# **BHP Billiton – Latin America**

Presentation to Analysts
April, 2004



# Brazil

Aluminium

Carbon Steel Materials

Development



#### **Brazil** – Introduction



- Population: 178 million (5<sup>th</sup> in the world)
- Area: 8,515,000 Km<sup>2</sup>
- GDP per capita: US\$2,961
- Life expectancy: 69 years

- The pace of economic recovery has moderated; labor market conditions weak
- Interest rate in decline (16% p.a.); inflation under control
- Exports at record levels, supporting the currency



# Brazil – Macroeconomic Figures

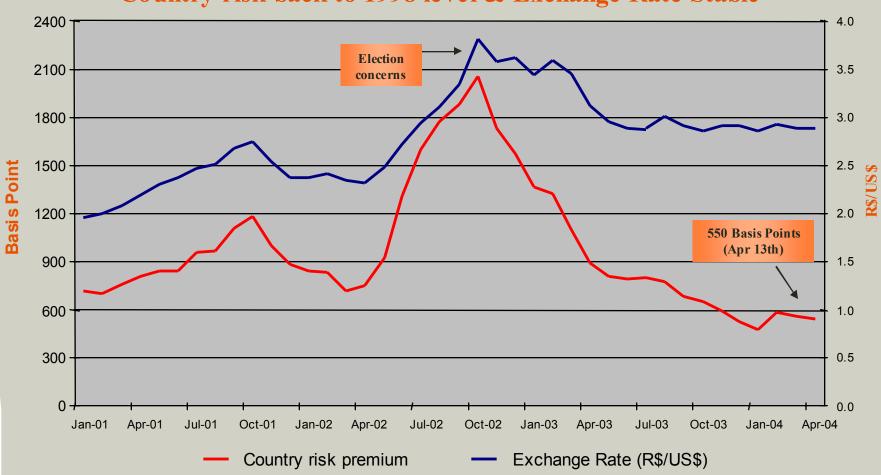
	<u>2002A</u>	<u>2003A</u>	<u>2004F</u>	
GDP Growth	1.9%	- 0.2%	3.5%	
Inflation rate (IPCA)	12.5%	9.3%	5.3%	
Exchange rate (end of period)	3.53	2.89	3.10	
Interest rate (average)	19.1%	23.2%	14.9%	
Unemployment (average)	11.7%	12.4%	11.7%	
Trade balance (US\$ Billion)	13.1	24.8	25.4	
Foreign Direct Investment (US\$ Billion)	16.6	10.1	15.0	
Net Public Sector Debt (% of GDP)	55.5	58.2	57.6	



**Source: Citigroup** 

### **Brazil – Country Risk Premium**

#### Country risk back to 1998 level & Exchange Rate Stable



**bhp**billiton

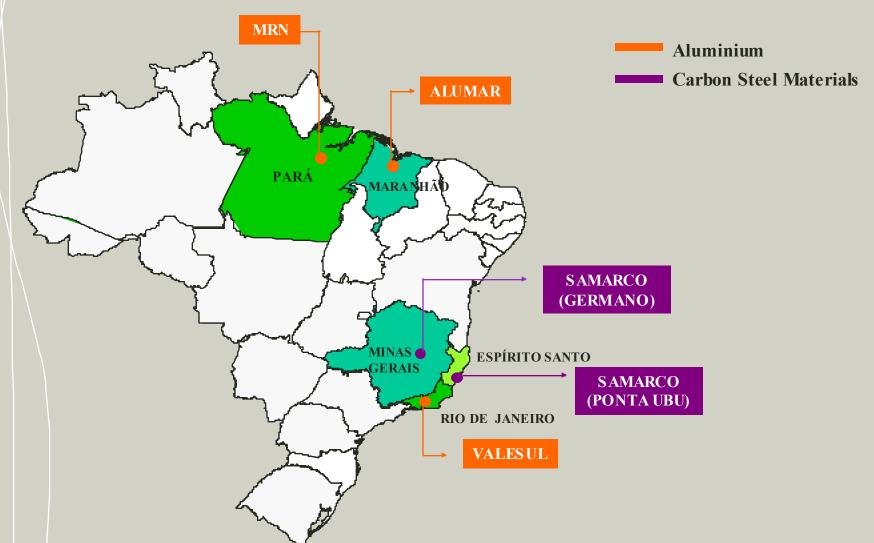
Source: IPEA – www.ipea.gov.br





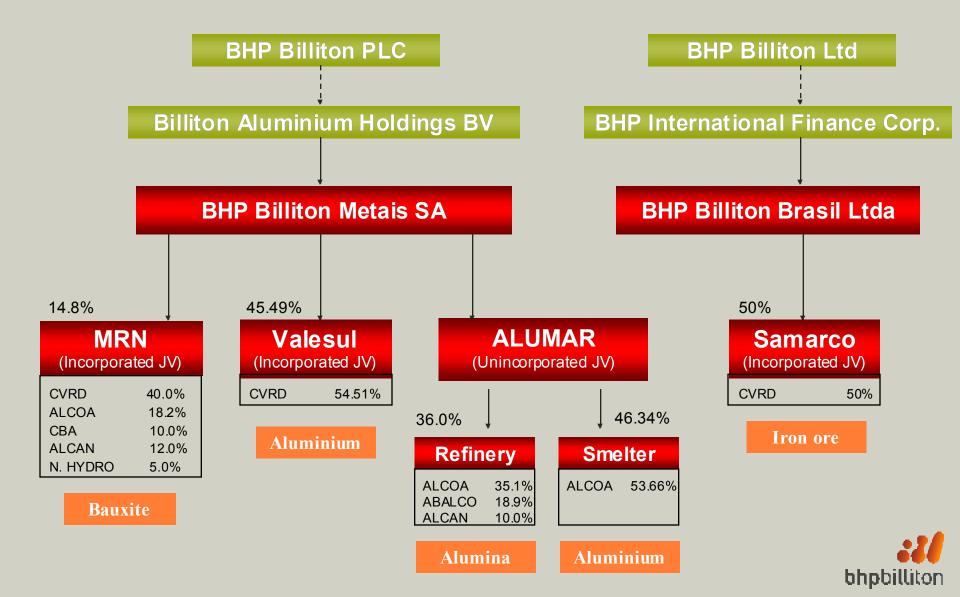








#### **Structure**



# Revenue and EBIT Contribution (US\$ million)

	<u>2000 / 2001</u>	2001 / 2002	2002 / 2003	
Revenue	548	504	616	
EBIT	166	136	193	



#### **BHP Billiton Brazil's Mission**

#### To Add Value to BHP Billiton Businesses in Brazil

- Be the custodian of the BHP Billiton Charter with emphasis on HSEC Zero Harm
- Active participation in JV Leadership, Business Improvement and Growth
- Provide Finance, HR, Legal, IT and Administrative support
- Local knowledge supports individual CSG needs
- Promote standardization and alignment of JVs with BHP Billiton's best practices



# Aluminium CSG (Total Production in '000t in fiscal years)

- ▲ Smelter
- Mine
- Refinery



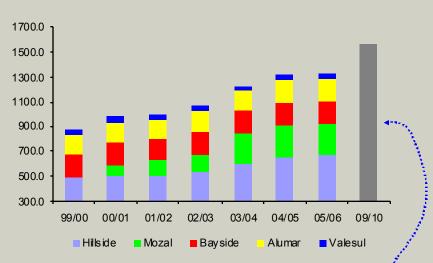
Production ('000 tonnes)	<u>1999/00</u>	<u>2000/01</u>	<u>2001/02</u>	<u>2002/03</u>	2003/04	<u>2004/05</u>
Aluminium	883	981	992	1,074	1,250	1,300
Alumina	1,878	2,939	3,942	4,092	4,200	4,300
Bauxite	5,744	9,795	13,097	13,669	14,000	14,000



### **BHP Billiton Aluminium and Alumina Production**

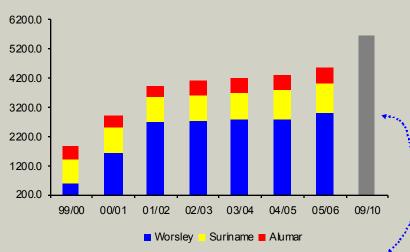
How our portfolio might look in 2010, after harvesting brownfield potential

#### **Aluminium Production**



- Mozal III
- Hillside III add 54 pots
- Current to at least 350kA

#### **Alumina Production**



- Worsley to 4.1m tpa
- Alumar to 3.3mtpa
- Suriname to 2.3m tpa



#### MRN





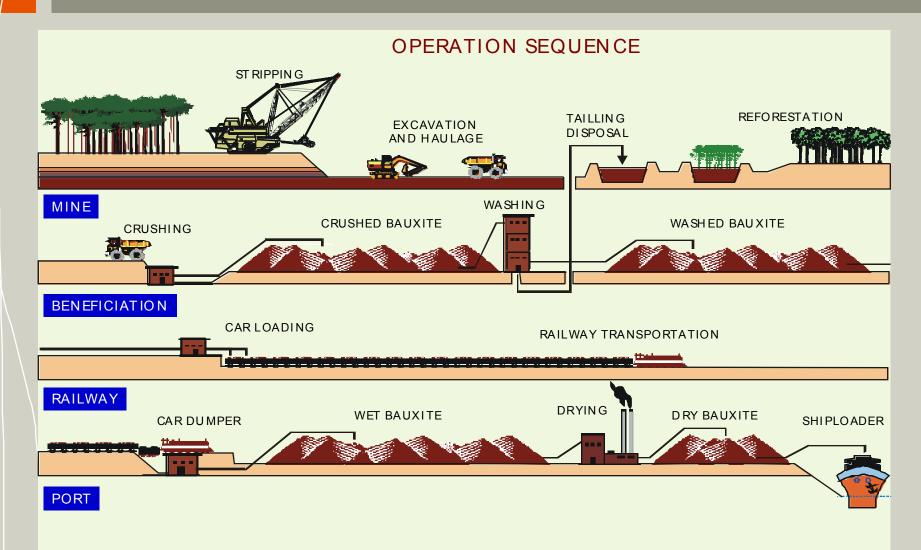


- Bauxite mine located in Pará state, set up in 1974
- Expansion to 16mtpa capacity in 2003
- ISO 14001 and OHSAS 18001 certifications
- Reserves of 800 million tonnes



### **MRN Production Process**







#### Valesul





- Primary aluminium smelter, capacity 93ktpa
- Joint Venture with CVRD, commissioned in 1982
- Equity in 4 hydro power plants approx. 40% of needs
- ISO 9002, ISO 14000 and BS 8800 certification
- Focus on VAP (billet & primary alloys)



#### Alumar







- Consortium (UJV) with Alcoa, Alcan and Abalco
- Comprises:
  - Alumina refinery 1.35mtpa (36% BHP Billiton, 54% Alcoa associate companies, 10% Alcan)
  - Aluminium smelter 375ktpa (46% BHP Billiton, 54% Alcoa)
- ISO 9002, ISO 14001 and OHSAS 18001 certification





## **Alumar Refinery Expansion**

- Refinery debottlenecking from 1.35mtpa to 1.5mtpa approved
- Alumar Consortium members studying a further expansion to 3.3mtpa
- Decision expected late 2004 with first additional production late 2006
- Estimated unit capital cost of approx. US\$400/t capacity and reduction in cash operating costs make this a very attractive project



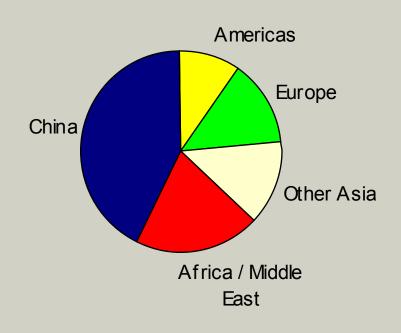
# **Brazil**

**Carbon Steel Materials** 



#### Samarco





Sales breakdown 2003 (100% export market)

- Joint Venture with CVRD 26 years of operations
- Two industrial facilities linked by the longest iron ore slurry pipeline in the world
- Extensive iron ore reserves
- 2 Hydroelectric power plants produces 30% of Samarco needs
- ISO 9002, ISO 14001 and OHSAS 18001 certification



# SAMARCO 🛞

### **Samarco Expansion**

- Brown field expansion project pre-feasibility study being carried out
- 50% capacity increase: from 14mtpa to 21mtpa
- Capital requirement US\$550 million
- Decision foreseen around first quarter 2005 and first additional production targeted for third quarter 2007



# Brazil

**Other Activities** 



### **Exploration and Development Opportunities**

#### **Minerals**

<u>Commodity</u> <u>Region</u>

Copper, Silver, Lead & Zinc Pará, Bahia & Maranhão

Iron Ore Minas Gerais

Bauxite Pará/Amazonas

Copper-Nickel Mato Grosso/ Rondônia

#### **Petroleum**

- Acquired Block BM-C-24 located at Campos Basin (off Rio de Janeiro State) in June 2002
- Evaluating exploration potential

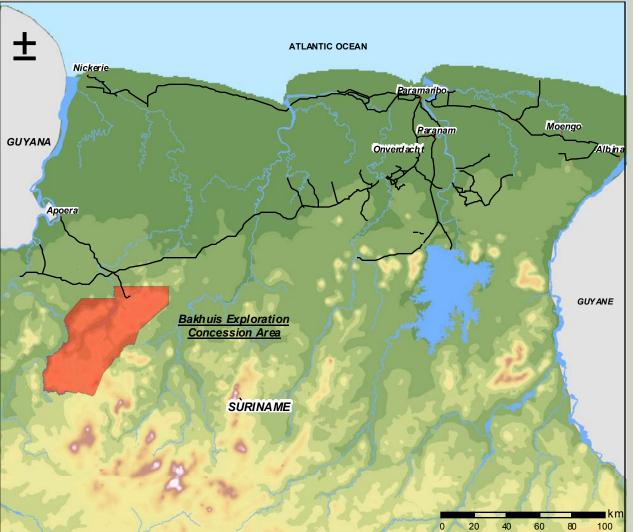


# Suriname

Growth



### Location







### **Bakhuis Exploration**

- Commenced a \$8.5 million exploration program
- Targeting approx. 300 Mt+ bauxite by end 2005
- Hill type bauxite situated in Western Suriname
- Historic exploration estimated 300 400 Mt
- Quality issues with historic data new exploration under way



## Integration (Aug 2003) of BHP Billiton & Alcoa Interests

- Old BMS bauxite miner with 45% equity interest in alumina refinery (Suralco operated)
  - Lelydorp III Mine (BMS -76 %, Suralco 24%)
  - Coermotibo Mine (Suralco 100%)
  - Mine closures in 2006/7
- New BMS alumina producer (45% interest in mines and refinery)
  - BMS manages bauxite mining, Suralco manages alumina refining
  - Continuity (planning successor mines well advanced)
  - Growth:
    - Paranam refinery expansion from 1.95mtpa to 2.2mtpa underway (first production early 2005)
    - Bakhuis
  - Synergies
    - Alignment of shareholder equities
    - Alignment of processes
    - Focus on output

