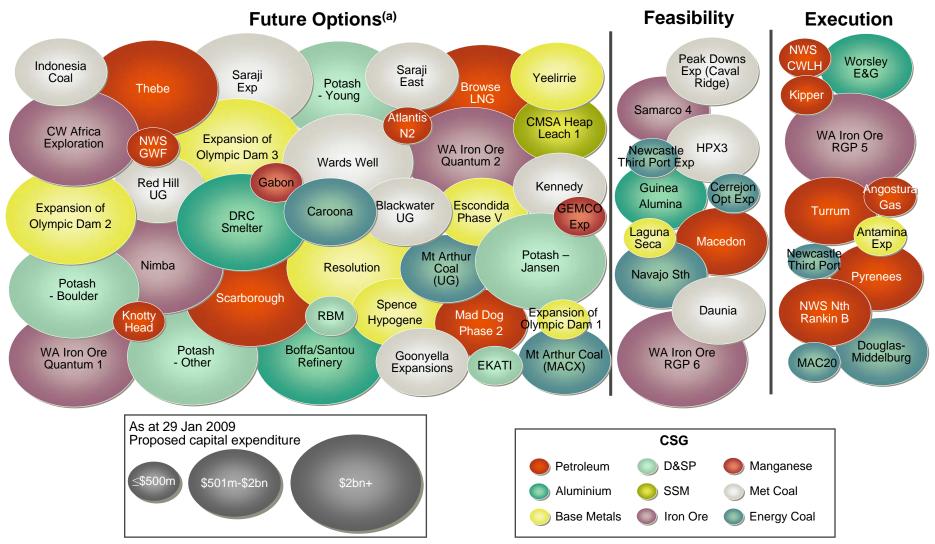


25% of total company revenues in 1H10



# Maintenance Of A Deep Diversified Inventory Of Growth Options



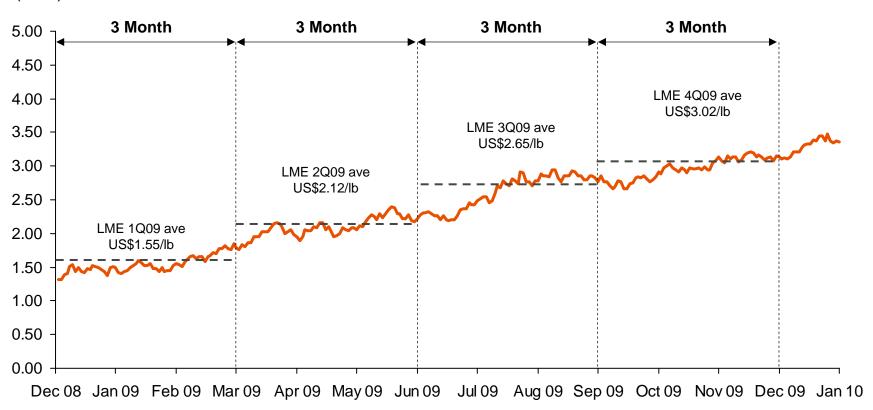


(a) Placement of Future Options not indicative of Project Schedule.

### **Provisional Pricing**



**LME – Copper, Grade A Cash US\$/lb – A.M. Official** (US\$)

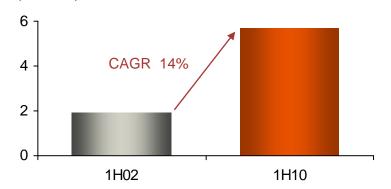


Source: Datastream.

### **Delivering Value to Shareholders**

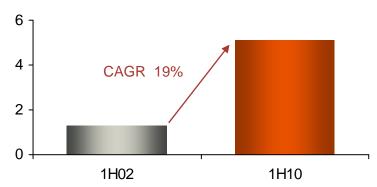




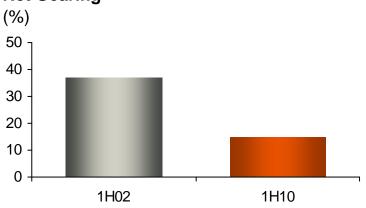


### Organic Growth<sup>(a)</sup>

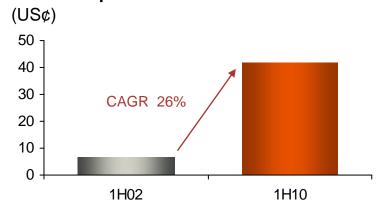
(US\$bn)



### **Net Gearing**



#### **Dividends per Share**

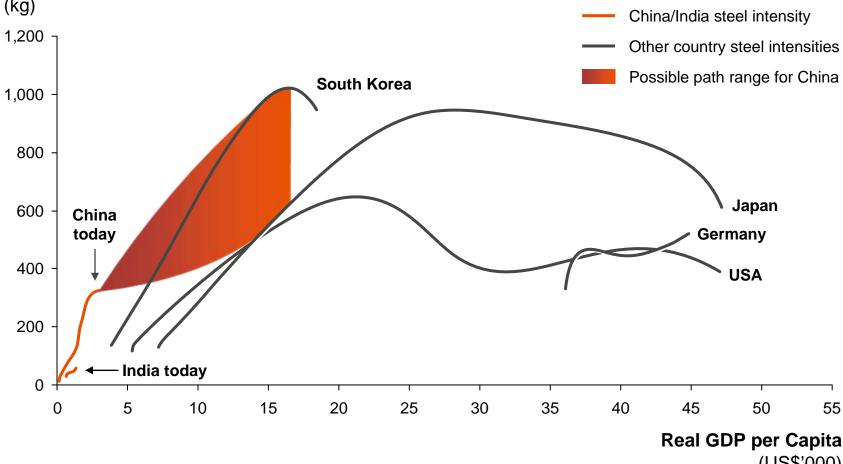


(a) Includes capital and exploration expenditures (excludes acquisitions). Calculated on the basis of UKGAAP for periods prior to FY05. Cashflow reflects proportional consolidation of joint ventures for FY07 and future periods.

### **Steel Intensity Per Capita Grows Strongly** As A Nation Becomes Wealthier







(US\$'000)

Source: CISA; WMM; Global Insight; BHP Billiton Analysis.