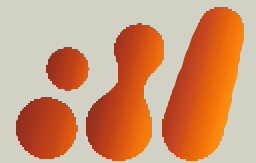


# FIRST QUARTER RESULTS

31 October 2002

**Chris Lynch**

Chief Financial Officer



**bhpbilliton**

## Highlights – quarter ended 30 September 2002

- Continued strong performance from diversified asset base despite weak markets
- EBITDA maintained at robust US\$1.2 billion
- EBIT of US\$844 million, attributable profit of US\$572 million and earnings per share of US9.2 cents before exceptional items
- Dividend of US7.0 cents per share declared, an increase of 7.7 per cent
- Commissioning of Escondida Phase IV and San Juan Underground projects
- Moody's upgraded long term credit rating to A2 and short term credit rating to P-1
- Inaugural €750 million Eurobond successfully launched

# Results highlights – quarter ended 30 September

(US\$M)	2002	2001	% Change
Turnover <sup>(1)</sup>	3,922	3,811	2.9
EBITDA <sup>(1)(2)</sup>	1,230	1,248	-1.4
EBIT <sup>(1)(2)</sup>	844	867	-2.7
Attrib profit (excl exceptionals)	572	566	1.1
Exceptional items	(19)	-	
Attrib profit (incl exceptionals)	553	566	-2.3
EPS (US cents) <sup>(2)</sup>	9.2	9.4	-2.1
EBITDA interest cover (times) <sup>(2)</sup>	12.2	9.0	35.6

(1) From continuing operations and including share of joint ventures and associates

(2) Excluding exceptional items

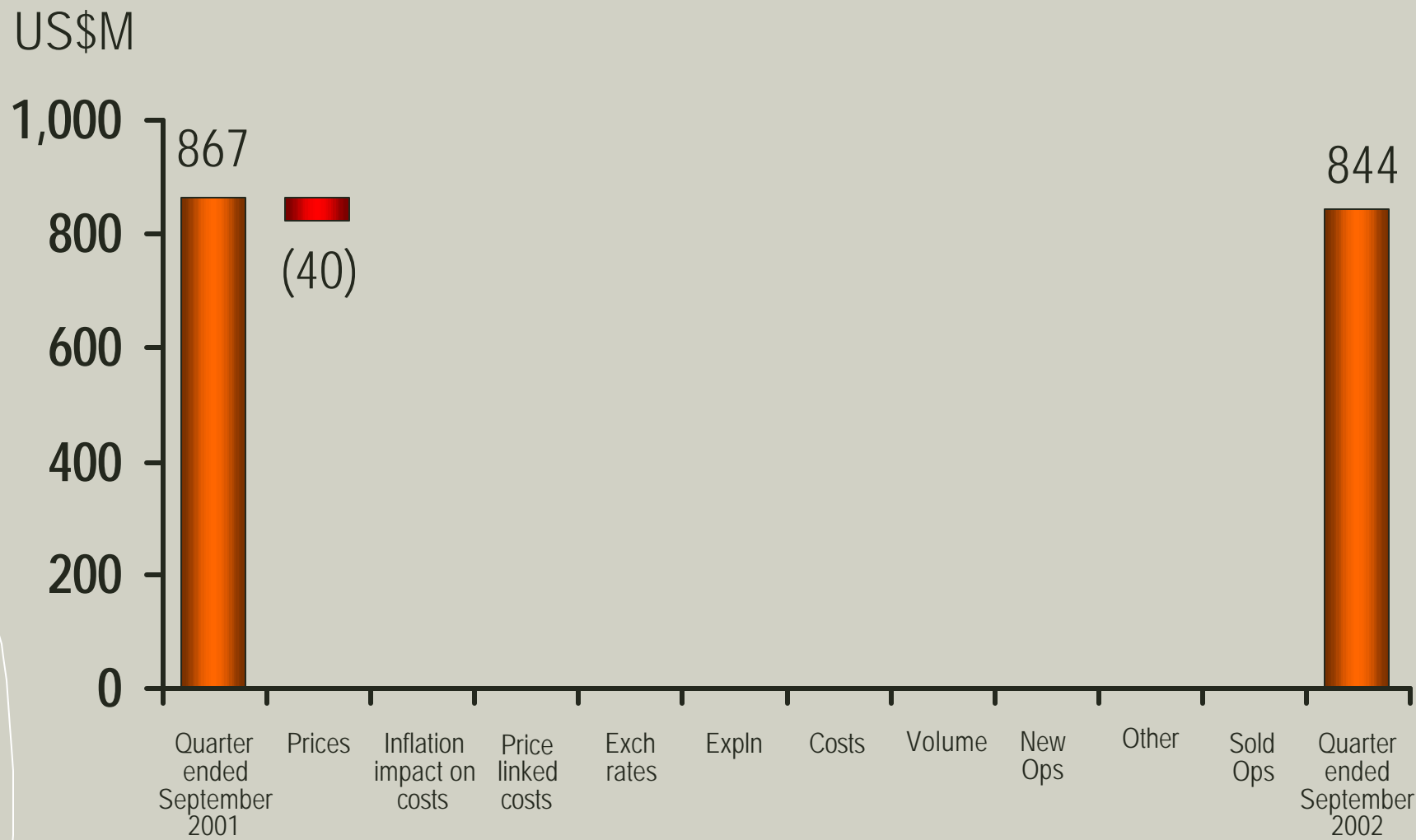
# EBIT by Customer Sector Group – quarter ended 30 Sept

## Excluding exceptional items

(US\$M)	2002	2001	% Change
Petroleum	384	325	18
Aluminium	135	114	18
Base Metals	16	53	-70
Carbon Steel Materials	267	292	-9
Diamonds & Spec Products	81	82	-1
Energy Coal	68	149	-54
Stainless Steel Materials	23	(11)	
Exploration & Technology	(11)	(17)	+35
Group & unallocated items	<u>(119)</u>	<u>(120)</u>	+1
BHP Billiton Group	844	867	-3

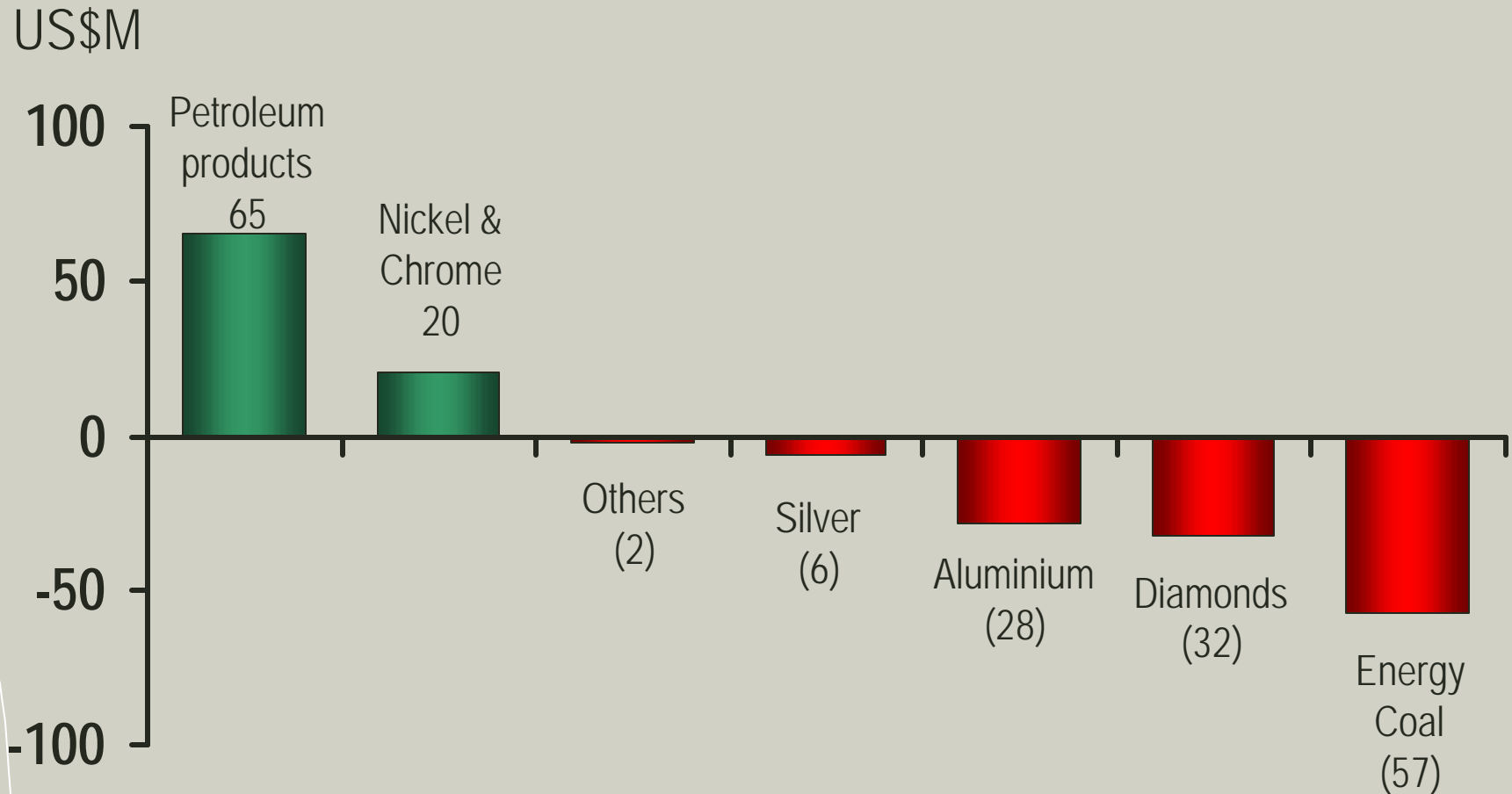
# EBIT analysis – Continuing operations

## Quarter ended 30 Sept 02 v quarter ended 30 Sept 01



# Impact of major commodity price changes on EBIT

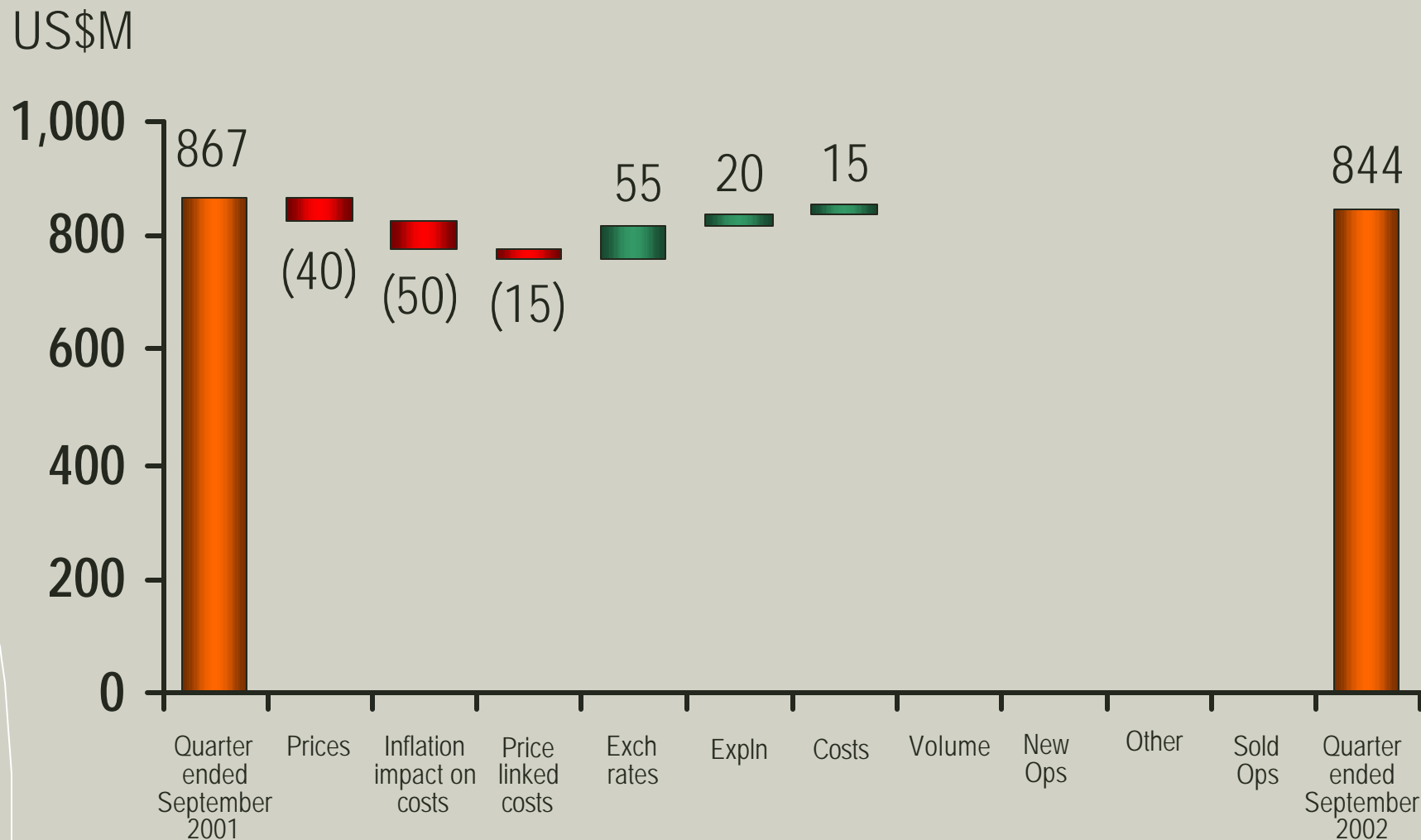
Quarter ended 30 Sept 02 v quarter ended 30 Sept 01



Excludes impact of price linked costs, which had an unfavourable impact of US\$15M

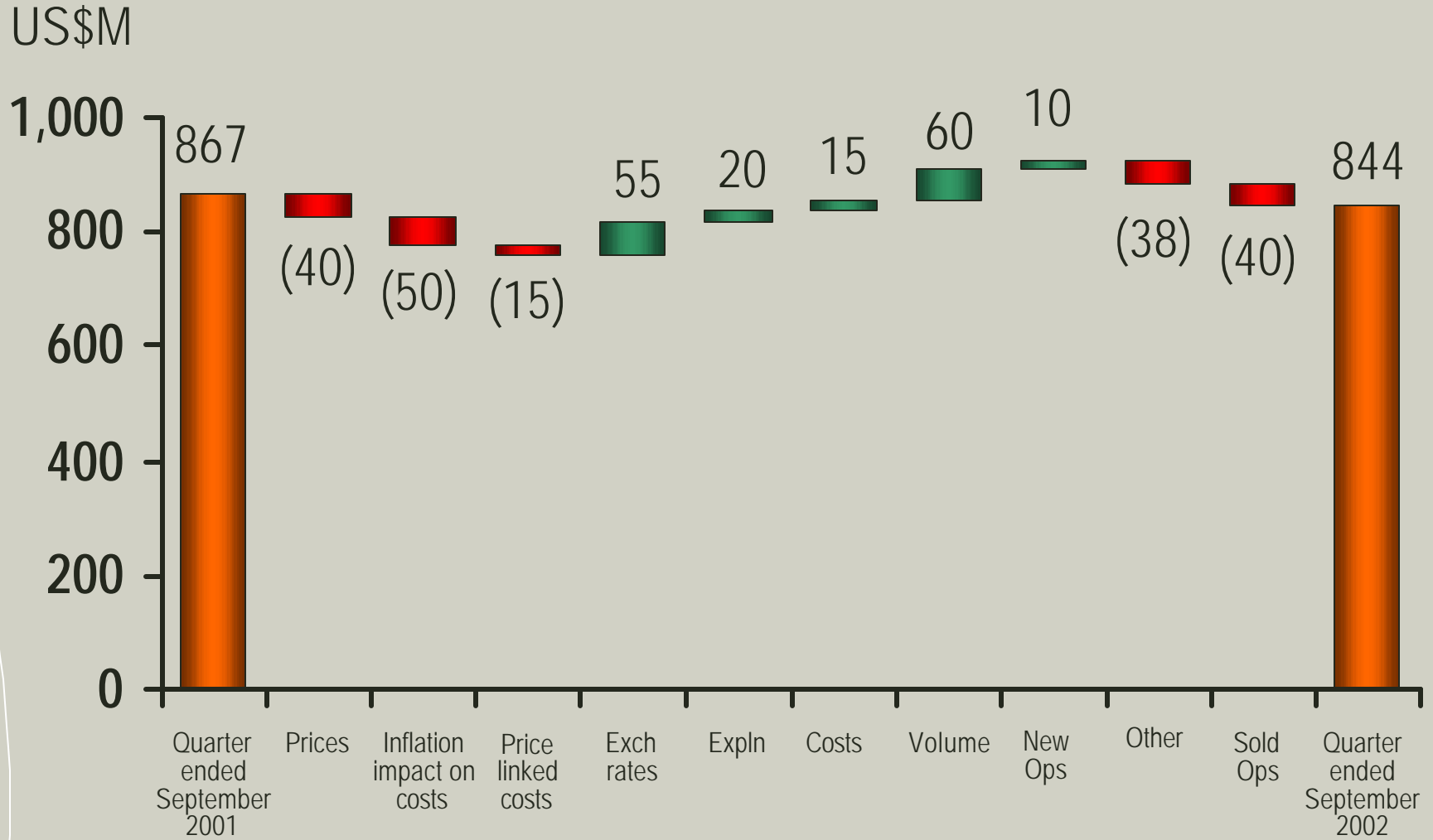
# EBIT analysis – Continuing operations

## Quarter ended 30 Sept 02 v quarter ended 30 Sept 01



# EBIT analysis – Continuing operations

## Quarter ended 30 Sept 02 v quarter ended 30 Sept 01





# Net interest, taxation & attributable profit

## Continuing operations, excluding exceptionals

Quarter ended 30 September (US\$M)	2002	2001
EBIT	844	867
Net interest expense	(101)	(138)
Exchange impact on debt	31	82
Discounting of provisions/Capitalised interest	<u>3</u>	<u>(7)</u>
Profit before tax	777	804
Tax expense	(258)	(269)
Exchange impact on tax expense	65	41
Minorities	<u>(12)</u>	<u>(10)</u>
Attributable profit	572	566

Credit ratings: S&P 'A' (positive); Moody's 'A2' (stable)

## Highlights – quarter ended 30 September 2002

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# Impact on Sept 02 quarter results of restatements of net monetary liabilities

(US\$M)	Sept 02 qtr	Actual impact
EBIT	844	40
Net interest	(67)	15
Taxation expense	(193)	40
Attributable profit	<u>572</u>	<u>95</u>

Exchange rates

Versus US dollar

South African rand

Australian dollar

As at

30 Sept 2002

10.50

0.544

As at

30 June 2002

10.25

0.566

# Key net profit sensitivities

Approximate impact on forecast FY03 net profit after tax of changes of:

(US\$M)

US\$1/bbl on oil price	45
US\$1/t on iron ore price	25
US\$1/t on metallurgical coal price	20
USc1/lb on aluminium price	15
USc1/lb on copper price	15
US\$1/t on energy coal price	10
USc1/lb on nickel price	1

# Key net profit sensitivities

Approximate impact on forecast FY03 net profit after tax of changes of:

(US\$M)

## Australian dollar (USc1/A\$)

Operations (net of hedging)<sup>(1)</sup> 20

Net monetary liabilities<sup>(2)</sup> 20

## South African Rand (0.2 Rand/US\$)

Operations<sup>(1)</sup> 10

Net monetary liabilities<sup>(2)</sup> 10

Rand debt<sup>(2)</sup> 5

(1) Impact based on average exchange rate for the quarter

(2) Impact based on difference in opening and closing exchange rates for the quarter